Form **990**

Department of the Treasury
Internal Revenue Service

Return of Organization Exempt from Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

► The organization may have to use a copy of this return to satisfy state reporting requirements

OMB No 1545-0047

2002

Open to Public Inspection

A For the 2002 calendar year, or tax year beginning Apr 1, 2002, and ending Mar 31, 2003

B Check if applicable: [ ] Address change [ ] Name change [ ] Initial return [ ] Final return [ ] Amended return [ ] Application pending

Please use IRS label or print or type See specific instructions

C Name of organization: The Trust for Public Land

Number street (or P O box if mail is not delivered to street addr): 116 New Montgomery St — Room/suite: 4th Floor

City town or country: San Francisco — State: CA — ZIP code + 4: 94105-3638

D Employer Identification Number: 23-7222333

E Telephone number: (415) 495-4014

F Accounting method: [ ] Cash [X] Accrual [ ] Other (specify) ►

● **Section 501(c)(3) organizations and 4947(a)(1) nonexempt charitable trusts must attach a completed Schedule A (Form 990 or 990-EZ)**

H and I are not applicable to section 527 organizations

H (a) Is this a group return for affiliates? [ ] Yes [X] No

H (b) If Yes enter number of affiliates ►

H (c) Are all affiliates included? [ ] Yes [ ] No (If No attach a list See instructions)

H (d) Is this a separate return filed by an organization covered by a group ruling? [ ] Yes [X] No

I Enter 4-digit GEN ►

M Check ► [ ] if the organization is not required to attach Schedule B (Form 990, 990 EZ or 990 PF)

G Web site ►

J Organization type (check only one) ► [X] 501(c) 3 ◄ (insert no) [ ] 4947(a)(1) or [ ] 527

K Check here ► [ ] if the organization's gross receipts are normally not more than $25,000 The organization need not file a return with the IRS, but if the organization received a Form 990 Package in the mail, it should file a return without financial data **Some states require a complete return**

L Gross receipts Add lines 6b, 8b, 9b, and 10b to line 12 ► 120,834,354

Part I — Revenue, Expenses, and Changes in Net Assets or Fund Balances (See Instructions)

		(A) Securities				
1	Contributions, gifts, grants, and similar amounts received					
a	Direct public support		1a	82,578,476		
b	Indirect public support		1b	156,042		
c	Government contributions (grants)		1c	5,026,102		
d	Total (add lines 1a through 1c) (cash $ 58,404,464 noncash $ 29,356,156)				1d	87,760,620
2	Program service revenue including government fees and contracts (from Part VII, line 93)				2	10,167,276
3	Membership dues and assessments				3	0
4	Interest on savings and temporary cash investments				4	1,395,987
5	Dividends and interest from securities				5	2,411,384
6a	Gross rents		6a	0		
b	Less rental expenses		6b	0		
c	Net rental income or (loss) (subtract line 6b from line 6a)				6c	0
7	Other investment income (describe ►)				7	0
		(A) Securities		(B) Other		
8a	Gross amount from sales of assets other than inventory	14,928,218	8a	3,185,330		
b	Less cost or other basis and sales expenses	14,690,409	8b	3,294,582		
c	Gain or (loss) (attach schedule) See L-8 Stmt	237,809	8c	-109,252		
d	Net gain or (loss) (combine line 8c, columns (A) and (B))				8d	128,557
9	Special events and activities (attach schedule)					
a	Gross revenue (not including $ 1,515 of contributions reported on line 1a)		9a	3,315		
b	Less direct expenses other than fundraising expenses		9b	5,981		
c	Net income or (loss) from special events (subtract line 9b from line 9a)			See L-9 Stmt	9c	-2,666
10a	Gross sales of inventory, less returns and allowances		10a	0.		
b	Less cost of goods sold		10b	0		
c	Gross profit or (loss) from sales of inventory (attach schedule) (subtract line 10b from line 10a)				10c	0
11	Other revenue (from Part VII, line 103)				11	982,224
12	**Total revenue** (add lines 1d, 2, 3, 4, 5, 6c, 7, 8d, 9c, 10c, and 11)				12	102,843,382
13	Program services (from line 44, column (B))				13	101,534,373
14	Management and general (from line 44, column (C))				14	12,931,164
15	Fundraising (from line 44, column (D))				15	3,228,551
16	Payments to affiliates (attach schedule)				16	0
17	**Total expenses** (add lines 16 and 44, column (A))				17	117,694,090
18	Excess or (deficit) for the year (subtract line 17 from line 12)				18	-14,850,708
19	Net assets or fund balances at beginning of year (from line 73, column (A))				19	160,634,515
20	Other changes in net assets or fund balances (attach explanation)				20	-607,045
21	Net assets or fund balances at end of year (combine lines 18, 19, and 20)				21	145,176,762

REVENUE / EXPENSES / NET ASSETS

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SCANNED OCT 23 '03

Part II Statement of Functional Expenses All organizations must complete column (A) Columns (B), (C), and (D) are required for section 501(c)(3) and (4) organizations and section 4947(a)(1) nonexempt charitable trusts but optional for others

Do not include amounts reported on line 6b, 8b, 9b, 10b, or 16 of Part I		(A) Total	(B) Program services	(C) Management and general	(D) Fundraising
22 Grants and allocations (att sch) Attach 1a/1b (cash $ 4,140,903 non-cash $ 48,895,926)	22	53,036,829	53,036,829		
23 Specific assistance to individuals (att sch)	23	0	0		
24 Benefits paid to or for members (att sch)	24	0	0		
25 Compensation of officers, directors, etc	25	3,484,437	2,453,619	798,287	232,529
26 Other salaries and wages	26	20,590,007	14,537,580	4,689,558	1,362,869
27 Pension plan contributions	27	1,030,673	725,764	236,128	68,781
28 Other employee benefits	28	7,061,647	5,004,630	1,588,488	468,529
29 Payroll taxes	29	2,370,093	1,668,938	542,990	158,165
30 Professional fundraising fees	30	125,547	0.	0	125,547
31 Accounting fees	31	210,425	46,395	141,157	22,873
32 Legal fees	32	341,258	307,537	29,093	4,628
33 Supplies	33	696,266	340,246	260,167	95,853
34 Telephone	34	878,666	749,417	110,244	19,005
35 Postage and shipping	35	0	0	0	0
36 Occupancy	36	3,552,105	2,619,749	836,335	96,021
37 Equipment rental and maintenance	37	82,742	35,443	45,475	1,824
38 Printing and publications	38	652,610	311,100	247,035	94,475
39 Travel	39	2,631,298	1,793,852	639,597	197,849
40 Conferences, conventions, and meetings	40	0	0	0	0
41 Interest	41	2,530,070	2,530,070	0	0
42 Depreciation, depletion, etc (attach schedule)	42	440,785	188,815	242,254	9,716
43 Other expenses not covered above (itemize)					
a Gen'l & Prof'l Svcs	43a	2,406,103	619,724	1,667,405	118,974
b Furn Fix & Equip	43b	836,675	358,546	459,679	18,450
c Other Oper	43c	441,200	170,967	225,948	44,285
d Insurance	43d	217,740	126,849	87,895	2,996
e See Other Expenses Stmt	43e	14,076,914	13,908,303	83,429	85,182
44 **Total functional expenses** (add lines 22 43) **Organizations completing columns (B) - (D), carry these totals to lines 13 - 15**	44	117,694,090	101,534,373	12,931,164	3,228,551

