Form **990**

Department of the Treasury
Internal Revenue Service

Return of Organization Exempt from Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

► The organization may have to use a copy of this return to satisfy state reporting requirements

OMB No 1545 0047

2002

Open to Public Inspection

A For the 2002 calendar year, or tax year beginning , 2002, and ending ,

B Check if applicable: ☐ Address change ☐ Name change ☐ Initial return ☐ Final return ☐ Amended return ☐ Application pending

Please use IRS label or print or type. See specific instructions.

AS YOU SOW FOUNDATION
311 CALIFORNIA STREET SUITE 510
SAN FRANCISCO, CA 94104

D Employer Identification Number 94-3169008

E Telephone number 415 391 3212

F Accounting method: ☐ Cash ☒ Accrual ☐ Other (specify) ►

• **Section 501(c)(3) organizations and 4947(a)(1) nonexempt charitable trusts must attach a completed Schedule A (Form 990 or 990-EZ).**

H and I are not applicable to section 527 organizations

H (a) Is this a group return for affiliates? ☐ Yes ☒ No

H (b) If 'Yes' enter number of affiliates ►

H (c) Are all affiliates included? ☐ Yes ☐ No (If 'No,' attach a list See instructions)

H (d) Is this a separate return filed by an organization covered by a group ruling? ☐ Yes ☒ No

G Web site: ► WWW.ASYOUSOW.ORG

I Enter 4-digit GEN ►

J Organization type (check only one) ► ☒ 501(c) 3 ◄ (insert no) ☐ 4947(a)(1) or ☐ 527

K Check here ► ☐ if the organization's gross receipts are normally not more than $25,000 The organization need not file a return with the IRS, but if the organization received a Form 990 Package in the mail, it should file a return without financial data **Some states require a complete return**

M Check ► ☐ if the organization is not required to attach Schedule B (Form 990, 990-EZ, or 990-PF)

L Gross receipts Add lines 6b, 8b, 9b, and 10b to line 12 ► 751,822.

Part I Revenue, Expenses, and Changes in Net Assets or Fund Balances (See instructions)

		(A) Securities		(B) Other		
1	Contributions, gifts, grants, and similar amounts received					
a	Direct public support		1a	25,920.		
b	Indirect public support		1b			
c	Government contributions (grants)		1c			
d	Total (add lines 1a through 1c) (cash $ 25,920 noncash $)				1d	25,920.
2	Program service revenue including government fees and contracts (from Part VII, line 93)				2	692,908.
3	Membership dues and assessments				3	
4	Interest on savings and temporary cash investments				4	
5	Dividends and interest from securities				5	4,905.
6a	Gross rents		6a			
b	Less rental expenses		6b			
c	Net rental income or (loss) (subtract line 6b from line 6a)				6c	
7	Other investment income (describe ►)				7	
8a	Gross amount from sales of assets other than inventory	28,089.	8a			
b	Less cost or other basis and sales expenses	44,153.	8b			
c	Gain or (loss) (attach schedule) STATEMENT 1	-16,064.	8c			
d	Net gain or (loss) (combine line 8c, columns (A) and (B))				8d	-16,064.
9	Special events and activities (attach schedule)					
a	Gross revenue (not including $ of contributions reported on line 1a)		9a			
b	Less direct expenses other than fundraising expenses		9b			
c	Net income or (loss) from special events (subtract line 9b from line 9a)				9c	
10a	Gross sales of inventory, less returns and allowances		10a			
b	Less cost of goods sold		10b			
c	Gross profit or (loss) from sales of inventory (attach schedule) (subtract line 10b from line 10a)				10c	
11	Other revenue (from Part VII, line 103)				11	
12	Total revenue (add lines 1d, 2, 3, 4, 5, 6c, 7, 8d, 9c, 10c, and 11)				12	707,669.
13	Program services (from line 44, column (B))				13	806,772.
14	Management and general (from line 44, column (C))				14	99,736.
15	Fundraising (from line 44, column (D))				15	
16	Payments to affiliates (attach schedule)				16	
17	Total expenses (add lines 16 and 44, column (A))				17	906,508.
18	Excess or (deficit) for the year (subtract line 17 from line 12)				18	-198,839.
19	Net assets or fund balances at beginning of year (from line 73, column (A))				19	509,180.
20	Other changes in net assets or fund balances (attach explanation) SEE STATEMENT 2				20	-14,183.
21	Net assets or fund balances at end of year (combine lines 18, 19, and 20)				21	296,158.

REVENUE / EXPENSES / NET ASSETS

SCANNED DEC 09 '03

RECEIVED NOV 1 ? 2003 OGDEN, UT

BAA For Paperwork Reduction Act Notice, see the separate instructions. TEEA0107L 09/04/02 Form **990** (2002)

S13

8

Part II Statement of Functional Expenses

All organizations must complete column (A) Columns (B), (C), and (D) are required for section 501(c)(3) and (4) organizations and section 4947(a)(1) nonexempt charitable trusts but optional for others

Do not include amounts reported on line 6b, 8b, 9b, 10b, or 16 of Part I		(A) Total	(B) Program services	(C) Management and general	(D) Fundraising
22 Grants and allocations (att sch) SEE STM 3 (cash $ 110,100. non-cash $)	22	110,100.	110,100.		
23 Specific assistance to individuals (att sch)	23				
24 Benefits paid to or for members (att sch)	24				
25 Compensation of officers, directors, etc	25	71,000.	71,000		
26 Other salaries and wages	26	103,355	103,355.		
27 Pension plan contributions	27	5,950	5,950.		
28 Other employee benefits	28	8,317	8,317.		
29 Payroll taxes	29	13,837.	13,837.		
30 Professional fundraising fees	30				
31 Accounting fees	31	3,462.		3,462.	
32 Legal fees	32	353,948.	271,983.	81,965.	
33 Supplies	33	6,495.	6,495.		
34 Telephone	34	12,990.	12,990.		
35 Postage and shipping	35	1,348.	1,348.		
36 Occupancy	36	30,622	30,622.		
37 Equipment rental and maintenance	37	63.	63.		
38 Printing and publications	38	3,839.	3,839.		
39 Travel	39	5,657.	5,657.		
40 Conferences, conventions, and meetings	40	2,824	2,824.		
41 Interest	41	812.		812.	
42 Depreciation, depletion, etc (attach schedule)	42	2,276.		2,276.	
43 Other expenses not covered above (itemize)					
a SEE STATEMENT 4	43a	169,613.	158,392.	11,221.	
b	43b				
c	43c				
d	43d				
e	43e				
44 Total functional expenses (add lines 22 43) Organizations completing columns (B) - (D), carry these totals to lines 13 - 15	44	906,508.	806,772	99,736	0.