Joint Costs Check ► ☐ if you are following SOP 98-2

Are any joint costs from a combined educational campaign and fundraising solicitation reported in **(B)** Program services? ► ☐ **Yes** ☒ **No**

If 'Yes,' enter **(i)** the aggregate amount of these joint costs $ ________, **(ii)** the amount allocated to program services $ ________, **(iii)** the amount allocated to management and general $ ________, and **(iv)** the amount allocated to fundraising $

Part III Statement of Program Service Accomplishments

What is the organization's primary exempt purpose? ► Conservation of open space

All organizations must describe their exempt purpose achievements in a clear and concise manner State the number of clients served, publications issued, etc Discuss achievements that are not measurable (Section 501(c)(3) & (4) organizations and 4947(a)(1) nonexempt charitable trusts must also enter the amount of grants & allocations to others)

	Program Service Expenses (Required for 501(c)(3) and (4) organizations and 4947(a)(1) trusts but optional for others)
a Non-profit acquisition and conveyance of open space and recreational land to public agencies and other non-profit organizations for public use and benefit Also includes training and technical assistance to public agencies, non-profit and community groups (Grants and allocations $ 53,036,829)	101,528,102
b (Grants and allocations $)	
c (Grants and allocations $)	
d (Grants and allocations $)	
e Other program services (Grants and allocations $)	
f **Total of Program Service Expenses** (should equal line 44, column (B), program services) ►	101,528,102

Part IV Balance Sheets (See Instructions)

Note	*Where required, attached schedules and amounts within the description column should be for end-of-year amounts only*			(A) Beginning of year		(B) End of year
	45 Cash – non-interest-bearing			13,723,379	45	6,197,110
	46 Savings and temporary cash investments			7,566,145	46	3,873,518
	47 a Accounts receivable	47 a	6,304,368			
	b Less allowance for doubtful accounts	47 b	0	8,315,379	47 c	6,304,368
	48 a Pledges receivable	48 a	5,461,674			
	b Less allowance for doubtful accounts	48 b	0	6,756,067	48 c	5,461,674
	49 Grants receivable			74,646,873	49	60,359,040
ASSETS	50 Receivables from officers, directors, trustees, and key employees (attach schedule)			0	50	0
	51 a Other notes & loans receivable (attach sch) Attachment 2	51 a	17,107,132			
	b Less allowance for doubtful accounts	51 b	0	11,637,872	51 c	17,107,132
	52 Inventories for sale or use			0	52	0
	53 Prepaid expenses and deferred charges			213,155	53	159,028
	54 Investments – securities (attach schedule) L-54 Stmt ► ☐ Cost ☐ FMV			58,326,556	54	64,775,337
	55 a Investments – land, buildings, & equipment basis	55 a	0			
	b Less accumulated depreciation (attach schedule)	55 b	0	0	55 c	0
	56 Investments – other (attach schedule)		L-56 Stmt	204,660	56	99,725
	57 a Land, buildings, and equipment basis	57 a	4,252,953			
	b Less accumulated depreciation (attach schedule) L-57 Stmt	57 b	2,860,063	1,903,906	57 c	1,392,890
	58 Other assets (describe ► See Line 58 Stmt)			141,506,009	58	126,868,992
	59 **Total assets** (add lines 45 through 58) (must equal line 74)			324,800,001	59	292,598,814
LIABILITIES	60 Accounts payable and accrued expenses			22,937,247	60	22,669,671
	61 Grants payable			0	61	0.
	62 Deferred revenue			0	62	0
	63 Loans from officers, directors, trustees, and key employees (attach schedule)			0	63	0
	64 a Tax-exempt bond liabilities (attach schedule)			0	64 a	0
	b Mortgages and other notes payable (attach schedule) Attachment 3			77,233,845	64 b	73,376,269
	65 Other liabilities (describe ► See Line 65 Stmt)			63,994,394	65	51,374,310
	66 **Total liabilities** (add lines 60 through 65)			164,165,486	66	147,420,250
NET ASSETS OR FUND BALANCES	**Organizations that follow SFAS 117, check here** ► [X] and complete lines 67 through 69 and lines 73 and 74					
	67 Unrestricted			43,186,009	67	37,227,307
	68 Temporarily restricted			102,657,739	68	93,151,477
	69 Permanently restricted			14,790,767	69	14,799,780
	Organizations that do not follow SFAS 117, check here ► ☐ and complete lines 70 through 74					
	70 Capital stock, trust principal, or current funds				70	
	71 Paid-in or capital surplus, or land, building, and equipment fund				71	
	72 Retained earnings, endowment, accumulated income, or other funds				72	
	73 **Total net assets or fund balances** (add lines 67 through 69 **or** lines 70 through 72, column (A) **must** equal line 19, column (B) **must** equal line 21)			160,634,515	73	145,178,564
	74 **Total liabilities and net assets/fund balances** (add lines 66 and 73)			324,800,001	74	292,598,814

Form 990 is available for public inspection and, for some people, serves as the primary or sole source of information about a particular organization How the public perceives an organization in such cases may be determined by the information presented on its return Therefore, please make sure the return is complete and accurate and fully describes, in Part III, the organization's programs and accomplishments