Joint Costs. Check ► ☐ if you are following SOP 98-2

Are any joint costs from a combined educational campaign and fundraising solicitation reported in **(B)** Program services? ► ☐ Yes ☒ No

If 'Yes,' enter **(i)** the aggregate amount of these joint costs $ ______, **(ii)** the amount allocated to program services $ ______, **(iii)** the amount allocated to management and general $ ______, and **(iv)** the amount allocated to fundraising $

Part III Statement of Program Service Accomplishments

What is the organization's primary exempt purpose? ► SEE STATEMENT 5

All organizations must describe their exempt purpose achievements in a clear and concise manner. State the number of clients served, publications issued, etc Discuss achievements that are not measurable (Section 501(c)(3) & (4) organizations and 4947(a)(1) nonexempt charitable trusts must also enter the amount of grants & allocations to others)

	Program Service Expenses (Required for 501(c)(3) and (4) organizations and 4947(a)(1) trusts but optional for others)
a AS YOU SOW SUPPORTS CIVIL LITIGATION ON BEHALF OF CONSUMERS AT LARGE IN APPLYING THE DISCLOSURE REQUIREMENTS OF PROPOSITION 65. A STATE LAW TO PROVIDE ADEQUATE LABELING OF HAZARDOUS INGREDIENTS. (Grants and allocations $)	806,772.
b (Grants and allocations $)	
c (Grants and allocations $)	
d (Grants and allocations $)	
e Other program services (Grants and allocations $)	
f **Total of Program Service Expenses** (should equal line 44, column (B), program services) ►	806,772.

Part IV Balance Sheets (See Instructions)

Note: *Where required, attached schedules and amounts within the description column should be for end of-year amounts only*			(A) Beginning of year		(B) End of year
ASSETS 45 Cash – non-interest-bearing				45	
46 Savings and temporary cash investments			359,320.	46	170,323.
47a Accounts receivable	47a				
b Less allowance for doubtful accounts	47b			47c	
48a Pledges receivable	48a				
b Less allowance for doubtful accounts	48b			48c	
49 Grants receivable				49	
50 Receivables from officers, directors, trustees, and key employees (attach schedule)				50	
51a Other notes & loans receivable (attach sch)	51a				
b Less allowance for doubtful accounts	51b			51c	
52 Inventories for sale or use				52	
53 Prepaid expenses and deferred charges				53	
54 Investments – securities (attach schedule) ► ☐ Cost ☒ FMV			94,855.	54	68,252.
55a Investments – land, buildings, & equipment basis	55a				
b Less accumulated depreciation (attach schedule)	55b			55c	
56 Investments – other (attach schedule)				56	
57a Land, buildings, and equipment basis	57a	15,347.			
b Less accumulated depreciation (attach schedule) STATEMENT 6	57b	8,929.	5,005.	57c	6,418.
58 Other assets (describe ► SEE STATEMENT 7)			50,000.	58	53,794.
59 **Total assets** (add lines 45 through 58) (must equal line 74)			509,180.	59	298,787.
LIABILITIES 60 Accounts payable and accrued expenses				60	2,629.
61 Grants payable				61	
62 Deferred revenue				62	
63 Loans from officers, directors, trustees, and key employees (attach schedule)				63	
64a Tax-exempt bond liabilities (attach schedule)				64a	
b Mortgages and other notes payable (attach schedule)				64b	
65 Other liabilities (describe ►)				65	
66 **Total liabilities** (add lines 60 through 65)			0.	66	2,629.
NET ASSETS OR FUND BALANCES **Organizations that follow SFAS 117, check here** ► ☒ and complete lines 67 through 69 and lines 73 and 74					
67 Unrestricted			509,180.	67	296,158.
68 Temporarily restricted				68	
69 Permanently restricted				69	
Organizations that do not follow SFAS 117, check here ► ☐ and complete lines 70 through 74					
70 Capital stock, trust principal, or current funds				70	
71 Paid-in or capital surplus, or land, building, and equipment fund				71	
72 Retained earnings, endowment, accumulated income, or other funds				72	
73 **Total net assets or fund balances** (add lines 67 through 69 **or** lines 70 through 72, column (A) **must** equal line 19, column (B) **must** equal line 21)			509,180.	73	296,158.
74 **Total liabilities and net assets/fund balances** (add lines 66 and 73)			509,180.	74	298,787.

Form 990 is available for public inspection and, for some people, serves as the primary or sole source of information about a particular organization How the public perceives an organization in such cases may be determined by the information presented on its return Therefore, please make sure the return is complete and accurate and fully describes, in Part III, the organization's programs and accomplishments

Part IV-A Reconciliation of Revenue per Audited Financial Statements with Revenue per Return (See instructions.)

a	Total revenue, gains, and other support per audited financial statements ►	a	N/A
b	Amounts included on line a but not on line 12, Form 990		
(1)	Net unrealized gains on investments $		
(2)	Donated services and use of facilities $		
(3)	Recoveries of prior year grants $		
(4)	Other (specify) $		
	Add amounts on lines (1) through (4) ►	b	
c	Line a minus line b ►	c	
d	Amounts included on line 12, Form 990 but not on line a.		
(1)	Investment expenses not included on line 6b, Form 990 $		
(2)	Other (specify) $		
	Add amounts on lines (1) and (2) ►	d	
e	Total revenue per line 12, Form 990 (line c plus line d) ►	e	

Part IV-B Reconciliation of Expenses per Audited Financial Statements with Expenses per Return

a	Total expenses and losses per audited financial statements ►	a	N/A
b	Amounts included on line a but not on line 17, Form 990		
(1)	Donated services and use of facilities $		
(2)	Prior year adjustments reported on line 20, Form 990 $		
(3)	Losses reported on line 20, Form 990 $		
(4)	Other (specify) $		
	Add amounts on lines (1) through (4) ►	b	
c	Line a minus line b ►	c	
d	Amounts included on line 17, Form 990 but not on line a		
(1)	Investment expenses not included on line 6b, Form 990 $		
(2)	Other (specify) $		
	Add amounts on lines (1) and (2) ►	d	
e	Total expenses per line 17, Form 990 (line c plus line d) ►	e	

Part V List of Officers, Directors, Trustees, and Key Employees (List each one even if not compensated, see instructions.)

(A) Name and address	(B) Title and average hours per week devoted to position	(C) Compensation (If not paid, enter -0-)	(D) Contributions to employee benefit plans and deferred compensation	(E) Expense account and other allowances
LARRY FAHN 311 CALIFORNIA STREET #510 SAN FRANCISCO,, CA 94104	EXECUTIVE DIREC 30 HOURS	55,196.	0.	0.
THOMAS VAN DYCK 311 CALIFORNIA STREET #510 SAN FRANCISCO, CA 94104	PRESIDENT 2 HOURS	0.	0.	0.
CONRAD MCKERRON 311 CALIFORNIA STREET. #510 SAN FRANCISCO, CA 94104	DIRECTOR 40 HOURS	71,000.	0.	0.
SLOANE MORGAN 311 CALIFORNIA STREET, #510 SAN FRANCISCO, CA 94104	DIRECTOR 2 HOURS	0.	0.	0.
SHERIDAN PAUKER 311 CALIFORNIA STREET #510 SAN FRANCISCO, CA 94104	DIRECTOR 2 HOURS	0.	0.	0.
PAUL KIBEL 311 CALIFORNIA STREET #510 SAN FRANCISCO, CA 94104	DIRECTOR 2 HOURS	0.	0.	0.

75 Did any officer, director, trustee, or key employee receive aggregate compensation of more than $100,000 from your organization and all related organizations, of which more than $10,000 was provided by the related organizations? ► ☐ Yes ☒ No

If 'Yes,' attach schedule – see instructions

Part VI Other Information (See instructions.)

		Line	Yes	No
76	Did the organization engage in any activity not previously reported to the IRS? If 'Yes,' attach a detailed description of each activity	76		X
77	Were any changes made in the organizing or governing documents but not reported to the IRS? If 'Yes,' attach a conformed copy of the changes	77		X
78a	Did the organization have unrelated business gross income of $1,000 or more during the year covered by this return?	78a		X
b	If 'Yes,' has it filed a tax return on Form 990-T for this year?	78b	N/A	
79	Was there a liquidation, dissolution, termination, or substantial contraction during the year? If 'Yes,' attach a statement	79		X
80a	Is the organization related (other than by association with a statewide or nationwide organization) through common membership, governing bodies, trustees, officers, etc, to any other exempt or nonexempt organization?	80a		X
b	If 'Yes,' enter the name of the organization ► N/A and check whether it is ☐ exempt or ☐ nonexempt			
81a	Enter direct or indirect political expenditures See line 81 instructions — 81a: 0.			
b	Did the organization file Form 1120-POL for this year?	81b		X
82a	Did the organization receive donated services or the use of materials, equipment, or facilities at no charge or at substantially less than fair rental value?	82a		X
b	If 'Yes,' you may indicate the value of these items here Do not include this amount as revenue in Part I or as an expense in Part II (See instructions in Part III) — 82b: N/A			
83a	Did the organization comply with the public inspection requirements for returns and exemption applications?	83a	X	
b	Did the organization comply with the disclosure requirements relating to quid pro quo contributions?	83b	X	
84a	Did the organization solicit any contributions or gifts that were not tax deductible?	84a		X
b	If 'Yes,' did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?	84b	N/A	
85	501(c)(4), (5), or (6) organizations a Were substantially all dues nondeductible by members?	85a	N/A	
b	Did the organization make only in-house lobbying expenditures of $2,000 or less?	85b	N/A	
	If 'Yes' was answered to either 85a or 85b, do not complete 85c through 85h below unless the organization received a waiver for proxy tax owed for the prior year			
c	Dues, assessments, and similar amounts from members — 85c: N/A			
d	Section 162(e) lobbying and political expenditures — 85d: N/A			
e	Aggregate nondeductible amount of section 6033(e)(1)(A) dues notices — 85e: N/A			
f	Taxable amount of lobbying and political expenditures (line 85d less 85e) — 85f: N/A			
g	Does the organization elect to pay the section 6033(e) tax on the amount on line 85f?	85g	N/A	
h	If section 6033(e)(1)(A) dues notices were sent, does the organization agree to add the amount on line 85f to its reasonable estimate of dues allocable to nondeductible lobbying and political expenditures for the following tax year?	85h	N/A	
86	501(c)(7) organizations Enter a Initiation fees and capital contributions included on line 12 — 86a: N/A			
b	Gross receipts, included on line 12, for public use of club facilities — 86b: N/A			
87	501(c)(12) organizations Enter a Gross income from members or shareholders — 87a: N/A			
b	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them.) — 87b: N/A			
88	At any time during the year, did the organization own a 50% or greater interest in a taxable corporation or partnership, or an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301 7701-3? If 'Yes,' complete Part IX	88		X
89a	501(c)(3) organizations Enter Amount of tax imposed on the organization during the year under section 4911 ► 0., section 4912 ► 0., section 4955 ► 0.			
b	501(c)(3) and 501(c)(4) organizations Did the organization engage in any section 4958 excess benefit transaction during the year or did it become aware of an excess benefit transaction from a prior year? If 'Yes,' attach a statement explaining each transaction	89b		X
c	Enter Amount of tax imposed on the organization managers or disqualified persons during the year under sections 4912, 4955, and 4958 ► 0.			
d	Enter Amount of tax on line 89c, above, reimbursed by the organization ► 0.			
90a	List the states with which a copy of this return is filed ► CALIFORNIA			
b	Number of employees employed in the pay period that includes March 12, 2002 (See instructions) — 90b: 4			

91 The books are in care of ► SEE PAGE ONE Telephone number ► 415 391-3212

Located at ► ZIP + 4 ►

92 Section 4947(a)(1) nonexempt charitable trusts filing Form 990 in lieu of Form 1041 — Check here N/A ► ☐
and enter the amount of tax-exempt interest received or accrued during the tax year ► 92 N/A

Part VII Analysis of Income-Producing Activities (See instructions.)

Note. Enter gross amounts unless otherwise indicated	Unrelated business income (A) Business code	(B) Amount	Excluded by section 512, 513, or 514 (C) Exclusion code	(D) Amount	(E) Related or exempt function income
93 Program service revenue					
a CONSULTING FEES					144,876.
b SETTLEMENTS & REL'D I					548,032.
c					
d					
e					
f Medicare/Medicaid payments					
g Fees & contracts from government agencies					
94 Membership dues and assessments					
95 Interest on savings & temporary cash invmnts					
96 Dividends & interest from securities			14	4,905.	
97 Net rental income or (loss) from real estate					
a debt-financed property					
b not debt-financed property					
98 Net rental income or (loss) from pers prop					
99 Other investment income					
100 Gain or (loss) from sales of assets other than inventory			18	-16,064.	
101 Net income or (loss) from special events					
102 Gross profit or (loss) from sales of inventory					
103 Other revenue a					
b					
c					
d					
e					
104 Subtotal (add columns (B), (D), and (E))				-11,159.	692,908.
105 Total (add line 104, columns (B), (D), and (E)) ►					681,749.

Note: *Line 105 plus line 1d, Part I, should equal the amount on line 12, Part I*

Part VIII Relationship of Activities to the Accomplishment of Exempt Purposes (See instructions.)