BAA

Part IV-A Reconciliation of Revenue per Audited Financial Statements with Revenue per Return (See instructions)

a	Total revenue, gains, and other support per audited financial statements	a	102,197,626
b	Amounts included on line a but not on line 12, Form 990		
(1)	Net unrealized gains on investments $ -607,045		
(2)	Donated services and use of facilities $		
(3)	Recoveries of prior year grants $		
(4)	Other (specify) Affiliates $ -43,960		
	Add amounts on lines (1) through (4)	b	-651,005
c	Line a minus line b	c	102,848,631
d	Amounts included on line 12, Form 990 but not on line a:		
(1)	Investment expenses not included on line 6b, Form 990 $		
(2)	Other (specify) See Line 9b $ -5,981		
	Add amounts on lines (1) and (2)	d	-5,981
e	Total revenue per line 12, Form 990 (line c plus line d)	e	102,842,650

Part IV-B Reconciliation of Expenses per Audited Financial Statements with Expenses per Return

a	Total expenses and losses per audited financial statements	a	117,700,069
b	Amounts included on line a but not on line 17, Form 990		
(1)	Donated services and use of facilities $		
(2)	Prior year adjustments reported on line 20, Form 990 $		
(3)	Losses reported on line 20, Form 990 $		
(4)	Other (specify) $		
	Add amounts on lines (1) through (4)	b	
c	Line a minus line b	c	117,700,069.
d	Amounts included on line 17, Form 990 but not on line a		
(1)	Investment expenses not included on line 6b, Form 990 $		
(2)	Other (specify) See Line 9b $ -5,981		
	Add amounts on lines (1) and (2)	d	-5,981
e	Total expenses per line 17, Form 990 (line c plus line d)	e	117,694,088

Part V List of Officers, Directors, Trustees, and Key Employees (List each one even if not compensated, see instructions)

(A) Name and address	(B) Title and average hours per week devoted to position	(C) Compensation (If not paid, enter -0-)	(D) Contributions to employee benefit plans and deferred compensation	(E) Expense account and other allowances
Sawyer, Christopher 1201 W. Peachtree St NE Atlanta, GA 30309	Chair of Board, Director 5	0	0	0
Baird, John 120 S LaSalle St, Ste 2000 Chicago, IL 60603	Director 2	0	0	0
Brown, Margaret L T PO Box 2836 Wickenburg, AZ 85358	Director 2	0.	0	0
Carlson, Robert E 555 South Flower St, 22nd Floor Los Angeles, CA 90071	Director 2	0	0	0
Cowles, Page Knudsen 475 Grand Hill St Paul, MN 55012	Director 2	0	0	0
See List of Officers, Etc Statement		3,484,437	174,008	0

75 Did any officer, director trustee, or key employee receive aggregate compensation of more than $100 000 from your organization and all related organizations of which more than $10,000 was provided by the related organizations? ☐ Yes ☒ No

If 'Yes,' attach schedule — see instructions

Part VI Other Information (See instructions.)

			Yes	No
76	Did the organization engage in any activity not previously reported to the IRS? If 'Yes,' attach a detailed description of each activity	76		X
77	Were any changes made in the organizing or governing documents but not reported to the IRS? If 'Yes,' attach a conformed copy of the changes	77	X	
78a	Did the organization have unrelated business gross income of $1,000 or more during the year covered by this return?	78a		X
b	If 'Yes,' has it filed a tax return on **Form 990-T** for this year?	78b		
79	Was there a liquidation, dissolution, termination, or substantial contraction during the year? If 'Yes,' attach a statement	79		X
80a	Is the organization related (other than by association with a statewide or nationwide organization) through common membership, governing bodies, trustees, officers, etc, to any other exempt or nonexempt organization?	80a	X	
b	If 'Yes,' enter the name of the organization ► See Attachment 4 and check whether it is [X] exempt or [ ] nonexempt			
81a	Enter direct or indirect political expenditures. See line 81 instructions — 81a: 0			
b	Did the organization file **Form 1120-POL** for this year?	81b		X
82a	Did the organization receive donated services or the use of materials, equipment, or facilities at no charge or at substantially less than fair rental value?	82a	X	
b	If 'Yes,' you may indicate the value of these items here. Do not include this amount as revenue in Part I or as an expense in Part II. (See instructions in Part III.) Attachment 5 — 82b: 0			
83a	Did the organization comply with the public inspection requirements for returns and exemption applications?	83a	X	
b	Did the organization comply with the disclosure requirements relating to quid pro quo contributions?	83b	X	
84a	Did the organization solicit any contributions or gifts that were not tax deductible?	84a		X
b	If 'Yes,' did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?	84b		
85	*501(c)(4), (5), or (6) organizations.* a Were substantially all dues nondeductible by members?	85a		
b	Did the organization make only in-house lobbying expenditures of $2,000 or less?	85b		
	If 'Yes' was answered to either 85a or 85b, **do not** complete 85c through 85h below unless the organization received a waiver for proxy tax owed for the prior year.			
c	Dues, assessments, and similar amounts from members — 85c			
d	Section 162(e) lobbying and political expenditures — 85d			
e	Aggregate nondeductible amount of section 6033(e)(1)(A) dues notices — 85e			
f	Taxable amount of lobbying and political expenditures (line 85d less 85e) — 85f			
g	Does the organization elect to pay the section 6033(e) tax on the amount on line 85f?	85g		
h	If section 6033(e)(1)(A) dues notices were sent, does the organization agree to add the amount on line 85f to its reasonable estimate of dues allocable to nondeductible lobbying and political expenditures for the following tax year?	85h		
86	*501(c)(7) organizations.* Enter: a Initiation fees and capital contributions included on line 12 — 86a			
b	Gross receipts, included on line 12, for public use of club facilities — 86b			
87	*501(c)(12) organizations.* Enter: a Gross income from members or shareholders — 87a			
b	Gross income from other sources. (Do not net amounts due or paid to other sources against amounts due or received from them.) — 87b			
88	At any time during the year, did the organization own a 50% or greater interest in a taxable corporation or partnership, or an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? If 'Yes,' complete Part IX	88		X
89a	*501(c)(3) organizations.* Enter: Amount of tax imposed on the organization during the year under section 4911 ► 0, section 4912 ► 0, section 4955 ► 0			
b	*501(c)(3) and 501(c)(4) organizations.* Did the organization engage in any section 4958 excess benefit transaction during the year or did it become aware of an excess benefit transaction from a prior year? If 'Yes,' attach a statement explaining each transaction	89b		X

c Enter: Amount of tax imposed on the organization managers or disqualified persons during the year under sections 4912, 4955, and 4958 ► 0

d Enter: Amount of tax on line 89c, above, reimbursed by the organization ► 0

90a List the states with which a copy of this return is filed ► See Attachment 6

b Number of employees employed in the pay period that includes March 12, 2002 (See instructions.) 90b 418