Line No ▼	Explain how each activity for which income is reported in column (E) of Part VII contributed importantly to the accomplishment of the organization's exempt purposes (other than by providing funds for such purposes)
93B	CIVIL LITIGATION SETTLEMENT PROCEEDS RESULTS FROM EFFORTS TO ENFORCE PROPOSITION 65 LABELING REQUIREMENTS ON BEHALF OF CONSUMERS AT LARGE
93A	CONSULTING SERVICES REGARDING IMPACT OF CORPORATE BUSINESS PRACTICES TO THE ENVIRONMENT

Part IX Information Regarding Taxable Subsidiaries and Disregarded Entities (See instructions.)

(A) Name, address, and EIN of corporation, partnership, or disregarded entity	(B) Percentage of ownership interest	(C) Nature of activities	(D) Total income	(E) End-of-year assets
N/A	%			
	%			
	%			
	%			

Part X Information Regarding Transfers Associated with Personal Benefit Contracts (See instructions.)

a Did the organization, during the year, receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? ☐ Yes ☒ No

b Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? ☐ Yes ☒ No

Note: *If 'Yes' to (b), file Form 8870 and Form 4720 (see instructions)*

Please Sign Here

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

► Lawrence E. Fahn — Signature of officer — Date 11/13/03

► Lawrence E. Fahn, Executive Director — Type or print name and title

Paid Preparer's Use Only

Preparer's signature ► — Date 11/12/03 — Check if self-employed ► ☒ — Preparer's SSN or PTIN (see General Instruction W)

Firm's name (or yours if self-employed), address, and ZIP + 4 ► VM ACCOUNTING SERVICES, 13 MERIDIAN CIRCLE, ROHNERT PARK, CA 97928 — EIN ► — Phone no ► (707) 364-1600

SCHEDULE A
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Organization Exempt Under Section 501(c)(3)

(Except Private Foundation) and Section 501(e), 501(f), 501(k), 501(n), or Section 4947(a)(1) Nonexempt Charitable Trust

Supplementary Information — (See separate instructions.)

► MUST be completed by the above organizations and attached to their Form 990 or 990-EZ

OMB No. 1545 0047

2002

Name of the organization: AS YOU SOW FOUNDATION

Employer identification number: 94-3169008

Part I **Compensation of the Five Highest Paid Employees Other Than Officers, Directors, and Trustees**
(See instructions List each one If there are none, enter 'None ')

(a) Name and address of each employee paid more than $50,000	(b) Title and average hours per week devoted to position	(c) Compensation	(d) Contributions to employee benefit plans and deferred compensation	(e) Expense account and other allowances
NONE				
Total number of other employees paid over $50,000 ►	0			

Part II **Compensation of the Five Highest Paid Independent Contractors for Professional Services**
(See instructions List each one (whether individuals or firms) If there are none, enter 'None ')

(a) Name and address of each independent contractor paid more than $50,000	(b) Type of service	(c) Compensation
LAW OFFICES OF ANDREW PACKARD 294 PAGE ST. SAN FRANCISCO, CA 94102	LEGAL SERVICES	216,845.
Total number of others receiving over $50,000 for professional services ► 0		

Part III Statements About Activities (See instructions.)

			Yes	No
1	During the year, has the organization attempted to influence national, state, or local legislation, including any attempt to influence public opinion on a legislative matter or referendum? If 'Yes,' enter the total expenses paid or incurred in connection with the lobbying activities ► $ N/A **(Must equal amounts on line 38,** Part VI-A, or line i of Part VI-B.)	1		X
	Organizations that made an election under section 501(h) by filing Form 5768 must complete Part VI-A. Other organizations checking 'Yes,' must complete Part VI-B AND attach a statement giving a detailed description of the lobbying activities.			
2	During the year, has the organization, either directly or indirectly, engaged in any of the following acts with any substantial contributors, trustees, directors, officers, creators, key employees, or members of their families, or with any taxable organization with which any such person is affiliated as an officer, director, trustee, majority owner, or principal beneficiary? *(If the answer to any question is 'Yes,' attach a detailed statement explaining the transactions.)*			
a	Sale, exchange, or leasing of property?	2a		X
b	Lending of money or other extension of credit?	2b		X
c	Furnishing of goods, services, or facilities?	2c		X
d	Payment of compensation (or payment or reimbursement of expenses if more than $1,000)? SEE FORM 990, PART V	2d	X	
e	Transfer of any part of its income or assets?	2e		X
3	Does the organization make grants for scholarships, fellowships, student loans, etc? (See **Note** below.)	3		X
4	Do you have a section 403(b) annuity plan for your employees?	4		X

Note: *Attach a statement to explain how the organization determines that individuals or organizations receiving grants or loans from it in furtherance of its charitable programs 'qualify' to receive payments.*

Part IV Reason for Non-Private Foundation Status (See instructions.)

The organization is not a private foundation because it is: (Please check only **ONE** applicable box.)

5 ☐ A church, convention of churches, or association of churches. Section 170(b)(1)(A)(i).

6 ☐ A school. Section 170(b)(1)(A)(ii). (Also complete Part V.)

7 ☐ A hospital or a cooperative hospital service organization. Section 170(b)(1)(A)(iii).

8 ☐ A Federal, state, or local government or governmental unit. Section 170(b)(1)(A)(v).

9 ☐ A medical research organization operated in conjunction with a hospital. Section 170(b)(1)(A)(iii) **Enter the hospital's name, city, and state ►** ______

10 ☐ An organization operated for the benefit of a college or university owned or operated by a governmental unit. Section 170(b)(1)(A)(iv). (Also complete the **Support Schedule** in Part IV-A.)

11a ☐ An organization that normally receives a substantial part of its support from a governmental unit or from the general public. Section 170(b)(1)(A)(vi). (Also complete the **Support Schedule** in Part IV-A.)

11b ☐ A community trust. Section 170(b)(1)(A)(vi). (Also complete the **Support Schedule** in Part IV-A.)

12 ☒ An organization that normally receives **(1) more than 33-1/3%** of its support from contributions, membership fees, and gross receipts from activities related to its charitable, etc, functions — subject to certain exceptions, and **(2) no more than 33-1/3%** of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See section 509(a)(2). (Also complete the **Support Schedule** in Part IV-A.)

13 ☐ An organization that is not controlled by any disqualified persons (other than foundation managers) and supports organizations described in **(1)** lines 5 through 12 above, or **(2)** section 501(c)(4), (5), or (6), if they meet the test of section 509(a)(2). (See section 509(a)(3).)

Provide the following information about the supported organizations. (See instructions.)

(a) Name(s) of supported organization(s)	**(b)** Line number from above

14 ☐ An organization organized and operated to test for public safety. Section 509(a)(4). (See instructions.)

Part IV Support Schedule (Complete only if you checked a box on line 10, 11, or 12.) ***Use cash method of accounting.***

Note. *You may use the worksheet in the instructions for converting from the accrual to the cash method of accounting.*

Calendar year (or fiscal year beginning in) ►	(a) 2001	(b) 2000	(c) 1999	(d) 1998	(e) Total
15 Gifts, grants, and contributions received (Do not include unusual grants See line 28.)	108,500.	63,650.	60,720.	32,500.	265,370.
16 Membership fees received					
17 Gross receipts from admissions, merchandise sold or services performed, or furnishing of facilities in any activity that is related to the organization's charitable, etc, purpose	940,153.	657,940.	187,957.	40,000.	1,826,050.
18 Gross income from interest, dividends, amounts received from payments on securities loans (section 512(a)(5)), rents, royalties, and unrelated business taxable income (less section 511 taxes) from businesses acquired by the organization after June 30, 1975	8,666.	11,252.	5,123.	4,155.	29,196.
19 Net income from unrelated business activities not included in line 18					
20 Tax revenues levied for the organization's benefit and either paid to it or expended on its behalf					
21 The value of services or facilities furnished to the organization by a governmental unit without charge Do not include the value of services or facilities generally furnished to the public without charge					
22 Other income Attach a schedule Do not include gain or (loss) from sale of capital assets					
23 Total of lines 15 through 22	1,057,319.	732,842.	253,800.	76,655.	2,120,616.
24 Line 23 minus line 17	117,166.	74,902.	65,843.	36,655.	294,566.
25 Enter 1% of line 23	10,573.	7,328.	2,538.	767.	

26 Organizations described on lines 10 or 11: a Enter 2% of amount in column (e), line 24 N/A ► 26a

b Prepare a list for your records to show the name of and amount contributed by each person (other than a governmental unit or publicly supported organization) whose total gifts for 1998 through 2001 exceeded the amount shown in line 26a Do not file this list with your return Enter the total of all these excess amounts ► 26b

c Total support for section 509(a)(1) test Enter line 24, column (e) ► 26c

d Add Amounts from column (e) for lines 18 ______ 19 ______ 22 ______ 26b ______ 26d

e Public support (line 26c minus line 26d total) ► 26e

f **Public support percentage (line 26e (numerator) divided by line 26c (denominator))** ► 26f %

27 Organizations described on line 12:

a For amounts included in lines 15, 16, and 17 that were received from a 'disqualified person,' prepare a list for your records to show the name of, and total amounts received in each year from, each 'disqualified person **Do not file this list with your return.** Enter the sum of such amounts for each year

(2001) 468,250. (2000) 292,559. (1999) 55,753. (1998) 26,500.

b For any amount included in line 17 that was received from each person (other than 'disqualified persons'), prepare a list for your records to show the name of, and amount received for each year, that was more than the **larger of (1)** the amount on line 25 for the year or **(2)** $5,000 (Include in the list organizations described in lines 5 through 11, as well as individuals.) **Do not file this list with your return.** After computing the difference between the amount received and the larger amount described in **(1)** or **(2)**, enter the sum of these differences (the excess amounts) for each year

(2001) 64,036. (2000) 36,125. (1999) 37,000. (1998) 70,000.

c Add Amounts from column (e) for lines 15 265,370. 16 ______ 17 1,826,050. 20 ______ 21 ______ 27c 2,091,420.

d Add Line 27a total 843,062. and line 27b total 207,161. 27d 1,050,223.

e Public support (line 27c total minus line 27d total) ► 27e 1,041,197.

f Total support for section 509(a)(2) test Enter amount from line 23, column (e) ► 27f 2,120,616.

g **Public support percentage (line 27e (numerator) divided by line 27f (denominator))** ► 27g 49.10 %

h **Investment income percentage (line 18, column (e) (numerator) divided by line 27f (denominator))** ► 27h 1.38 %

28 Unusual Grants: For an organization described in line 10, 11, or 12 that received any unusual grants during 1998 through 2001, prepare a list for your records to show, for each year, the name of the contributor, the date and amount of the grant, and a brief description of the nature of the grant **Do not file this list with your return.** Do not include these grants in line 15

Part V Private School Questionnaire (See instructions)

(To be completed ONLY by schools that checked the box on line 6 in Part IV)

N/A

		Yes	No
29 Does the organization have a racially nondiscriminatory policy toward students by statement in its charter, bylaws, other governing instrument, or in a resolution of its governing body?	29		
30 Does the organization include a statement of its racially nondiscriminatory policy toward students in all its brochures, catalogues, and other written communications with the public dealing with student admissions, programs, and scholarships?	30		
31 Has the organization publicized its racially nondiscriminatory policy through newspaper or broadcast media during the period of solicitation for students, or during the registration period if it has no solicitation program, in a way that makes the policy known to all parts of the general community it serves?	31		

If 'Yes,' please describe, if 'No,' please explain (If you need more space, attach a separate statement)

32 Does the organization maintain the following

		Yes	No
a Records indicating the racial composition of the student body, faculty, and administrative staff?	32a		
b Records documenting that scholarships and other financial assistance are awarded on a racially nondiscriminatory basis?	32b		
c Copies of all catalogues, brochures, announcements, and other written communications to the public dealing with student admissions, programs, and scholarships?	32c		
d Copies of all material used by the organization or on its behalf to solicit contributions?	32d		

If you answered 'No' to any of the above, please explain (If you need more space, attach a separate statement)

33 Does the organization discriminate by race in any way with respect to

		Yes	No
a Students' rights or privileges?	33a		
b Admissions policies?	33b		
c Employment of faculty or administrative staff?	33c		
d Scholarships or other financial assistance?	33d		
e Educational policies?	33e		
f Use of facilities?	33f		
g Athletic programs?	33g		
h Other extracurricular activities?	33h		

If you answered 'Yes' to any of the above, please explain (If you need more space, attach a separate statement)

		Yes	No
34a Does the organization receive any financial aid or assistance from a governmental agency?	34a		
b Has the organization's right to such aid ever been revoked or suspended?	34b		

If you answered 'Yes' to either 34a or b, please explain using an attached statement

		Yes	No
35 Does the organization certify that it has complied with the applicable requirements of sections 4 01 through 4 05 of Rev Proc 75-50, 1975-2 C B 587, covering racial nondiscrimination? If 'No,' attach an explanation	35		

Part VI-A Lobbying Expenditures by Electing Public Charities (See instructions)
(To be completed **ONLY** by an eligible organization that filed Form 5768)

N/A

Check ► a [ ] if the organization belongs to an affiliated group Check ► b [ ] if you checked 'a' and 'limited control' provisions apply