91 The books are in care of ► Tod Dobratz, Asst. Treasurer Telephone number ► (415) 495-4014

Located at ► 116 New Montgomery St., 4th Fl, San Francisco, CA ZIP + 4 ► 94105-3638

92 *Section 4947(a)(1) nonexempt charitable trusts filing Form 990 in lieu of Form 1041* — Check here ► [ ]

and enter the amount of tax-exempt interest received or accrued during the tax year ► 92

Part VII Analysis of Income-Producing Activities (See instructions)

Note Enter gross amounts unless otherwise indicated	Unrelated business income (A) Business code	(B) Amount	Excluded by section 512, 513, or 514 (C) Exclusion code	(D) Amount	(E) Related or exempt function income
93 Program service revenue					
a Technical Assistance					8,120,654
b Other Fee Revenue					2,046,622
c					
d					
e					
f Medicare/Medicaid payments					
g Fees & contracts from government agencies					
94 Membership dues and assessments					
95 Interest on savings & temporary cash invmnts			14	1,395,987	
96 Dividends & interest from securities			14	2,411,384	
97 Net rental income or (loss) from real estate					
a debt-financed property					
b not debt-financed property					
98 Net rental income or (loss) from pers prop					
99 Other investment income					
100 Gain or (loss) from sales of assets other than inventory			18	255,992	
101 Net income or (loss) from special events			01	-2,666	
102 Gross profit or (loss) from sales of inventory					
103 Other revenue a					
b Interim Holding Rentals			01	563,611	
c Gain (Loss) Fixed Assets			01	200	
d Other Fees & Misc Rev			01	418,413	
e					
104 Subtotal (add columns (B), (D), and (E))				5,042,921	10,167,276

105 Total (add line 104, columns (B), (D), and (E)) ► 15,210,197

Note *Line 105 plus line 1d, Part I, should equal the amount on line 12, Part I*

Part VIII Relationship of Activities to the Accomplishment of Exempt Purposes (See instructions)

Line No ▼	Explain how each activity for which income is reported in column (E) of Part VII contributed importantly to the accomplishment of the organization s exempt purposes (other than by providing funds for such purposes)
93a	Technical Assistance for plublic agencies and other non-profit organizations assistance to public agencies and non-profit organizations to help them acquire open space and parks, establish volunteer land trusts and create plans and programs for open space preservation

Part IX Information Regarding Taxable Subsidiaries and Disregarded Entities (See instructions) N/A

(A) Name, address, and EIN of corporation, partnership, or disregarded entity	(B) Percentage of ownership interest	(C) Nature of activities	(D) Total income	(E) End-of-year assets
	%			
	%			
	%			
	%			

Part X Information Regarding Transfers Associated with Personal Benefit Contracts (See instructions)

a Did the organization, during the year, receive any funds directly or indirectly, to pay premiums on a personal benefit contract? ☐ Yes ☒ No

b Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? ☐ Yes ☒ No

Note *If 'Yes' to (b), file Form 8870 and Form 4720 (see instructions)*

Please Sign Here

Under penalties of perjury I declare that I have examined this return including accompanying schedules and statements and to the best of my knowledge and belief it is true correct and complete Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge

► Tod O. Dobratz (signature) Signature of officer — Date 10/10/03

► Tod O Dobratz, Asst Treasurer & Vice President
Type or print name and title

Paid Preparer's Use Only

Preparer's signature ► Date Check if self employed ► ☐ Preparer s SSN or PTIN (see General Instruction W)

Firm's name (or yours if self-employed) address and ZIP + 4 ► Non-Paid Preparer EIN ► Phone no ►

SCHEDULE A
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Organization Exempt Under Section 501(c)(3)

(Except Private Foundation) and Section 501(e), 501(f), 501(k), 501(n), or Section 4947(a)(1) Nonexempt Charitable Trust

Supplementary Information — (See separate Instructions)

► **MUST be completed by the above organizations and attached to their Form 990 or 990-EZ**

OMB No 1545-0047

2002

Name of the organization: The Trust for Public Land

Employer identification number: 23-7222333

Part I Compensation of the Five Highest Paid Employees Other Than Officers, Directors, and Trustees
(See instructions List each one If there are none, enter 'None ')

(a) Name and address of each employee paid more than $50,000	(b) Title and average hours per week devoted to position	(c) Compensation	(d) Contributions to employee benefit plans and deferred compensation	(e) Expense account and other allowances
Tily Shue, 116 New Montgomery St 3rd Fl, San Francisco CA 94105	Regional Counsel 40	122,303	6,115	0
Gregory Chelius, 4329 Jacksonville Dr, Tallahassee FL 32303	State Office Dir 40	114,500.	5,725	0
Elizabeth Riddle, 116 New Montgomery 3rd Fl, San Francisco CA 94105	Dir of Projects 40	112,939	5,647	0
Andrew McLeod, 255 Beacon Street #3, Boston, MA 02116	Dir of Cons Fin 40	109,018	5,451	0
Oris Miller, 116 New Montgomery 5th Fl, San Francisco CA 94105	Dir Info Systems 40	108,783	5,439	0.
Total number of other employees paid over $50,000 ►	231			

Part II Compensation of the Five Highest Paid Independent Contractors for Professional Services
(See instructions List each one (whether individuals or firms) If there are none, enter 'None ')

(a) Name and address of each independent contractor paid more than $50,000	(b) Type of service	(c) Compensation
Shaw Environmental, Inc PO Box 972972, Dallas, TX 75397-2942	Engineering & Design	797,166
Outformations, Inc 939 61st St, #13, Oakland, CA 94608-1356	Database Design	451,586
Environmental Science PO Box 92170, Elk Grove, IL 60009	Environmental consulting	435,030
Frank & Grossman, Landscape Contractors, Inc 1400 Egbert Ave, San Francisco, CA 94124	Landscape Design	310,920
Windsway Construction Box 367, Sharon, CT 06069	Architect & Design	303,214
Total number of others receiving over $50,000 for professional services ► 95		

Part III Statements About Activities (See instructions)