Limits on Lobbying Expenditures (The term 'expenditures' means amounts paid or incurred)		(a) Affiliated group totals	(b) To be completed for ALL electing organizations
36 Total lobbying expenditures to influence public opinion (grassroots lobbying)	36		
37 Total lobbying expenditures to influence a legislative body (direct lobbying)	37		
38 Total lobbying expenditures (add lines 36 and 37)	38		
39 Other exempt purpose expenditures	39		
40 Total exempt purpose expenditures (add lines 38 and 39)	40		
41 Lobbying nontaxable amount Enter the amount from the following table—			
If the amount on line 40 is— / **The lobbying nontaxable amount is—**			
Not over \$500,000 / 20% of the amount on line 40			
Over \$500,000 but not over \$1,000,000 / \$100,000 plus 15% of the excess over \$500,000			
Over \$1,000,000 but not over \$1,500,000 / \$175,000 plus 10% of the excess over \$1,000,000	41		
Over \$1,500,000 but not over \$17,000,000 / \$225,000 plus 5% of the excess over \$1,500,000			
Over \$17,000,000 / \$1,000,000			
42 Grassroots nontaxable amount (enter 25% of line 41)	42		
43 Subtract line 42 from line 36 Enter -0- if line 42 is more than line 36	43		
44 Subtract line 41 from line 38 Enter -0- if line 41 is more than line 38	44		
Caution· *If there is an amount on either line 43 or line 44, you must file Form 4720*			

4 -Year Averaging Period Under Section 501(h)
(Some organizations that made a section 501(h) election do not have to complete all of the five columns below See the instructions for lines 45 through 50)

	Lobbying Expenditures During 4 -Year Averaging Period				
Calendar year (or fiscal year beginning in) ►	(a) 2002	(b) 2001	(c) 2000	(d) 1999	(e) Total
45 Lobbying nontaxable amount					
46 Lobbying ceiling amount (150% of line 45(e))					
47 Total lobbying expenditures					
48 Grassroots non-taxable amount					
49 Grassroots ceiling amount (150% of line 48(e))					
50 Grassroots lobbying expenditures					

Part VI-B Lobbying Activity by Nonelecting Public Charities
(For reporting only by organizations that did not complete Part VI-A) (See instructions)

N/A

During the year, did the organization attempt to influence national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of	Yes	No	Amount
a Volunteers			
b Paid staff or management (Include compensation in expenses reported on lines c through **h.**)			
c Media advertisements			
d Mailings to members, legislators, or the public			
e Publications, or published or broadcast statements			
f Grants to other organizations for lobbying purposes			
g Direct contact with legislators, their staffs, government officials, or a legislative body			
h Rallies, demonstrations, seminars, conventions, speeches, lectures, or any other means			
i Total lobbying expenditures (add lines c through h)			

If 'Yes' to any of the above, also attach a statement giving a detailed description of the lobbying activities

Part VII Information Regarding Transfers To and Transactions and Relationships With Noncharitable Exempt Organizations (See instructions)

51 Did the reporting organization directly or indirectly engage in any of the following with any other organization described in section 501(c) of the Code (other than section 501(c)(3) organizations) or in section 527, relating to political organizations?

		Yes	No
a Transfers from the reporting organization to a noncharitable exempt organization of			
(i) Cash	51 a (i)		X
(ii) Other assets	a (ii)		X
b Other transactions			
(i) Sales or exchanges of assets with a noncharitable exempt organization	b (i)		X
(ii) Purchases of assets from a noncharitable exempt organization	b (ii)		X
(iii) Rental of facilities, equipment, or other assets	b (iii)		X
(iv) Reimbursement arrangements	b (iv)		X
(v) Loans or loan guarantees	b (v)		X
(vi) Performance of services or membership or fundraising solicitations	b (vi)		X
c Sharing of facilities, equipment, mailing lists, other assets, or paid employees	c		X

d If the answer to any of the above is 'Yes,' complete the following schedule Column (b) should always show the fair market value of the goods, other assets, or services given by the reporting organization If the organization received less than fair market value in any transaction or sharing arrangement, show in column (d) the value of the goods, other assets, or services received

(a) Line no	(b) Amount involved	(c) Name of noncharitable exempt organization	(d) Description of transfers, transactions, and sharing arrangements
N/A			

52a Is the organization directly or indirectly affiliated with, or related to, one or more tax-exempt organizations described in section 501(c) of the Code (other than section 501(c)(3)) or in section 527? ► ☐ Yes ☒ No

b If 'Yes,' complete the following schedule

(a) Name of organization	(b) Type of organization	(c) Description of relationship
N/A		

STATEMENT 1
FORM 990, PART I, LINE 8
NET GAIN (LOSS) FROM NONINVENTORY SALES

PUBLICLY TRADED SECURITIES

GROSS SALES PRICE: 28,089.
COST OR OTHER BASIS: 44,153.

TOTAL GAIN (LOSS) PUBLICLY TRADED SECURITIES $ -16,064.

TOTAL NET GAIN (LOSS) FROM NONINVENTORY SALES $ -16,064.

STATEMENT 2
FORM 990, PART I, LINE 20
OTHER CHANGES IN NET ASSETS OR FUND BALANCES

UNREALIZED LOSS $ -14,183.
TOTAL $ -14,183.

STATEMENT 3
FORM 990, PART II, LINE 22
GRANTS AND ALLOCATIONS

CASH GRANTS AND ALLOCATIONS

DONEE'S NAME: NATURAL RESOURCES DEFENSE
DONEE'S ADDRESS: 40 WEST 20TH STREET
NEW YORK, NY 1001
AMOUNT GIVEN: $ 2,500.

DONEE'S NAME: RAINFOREST ACTION NETWORK
DONEE'S ADDRESS: 221 PINE STREET
SAN FRANCISCO, CA 94104
AMOUNT GIVEN: 2,500.

DONEE'S NAME: JOHN MUIR PROJECT
DONEE'S ADDRESS: P O BOX 697
CEDAR RIDGE, CA 95924
AMOUNT GIVEN: 10,000.

DONEE'S NAME: TRANSNATIONAL RESOURCE
DONEE'S ADDRESS: PO BOX 29344
SAN FRANCISCO CA 94129
AMOUNT GIVEN: 10,000.

DONEE'S NAME: ALLIANCE FOR SUSTAINABLE JOBS
DONEE'S ADDRESS: PO BOX 3536
EUREKA CA 95502
RELATIONSHIP OF DONEE: NONE
AMOUNT GIVEN: 5,000.