			Yes	No
1	During the year, has the organization attempted to influence national, state, or local legislation, including any attempt to influence public opinion on a legislative matter or referendum? If 'Yes,' enter the total expenses paid or incurred in connection with the lobbying activities ► $ 976,619 976,619 (**Must equal amounts on line 38**, Part VI-A, or line I of Part VI-B)	1	X	
	Organizations that made an election under section 501(h) by filing Form 5768 must complete Part VI-A Other organizations checking 'Yes, must complete Part VI-B AND attach a statement giving a detailed description of the lobbying activities			
2	During the year, has the organization, either directly or indirectly, engaged in any of the following acts with any substantial contributors, trustees, directors, officers, creators, key employees, or members of their families, or with any taxable organization with which any such person is affiliated as an officer, director, trustee, majority owner, or principal beneficiary? *(If the answer to any question is 'Yes,' attach a detailed statement explaining the transactions)*			
	a Sale, exchange, or leasing of property? Attachment 7	2a	X	
	b Lending of money or other extension of credit? Attachment 7	2b	X	
	c Furnishing of goods, services, or facilities? Attachment 7	2c	X	
	d Payment of compensation (or payment or reimbursement of expenses if more than $1,000)? See Part V, Form 990 Attachment 7	2d	X	
	e Transfer of any part of its income or assets? Attachment 7	2e	X	
3	Does the organization make grants for scholarships, fellowships, student loans, etc? (See **Note** below) Attachment 7	3		X
4	Do you have a section 403(b) annuity plan for your employees?	4	X	

Note *Attach a statement to explain how the organization determines that individuals or organizations receiving grants or loans from it in furtherance of its charitable programs 'qualify' to receive payments*

Part IV Reason for Non-Private Foundation Status (See instructions)

The organization is not a private foundation because it is (Please check only **ONE** applicable box)

5 ☐ A church, convention of churches, or association of churches Section 170(b)(1)(A)(i)

6 ☐ A school Section 170(b)(1)(A)(ii) (Also complete Part V)

7 ☐ A hospital or a cooperative hospital service organization Section 170(b)(1)(A)(iii)

8 ☐ A Federal, state, or local government or governmental unit Section 170(b)(1)(A)(v)

9 ☐ A medical research organization operated in conjunction with a hospital Section 170(b)(1)(A)(iii) **Enter the hospital's name, city, and state** ►

10 ☐ An organization operated for the benefit of a college or university owned or operated by a governmental unit Section 170(b)(1)(A)(iv) (Also complete the **Support Schedule** in Part IV-A)

11a ☒ An organization that normally receives a substantial part of its support from a governmental unit or from the general public Section 170(b)(1)(A)(vi) (Also complete the **Support Schedule** in Part IV-A)

11b ☐ A community trust Section 170(b)(1)(A)(vi) (Also complete the **Support Schedule** in Part IV-A)

12 ☐ An organization that normally receives **(1) more than 33-1/3%** of its support from contributions, membership fees, and gross receipts from activities related to its charitable, etc, functions — subject to certain exceptions, and **(2) no more than 33-1/3%** of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975 See section 509(a)(2) (Also complete the **Support Schedule** in Part IV-A)

13 ☐ An organization that is not controlled by any disqualified persons (other than foundation managers) and supports organizations described in **(1)** lines 5 through 12 above, or **(2)** section 501(c)(4), (5), or (6), if they meet the test of section 509(a)(2) (See section 509(a)(3))

Provide the following information about the supported organizations (See instructions)

(a) Name(s) of supported organization(s)	**(b)** Line number from above

14 ☐ An organization organized and operated to test for public safety Section 509(a)(4) (See instructions)

Part IV-A Support Schedule (Complete only if you checked a box on line 10, 11, or 12) *Use cash method of accounting*

Note *You may use the worksheet in the instructions for converting from the accrual to the cash method of accounting*

Calendar year (or fiscal year beginning in)	(a) 2001	(b) 2000	(c) 1999	(d) 1998	(e) Total
15 Gifts, grants, and contributions received (Do not include unusual grants See line 28)	111,978,678	141,014,329	111,583,016	95,634,995	460,211,018
16 Membership fees received	0	0	0	0	0
17 Gross receipts from admissions, merchandise sold or services performed, or furnishing of facilities in any activity that is related to the organization s charitable, etc, purpose	7,497,940	7,601,961	4,482,710	4,879,806	24,462,417
18 Gross income from interest, dividends, amounts received from payments on securities loans (section 512(a)(5)), rents, royalties and unrelated business taxable income (less section 511 taxes) from businesses acquired by the organization after June 30, 1975	4,402,945	5,395,584	4,311,603	3,286,592	17,396,724
19 Net income from unrelated business activities not included in line 18	0	0	0	0	0
20 Tax revenues levied for the organization's benefit and either paid to it or expended on its behalf	0	0	0	0	0
21 The value of services or facilities furnished to the organization by a governmental unit without charge Do not include the value of services or facilities generally furnished to the public without charge	0	0	0	0	0
22 Other income Attach a schedule Do not include gain or (loss) from sale of capital assets Attachment 8	437,548	467,223	572,210	1,170,291	2,647,272.
23 Total of lines 15 through 22	124,317,111	154,479,097	120,949,539	104,971,684	504,717,431
24 Line 23 minus line 17	116,819,171	146,877,136	116,466,829	100,091,878	480,255,014
25 Enter 1% of line 23	1,243,171	1,544,791	1,209,495	1,049,717	

26 **Organizations described on lines 10 or 11** a Enter 2% of amount in column (e), line 24 ► 26a 9,605,100

b Prepare a list for your records to show the name of and amount contributed by each person (other than a governmental unit or publicly supported organization) whose total gifts for 1998 through 2001 exceeded the amount shown in line 26a **Do not file this list with your return** Enter the total of all these excess amounts ► 26b 24,225,602

c Total support for section 509(a)(1) test Enter line 24, column (e) ► 26c 480,255,014

d Add Amounts from column (e) for lines 18 17,396,724 19 0 22 2,647,272 26b 24,225,602 ► 26d 44,269,598

e Public support (line 26c minus line 26d total) ► 26e 435,985,416

f **Public support percentage (line 26e (numerator) divided by line 26c (denominator))** ► 26f 90 78 %

27 **Organizations described on line 12**

a For amounts included in lines 15, 16, and 17 that were received from a 'disqualified person,' prepare a list for your records to show the name of, and total amounts received in each year from, each 'disqualified person ' **Do not file this list with your return** Enter the sum of such amounts for each year