DONEE'S NAME: GLOBAL EXCHANGE
DONEE'S ADDRESS: 2017 MISSION STREET, #303
SAN FRANCISCO, CA 94110

STATEMENT 3 (CONTINUED)
FORM 990, PART II, LINE 22
GRANTS AND ALLOCATIONS

CASH GRANTS AND ALLOCATIONS

RELATIONSHIP OF DONEE:	NONE	
AMOUNT GIVEN:		$ 1,000.
DONEE'S NAME:	CLCV EDUCATION FUND	
DONEE'S ADDRESS:	1212 BROADWAY, STE 630 OAKLAND CA 94612	
AMOUNT GIVEN:		1,000.
DONEE'S NAME:	NAS-XCEL	
DONEE'S ADDRESS:	650 ALABAMA ST. #202 SAN FRANCISCO CA 94110	
AMOUNT GIVEN:		10,000.
DONEE'S NAME:	EARTH ISLAND INSTITUTE	
DONEE'S ADDRESS:	300 BROADWAY, SUITE 28 SAN FRANCISCO, CA 94133	
RELATIONSHIP OF DONEE:	NONE	
AMOUNT GIVEN:		2,000.
DONEE'S NAME:	GOLDEN GATE UNIVERSITY	
DONEE'S ADDRESS:	536 MISSION ST. SAN FRANCISCO CA 94105	
RELATIONSHIP OF DONEE:	NONE	
AMOUNT GIVEN:		3,500.
DONEE'S NAME:	ROSE FOUNDATION	
DONEE'S ADDRESS:	6008 COLLEGE AVE, STE 10 OAKLAND CA 94618	
RELATIONSHIP OF DONEE:	NONE	
AMOUNT GIVEN:		2,000.
DONEE'S NAME:	COLLECTIVE HERITAGE INSTITUTE	
DONEE'S ADDRESS:	901 W. SAN MATEO, STE L SANTA FE NM 87505	
RELATIONSHIP OF DONEE:	NONE	
AMOUNT GIVEN:		10,000.
DONEE'S NAME:	CLEAN WATER FUND	
DONEE'S ADDRESS:	814 MISSION ST, STE 602 SAN FRANCISCO CA 94133	
RELATIONSHIP OF DONEE:	NONE	
AMOUNT GIVEN:		15,000.
DONEE'S NAME:	CALIFORNIANS FOR ALTERNATIVE	
DONEE'S ADDRESS:	315 P STREET EUREKA CA 96501	
RELATIONSHIP OF DONEE:	NONE	
AMOUNT GIVEN:		5,000.
DONEE'S NAME:	EPIC	
DONEE'S ADDRESS:	PO BOX 937 GABERVILLE CA 95542	
RELATIONSHIP OF DONEE:	NONE	
AMOUNT GIVEN:		5,000.

STATEMENT 3 (CONTINUED)
FORM 990, PART II, LINE 22
GRANTS AND ALLOCATIONS

CASH GRANTS AND ALLOCATIONS

DONEE'S NAME:	INFORM	
DONEE'S ADDRESS:	120 WALL STREET 16TH FLOOR NEW YORK, NY 10005	
RELATIONSHIP OF DONEE:	NONE	
AMOUNT GIVEN:		$ 7,500.
DONEE'S NAME:	TURTLE ISLAND RESTORATION	
DONEE'S ADDRESS:	PO BOX 400 FOREST KNOLLS CA 94933	
RELATIONSHIP OF DONEE:	NONE	
AMOUNT GIVEN:		10,000.
DONEE'S NAME:	INT'L FORUM ON GLOBALIZATION	
DONEE'S ADDRESS:	1009 GENERAL KENNEDY AVE SAN FRANCISCO CA 94129	
RELATIONSHIP OF DONEE:	NONE	
AMOUNT GIVEN:		7,500.
DONEE'S NAME:	COMMUNITIES FOR A BETTER ENVIR	
DONEE'S ADDRESS:	1611 TELEGRAPH AVE #450 OAKLAND CA 94612	
RELATIONSHIP OF DONEE:	NONE	
AMOUNT GIVEN:		500.
DONEE'S NAME:	SILICON VALLEY TOXICS COALITIO	
DONEE'S ADDRESS:	760 N. FIRST ST SAN JOSE, CA 94102	
RELATIONSHIP OF DONEE:	NONE	
AMOUNT GIVEN:		100.
	TOTAL GRANTS AND ALLOCATIONS	$ 110,100.

STATEMENT 4
FORM 990, PART II, LINE 43
OTHER EXPENSES

	(A) TOTAL	(B) PROGRAM SERVICES	(C) MANAGEMENT & GENERAL	(D) FUNDRAISING
AWARDS TO THE STATE	23,775.	23,775.		
BANK CHARGES	131.		131.	
COMPUTER & WEB EXP.	11,090.		11,090.	
CONSULTANTS	59,719.	59,719.		
CORPORATE PROJECTS	19,878.	19,878.		
DUES & SUBSCRIPTIONS	2,954.	2,954.		
INSURANCE	11,785.	11,785.		
MISC. EXPENSES	2,271.	2,271.		
PROMOTIONAL MATERIALS	1,892.	1,892.		
PROP. 65 INVESTIGATION	36,118.	36,118.		
TOTAL	$ 169,613.	$ 158,392.	$ 11,221.	$ 0.

STATEMENT 5
FORM 990 , PART III
ORGANIZATION'S PRIMARY EXEMPT PURPOSE

PROMOTE AWARENESS OF TOXIC INGREDIENTS IN CONSUMER PRODUCTS

STATEMENT 6
FORM 990, PART IV, LINE 57
LAND, BUILDINGS, AND EQUIPMENT

CATEGORY	BASIS	ACCUM. DEPREC.	BOOK VALUE
MACHINERY AND EQUIPMENT	$ 15,347.	$ 8,929.	$ 6,418.
TOTAL	$ 15,347.	$ 8,929.	$ 6,418.

STATEMENT 7
FORM 990, PART IV, LINE 58
OTHER ASSETS

CASH ADVANCE	$ 50,000.
RENTAL DEPOSIT	3,794.
TOTAL	$ 53,794.