(2001) ____________ (2000) ____________ (1999) ____________ (1998) ____________

b For any amount included in line 17 that was received from each person (other than 'disqualified persons), prepare a list for your records to show the name of, and amount received for each year, that was more than the **larger of (1)** the amount on line 25 for the year or **(2)** $5,000 (Include in the list organizations described in lines 5 through 11, as well as individuals) **Do not file this list with your return** After computing the difference between the amount received and the larger amount described in **(1)** or **(2)**, enter the sum of these differences (the excess amounts) for each year

(2001) ____________ (2000) ____________ (1999) ____________ (1998) ____________

c Add Amounts from column (e) for lines 15 ______ 16 ______ 17 ______ 20 ______ 21 ______ ► 27c

d Add Line 27a total ______ and line 27b total ______ ► 27d

e Public support (line 27c total minus line 27d total) ► 27e

f Total support for section 509(a)(2) test Enter amount from line 23, column (e) ► 27f

g **Public support percentage (line 27e (numerator) divided by line 27f (denominator))** ► 27g %

h **Investment income percentage (line 18, column (e) (numerator) divided by line 27f (denominator))** ► 27h %

28 **Unusual Grants** For an organization described in line 10, 11, or 12 that received any unusual grants during 1998 through 2001, prepare a list for your records to show, for each year, the name of the contributor, the date and amount of the grant, and a brief description of the nature of the grant **Do not file this list with your return** Do not include these grants in line 15

Part V Private School Questionnaire (See instructions)
(To be completed ONLY by schools that checked the box on line 6 in Part IV)

N/A

			Yes	No
29	Does the organization have a racially nondiscriminatory policy toward students by statement in its charter, bylaws, other governing instrument, or in a resolution of its governing body?	29		
30	Does the organization include a statement of its racially nondiscriminatory policy toward students in all its brochures, catalogues, and other written communications with the public dealing with student admissions, programs, and scholarships?	30		
31	Has the organization publicized its racially nondiscriminatory policy through newspaper or broadcast media during the period of solicitation for students, or during the registration period if it has no solicitation program, in a way that makes the policy known to all parts of the general community it serves?	31		
	If 'Yes,' please describe, if 'No, please explain (If you need more space, attach a separate statement)			
32	Does the organization maintain the following			
	a Records indicating the racial composition of the student body, faculty, and administrative staff?	32 a		
	b Records documenting that scholarships and other financial assistance are awarded on a racially nondiscriminatory basis?	32 b		
	c Copies of all catalogues, brochures, announcements, and other written communications to the public dealing with student admissions, programs, and scholarships?	32 c		
	d Copies of all material used by the organization or on its behalf to solicit contributions?	32 d		
	If you answered No' to any of the above, please explain (If you need more space, attach a separate statement)			
33	Does the organization discriminate by race in any way with respect to			
	a Students' rights or privileges?	33 a		
	b Admissions policies?	33 b		
	c Employment of faculty or administrative staff?	33 c		
	d Scholarships or other financial assistance?	33 d		
	e Educational policies?	33 e		
	f Use of facilities?	33 f		
	g Athletic programs?	33 g		
	h Other extracurricular activities?	33 h		
	If you answered Yes' to any of the above, please explain (If you need more space, attach a separate statement)			
34	a Does the organization receive any financial aid or assistance from a governmental agency?	34 a		
	b Has the organization s right to such aid ever been revoked or suspended?	34 b		
	If you answered 'Yes' to either 34a or b, please explain using an attached statement			
35	Does the organization certify that it has complied with the applicable requirements of sections 4 01 through 4 05 of Rev Proc 75-50, 1975-2 C B 587, covering racial nondiscrimination? If No,' attach an explanation	35		

Part VI-A **Lobbying Expenditures by Electing Public Charities** (See instructions)
(To be completed **ONLY** by an eligible organization that filed Form 5768)

Check ► a ☐ if the organization belongs to an affiliated group Check ► b ☐ if you checked 'a' and 'limited control' provisions apply

Limits on Lobbying Expenditures (The term 'expenditures' means amounts paid or incurred)		(a) Affiliated group totals	(b) To be completed for ALL electing organizations
36 Total lobbying expenditures to influence public opinion (grassroots lobbying)	36	88,992	88,992
37 Total lobbying expenditures to influence a legislative body (direct lobbying)	37	887,627	887,627.
38 Total lobbying expenditures (add lines 36 and 37)	38	976,619	976,619
39 Other exempt purpose expenditures	39	114,166,097	114,166,097
40 Total exempt purpose expenditures (add lines 38 and 39)	40	115,142,716	115,142,716
41 Lobbying nontaxable amount Enter the amount from the following table –			
If the amount on line 40 is – / **The lobbying nontaxable amount is –**			
Not over $500,000 / 20% of the amount on line 40			
Over $500,000 but not over $1 000,000 / $100,000 plus 15% of the excess over $500,000			
Over $1,000,000 but not over $1,500,000 / $175,000 plus 10% of the excess over $1 000,000	41	1,000,000	1,000,000
Over $1,500,000 but not over $17,000,000 / $225,000 plus 5% of the excess over $1,500 000			
Over $17 000,000 / $1,000,000			
42 Grassroots nontaxable amount (enter 25% of line 41)	42	250,000	250,000
43 Subtract line 42 from line 36 Enter -0- if line 42 is more than line 36	43	0	0
44 Subtract line 41 from line 38 Enter -0- if line 41 is more than line 38	44	0	0
Caution *If there is an amount on either line 43 or line 44, you must file Form 4720*			

4 -Year Averaging Period Under Section 501(h)

(Some organizations that made a section 501(h) election do not have to complete all of the five columns below See the instructions for lines 45 through 50)

	Lobbying Expenditures During 4 -Year Averaging Period				
Calendar year (or fiscal year beginning in) ►	(a) 2002	(b) 2001	(c) 2000	(d) 1999	(e) Total
45 Lobbying nontaxable amount	1,000,000	1,000,000	1,000,000	1,000,000	4,000,000
46 Lobbying ceiling amount (150% of line 45(e))					6,000,000
47 Total lobbying expenditures	976,619	798,413	951,856	934,795	3,661,683
48 Grassroots non-taxable amount	250,000	250,000.	250,000	250,000	1,000,000
49 Grassroots ceiling amount (150% of line 48(e))					1,500,000.
50 Grassroots lobbying expenditures	88,992	122,333	62,968	42,540	316,833

Part VI-B **Lobbying Activity by Nonelecting Public Charities**
(For reporting only by organizations that did not complete Part VI-A) (See instructions)

N/A

During the year, did the organization attempt to influence national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of	Yes	No	Amount
a Volunteers			
b Paid staff or management (Include compensation in expenses reported on lines **c** through **h**)			
c Media advertisements			
d Mailings to members, legislators, or the public			
e Publications, or published or broadcast statements			
f Grants to other organizations for lobbying purposes			
g Direct contact with legislators, their staffs, government officials, or a legislative body			
h Rallies, demonstrations, seminars, conventions, speeches, lectures, or any other means			
i Total lobbying expenditures (add lines **c** through **h**)			

If 'Yes' to any of the above, also attach a statement giving a detailed description of the lobbying activities

Part VII Information Regarding Transfers To and Transactions and Relationships With Noncharitable Exempt Organizations (See instructions)

51 Did the reporting organization directly or indirectly engage in any of the following with any other organization described in section 501(c) of the Code (other than section 501(c)(3) organizations) or in section 527, relating to political organizations?

		Yes	No
a Transfers from the reporting organization to a noncharitable exempt organization of			
(i) Cash	51 a (i)	X	
(ii) Other assets	a (ii)		X
b Other transactions			
(i) Sales or exchanges of assets with a noncharitable exempt organization	b (i)		X
(ii) Purchases of assets from a noncharitable exempt organization	b (ii)		X
(iii) Rental of facilities, equipment, or other assets	b (iii)		X
(iv) Reimbursement arrangements	b (iv)	X	
(v) Loans or loan guarantees	b (v)		X
(vi) Performance of services or membership or fundraising solicitations	b (vi)		X
c Sharing of facilities, equipment, mailing lists, other assets, or paid employees	c		X

d If the answer to any of the above is 'Yes,' complete the following schedule Column (b) should always show the fair market value of the goods other assets, or services given by the reporting organization If the organization received less than fair market value in any transaction or sharing arrangement, show in column (d) the value of the goods, other assets, or services received

(a) Line no	(b) Amount involved	(c) Name of noncharitable exempt organization	(d) Description of transfers, transactions, and sharing arrangements
a(i)	445,000	The Conservation Campaign	Grants made for lobbying activities
b(iv)	194,919	The Conservation Campaign	Provide hourly employee and office
			facilities which are reimbursed by
			501(c)(4) affiliate

52a Is the organization directly or indirectly affiliated with, or related to, one or more tax-exempt organizations described in section 501(c) of the Code (other than section 501(c)(3)) or in section 527? ► [X] Yes [ ] No

b If 'Yes,' complete the following schedule

(a) Name of organization	(b) Type of organization	(c) Description of relationship
The Conservation Campaign	501(c)(4)	Affiliate of the Trust for Public Land

Form 990
Line 8(A) and 8(B)
Statement

Schedule of Gains and Losses from Sale of Assets Other than Inventory

► Attach to return

2002

Name	Employer Identification Number
The Trust for Public Land	23-7222333

Part I, Line 8, Column (A) — Securities

Public Securities

Description	Gross Sales Price	Basis	
Publicly Traded Securities		Cost	
		Selling Expenses	
		Basis	

Nonpublic Securities

Description	Date Acquired and Method	Date Sold and to Whom	Gross Sales Price	Cost, other basis or FMV when donated (State which on top)
Bank of America CDs	n/a	n/a	2,500,000	2,500,000
Vanguard Investment Funds	n/a	n/a	0	-14,251
PIMCO Funds	n/a	n/a	12,328,493	12,000,000
Harbor Properties	n/a	n/a	99,725	204,660

Total Securities	14,928,218	14,690,409
Gain or (Loss) from Sale of Securities		237,809

Part I, Line 8, Column (B) — Other Assets

Description	Date Acquired and Method	Date Sold and to Whom	Gross Sales Price	Cost, other basis or FMV when donated	
Woodland Farms	01/29/02	04/09/02	168,260	Cost	
				Depreciation	
				Basis	167,000
				Donation FMV	
Thornton IV Bond/Toot A	04/18/02	04/18/02	160,452	Cost	
				Depreciation	
				Basis	178,280
				Donation FMV	
Thornton IV Bond/Toot B	04/18/02	04/18/02	190,224	Cost	
				Depreciation	
				Basis	211,360
				Donation FMV	
See Sale of Other Assets			2,666,394	Cost	
				Depreciation	
				Basis	2,737,942
				Donation FMV	

Total Other Assets	3,185,330	3,294,582
Gain or (Loss) from Sale of Other Assets		-109,252

Form 990, Page 1, Part I, Line 9
Speolal Events and Activities Statement

List of Three Largest Events and Type and Number of Others	Gross Receipts	Less Contributions	Gross Revenue	Less Direct Expenses	Net Income (Loss)
Stegner Circle Synder / Killion Evening	4,830	1,515	3,315	5,981	-2,666
Total	4,830	1,515	3,315	5,981	-2,666

Form 990, Page 2, Part II, Line 43
Other Expenses Stmt

Other expenses not covered above (itemize)	(A) Total	(B) Program services	(C) Management and general	(D) Fundraising
Grants & Contrib	710,100	700,798	-2,003.	11,305
Books, Dues, Sub	194,940	94,108	85,432	15,400
Appraisal	1,252,520	1,252,520	0	0
Acq & Conv	1,259,431	1,259,431	0	0
Other Project	2,773,702	2,748,224	0	25,478
Other Professional	7,886,221	7,853,222	0	32,999
Total	14,076,914	13,908,303	83,429	85,182

Form 990, Page 3, Part IV, Line 54
Investments - Securities Statement

Line 54 — Investments - Securities·	Beginning of Year	End of Year
Mutual Funds	54,091,448	64,297,243
Certificates of Deposit	2,500,000	0
U S Governtment Obligations	1,118,264	213,468
Corporate Bonds & Notes	616,844	264,626
Common Stocks and Equities	0	0
Total	58,326,556	64,775,337

Form 990, Page 3, Part IV, Line 56
Investments - Other Statement

Line 56 — Investments - Other:	Beginning of Year	End of Year
Harbor Properties, Inc (non-publicly traded stock)	204,660	99,725
Total	204,660	99,725

Form 990, Page 3, Part IV, Lines 57a & 57b
Land, Buildings and Equipment Statement