December 2002	AS YOU SOW FOUNDATION	Account Number	Financial Advisor	Telephone Numbers
		1211-0676	ATWOOD LORI D	415-984-3600

For Your Information Only

Informational Section - The following Items are reported for your information only and have not been included in 'Your Portfolio or 'Recap of Account and Money Market Fund Activity' sections Items shown here will appear on subsequent statements in 'Recap of Account and Money Market Fund Activity' (subject to change)

Cash Dividend/Interest Payments Pending

Date	Activity	Description	Quantity	Amount
01/01/03	DIVIDEND	AUTOMATIC DATA PROCESSNG INC	20	2 40
01/02/03	DIVIDEND	MCKESSON CORP	30	1 80
01/02/03	DIVIDEND	PEPSICO INCORPORATED	35	5 25
01/03/03	DIVIDEND	OMNICOM GROUP INC	15	3 00
01/06/03	DIVIDEND	UNITED PARCEL SVC INC CL B	20	3 80
01/15/03	DIVIDEND	FIFTH THIRD BANCORP	15	3 90

Realized Gain/Loss

Information presented in this section is gathered from sources deemed to be reliable However, U S Bancorp Piper Jaffray does not attest to its accuracy and is not responsible for errors and/or omissions

Opening Date	Closing Date	Quantity	Security Description	Opening Price	Opening Cost	Closing Price	Closing Value	Realized Gain/Loss
10/03/01	07/22/02	35	AOL TIME WARNER INC	33 7100	1,180	11 5795	405	775-
10/15/01	07/22/02	20	AOL TIME WARNER INC	33 2400	665	11 5795	232	433-
07/30/01	07/25/02	30	ABBOTT LABORATORIES	51 7053	1,551	37 6826	1,130	421-
11/22/00	10/25/02	20	AMGEN INC	66 0000	1,320	49 7500	995	325-
05/03/02	08/12/02	15	BJS WHSL CLUB INC	43 4447	652	26 5000	397	254-
11/08/01	10/03/02	25	BAXTER INTL INC	47 4300	1,186	26 5427	664	522-
07/31/02	10/03/02	15	BAXTER INTL INC	39 7346	596	26 5427	398	198-
08/08/01	04/10/02	30	BEA SYSTEMS INC	20 7600	623	11.7501	352	270-
01/29/01	04/29/02	15	BRISTOL MYERS SQUIBB CO	58 9073	884	29 1030	437	447-

360607 8018 3004149 0018 0010
45 33106 H12110300

December 2002

AS YOU SOW FOUNDATION

Account Number 1211-0676

Financial Advisor ATWOOD LORI D

Telephone Numbers 415-984-3600

Realized Gain/Loss (Continued)

Information presented in this section is gathered from sources deemed to be reliable However, U S Bancorp Piper Jaffray does not attest to its accuracy and is not responsible for errors and/or omissions

Opening Date	Closing Date	Quantity	Security Description	Opening Price	Opening Cost	Closing Price	Closing Value	Realized Gain/Loss
10/04/01	05/01/02	15	SAFEWAY INC NEW	43 4200	651	41 7019	626	26-
11/22/00	08/23/02	50	SUN MICROSYSTEMS INC	41 2187	2,061	4 2003	210	1,851-
10/17/01	10/21/02	50	SUNGARD DATA SYS INC	24 8300	1,242	20 2700	1,013	228-
01/19/01	03/04/02	30	TARGET CORP	32 8750	986	43 2800	1,298	312+
11/22/00	11/22/02	50	TEXAS INSTRUMENTS INC	43 0000	2,150	19 3039	965	1,185-
02/21/01	10/22/02	10	3M CO	112 6800	1,127	127 1200	1,271	144+
10/26/01	05/22/02	15	VERISIGN INC	43 9400	659	10 0000	150	509-
10/22/01	05/31/02	25	VERIZON COMMUNICATIONS	51 1000	1,278	43 2800	1,082	196-
05/30/01	05/02/02	40	WILLIAMS COS INC DEL	39 7900	1,592	19 1759	767	825-
11/28/01	05/02/02	35	WILLIAMS COS INC DEL	27 0000	945	19 1759	671	274-
			Total Realized Gain					**841+**
			Total Realized Loss					**16,905-**
			Net Realized Gain/Loss					**16,064-**

Securities issued through or by a Direct Participation Program or Real Estate Investment Trust (e g , partnerships or limited liability companies) are generally illiquid, as no public trading market exists for these securities Consequently, their estimated values, which are shown herein, will be different from the purchase price and these estimated values may not necessarily be realized upon the sale of these securities In some cases, accurate valuation information relating to these securities may not be available If you have any questions or would like more information regarding these securities, please contact your financial advisor usbancorp Piper Jaffray. STATEMENT of ACCOUNT

December 2002

AS YOU SOW FOUNDATION

Account Number	Financial Advisor	Telephone Numbers
1211-0676	ATWOOD LORI D	415-984-3600

Realized Gain/Loss (Continued)

Information presented in this section is gathered from sources deemed to be reliable However, U S Bancorp Piper Jaffray does not attest to its accuracy and is not responsible for errors and/or omissions

Opening Date	Closing Date	Quantity	Security Description	Opening Price	Opening Cost	Closing Price	Closing Value	Realized Gain/Loss
01/29/01	04/29/02	15	BRISTOL MYERS SQUIBB CO	58 9066	884	29 1030	437	447-
04/19/01	04/29/02	15	BRISTOL MYERS SQUIBB CO	53 2533	799	29 1030	437	362-
02/21/01	07/10/02	30	CVS CORP	60 4356	1,813	28 3351	850	963-
07/26/01	07/10/02	25	CVS CORP	37 6500	941	28 3351	708	233-
02/06/01	07/18/02	30	CAPITAL ONE FINL CORP	61 0000	1,830	32 5939	978	852-
12/20/01	11/21/02	40	CONCORD EFS INC	31 0499	1,242	13 0186	521	721-
08/13/02	11/21/02	30	CONCORD EFS INC	18 9359	568	13 0186	391	178-
11/22/00	01/17/02	25	COSTCO WHOLESALE CORP	35 6250	891	42 6300	1,066	175+
09/04/01	02/21/02	5	DANAHER CORP	56 0000	280	68 0043	340	60+
09/04/01	06/17/02	20	DANAHER CORP	56 0000	1,120	63 5191	1,270	150+
11/22/00	01/04/02	35	E M C CORP MASS	78 1260	2,734	16 8503	590	2,145-
08/06/01	01/04/02	35	E M C CORP MASS	20 0000	700	16 8503	590	110-
01/11/02	04/12/02	10	INTL BUSINESS MACH CRP	120 9800	1,210	85 5044	855	355-
09/27/01	11/08/02	20	KIMBERLY-CLARK CORP	60 4700	1,209	50 7008	1,014	195-
07/11/01	05/01/02	80	LIBERTY MEDIA CORP NEW COM SER A	15 5000	1,240	10 7088	857	383-
03/26/01	05/23/02	15	LILLY ELI & CO	74 4600	1,117	64 5100	968	149-
07/06/01	05/23/02	10	LILLY ELI & CO	75 0300	750	64 5100	645	105-
07/18/01	01/07/02	5	MICROSOFT CORP	70 7800	354	69 5201	348	6-
07/01/02	08/02/02	20	NATL SEMICONDUCTOR CORP	29 3100	586	16 2299	325	262-
11/22/00	01/04/02	50	ORACLE CORP	22 6875	1,134	15 4665	773	361-
04/03/01	05/01/02	25	SAFEWAY INC NEW	55 2700	1,382	41 7019	1,043	339-