	(a) Cost/Other Basis	(b) Accumulated Depreciation	(c) Book Value
Building	1,788,360	1,136,711.	651,649
Furniture & Fixtures	341,530	296,930	44,600
Equipment	1,562,918	1,113,982	448,936
Leasehold Improvements	560,145	312,440	247,705
Total	4,252,953	2,860,063	1,392,890

Form 990, Page 3, Part IV, Line 58
Other Assets Statement

Line 58 - Other Assets:	Beginning of Year	End of Year
Deposits on Land Transactions	4,019,478	4,150,274
Open Space Holdings	137,250,907	122,558,392
Miscellaneous	235,624	160,326
Total	141,506,009	126,868,992

Form 990, Page 3, Part IV, Line 65
Other Liabilities Statement

Line 65 - Other Liabilities:	Beginning of Year	End of Year
Mitigation Advances	4,364,442	3,390,364
Agency transaction liability	3,357,295	133,946
Liability to Beneficiaries of Charitable Trusts	56,272,657	47,850,000
Total	63,994,394	51,374,310

Form 990, Page 4, Part V
List of Officers, Etc Statement

(A) Name and address	(B) Title and average hours per week devoted to position	(C) Compensation **(if not paid, enter -0-)**	(D) Contributions to employee benefit plans and deferred compensation	(E) Expense account and other allowances
Denny, George P 500 Boylston St, Ste 1880 Boston, MA 02116	1st Vice Chr/Dir 2	0	0	0

Form 990, Page 4, Part V Continued
List of Officers, Etc Statement

(A) Name and address	(B) Title and average hours per week devoted to position	(C) Compensation (if not paid, enter -0-)	(D) Contributions to employee benefit plans and deferred compensation	(E) Expense account and other allowances
Ferguson, Douglas P 591 Redwood Highway Mill Valley, CA 94941	Director 2 3	0	0	0
Hoyte, James S 1350 Massachusetts Ave, Rm 935 Cambridge, MA 02138	Director 2	0	0	0
Lee, Eugene C 19214 Willow Lane Sonoma, CA 95476	Director 2 3	0	0	0
Patterson, Michael E 270 Park Ave, 9th Floor New York, NY 10017	Director 2	0	0	0
Raff, Douglass A 1001 Fourth Ave Plaza, Ste 4500 Seattle, WA 98154	Director 2	0	0	0
Richards, Roy, Jr One Southwire Dr Carrollton, GA 30119	Director 2	0	0	0
Ridder, Marie 1219 Crest Lane McLean, VA 22101	Director 2	0	0	0
Rogers, William B 116 New Montgomery, 4th Fl San Francisco, CA 94105	Director/President 40	223,292	10,950	0
Rosen, Martin J 70 Lancaster Avenue Kentfield, CA 94904-1605	Director 5	0	0	0
Sano, James D 2627 Lombard St San Francisco, CA 94123	Director 2 3	0	0	0
Tone, F Jerome 980 Fifth Ave, Ste 202 San Rafael, CA 94901	Director 2 3	0	0	0
Trifiro, Matthew G 1850 North Stanley Ave Los Angeles, CA 90046	Director 2	0	0	0
Wyckoff, Martha 1947 Broadway East Seattle, WA 98102	Director 2 3	0	0	0
Benson, Ralph 116 New Montgomery, 4th Fl San Francisco, CA 94105	Sr Vice Pres 40	153,250	7,663	0
Lee, Nelson J 116 New Montgomery, 4th Fl San Francisco, CA 94105	Sr VP/Sec/Gen Counsel 40	138,528	6,926	0

Form 990, Page 4, Part V
List of Officers, Etc Statement

Continued

(A) Name and address	(B) Title and average hours per week devoted to position	(C) Compensation (if not paid, enter -0-)	(D) Contributions to employee benefit plans and deferred compensation	(E) Expense account and other allowances
Lee, Holden 116 New Montgomery, 4th Fl San Francisco, CA 94105	Sr VP/Treas/CFO 40	151,674	7,584	0
Marcus, Felicia 116 New Montgomery, 4th Fl San Francisco, CA 94105	Exec VP/COO 40	164,351	8,218	0
McIntyre, Robert W 116 New Montgomery, 4th Fl San Francisco, CA 94105	Sr Vice Pres 40	88,446	4,422	0
Allen W Dale 306 North Monroe St Tallahassee, FL 32301	Sr Vice Pres 40	141,562	7,078	0
Blair, Bowen, Jr 1211 SW Sixth Ave Portland, OR 97204	Sr Vice Pres 40	131,450	6,573	0
Cook, D Ernest 33 Union St Boston, MA 02108	Sr VP/Asst Treas 40	141,712	7,086	0
Front, Alan 116 New Montgomery, 4th Fl San Francisco, CA 94105	Sr Vice Pres 40	141,562	7,078	0
Harrison, Ted O 409 East Palace, Ste 3 Santa Fe, NM 87501	Sr Vice Pres 40	116,933	5,847	0
Harvey, Rose 666 Broadway, 9th Floor New York, NY 10012	Sr Vice Pres 40	139,449	6,972	0
Thompson, Stephen E 418 Montezuma Santa Fe, NM 87501	Sr Vice Pres 40	138,528	6,926	0
Blaha, Kathleen 660 Pennsylvania Ave, SE Ste 401 Washington, DC 20003	Sr Vice Pres 40	119,960	5,998	0
Dobratz, Tod 116 New Montgomery, 4th Fl San Francisco, CA 94105	VP/Asst Treas/Asst CFO/Controller - 40	116,283	5,814	0
Forbes, Peter 33 Union St Boston, MA 02108	Vice President 40	96,060	4,803	0
Hatch, Francis 33 Union St Boston, MA 02108	Vice President 40	120,878	6,044	0
Holderman, Reed 116 New Montgomery, 3rd Fl San Francisco, CA 94105	Vice President 40	141,562	7,078	0

Form 990, Page 4, Part V
List of Officers, Etc Statement

Continued

(A) Name and address	(B) Title and average hours per week devoted to position	(C) Compensation (if not paid, enter -0-)	(D) Contributions to employee benefit plans and deferred compensation	(E) Expense account and other allowances
Ives, Susan 116 New Montgomery, 4th Fl San Francisco, CA 94105	Vice President 40	139,056	6,953	0
Kane-Szynal, Lesley 660 Pennsylvania Ave SE #401 Washington, DC 20002	Vice President 40	107,183	5,359	0
Lee, Craig 1011 Western Ave, Ste 605 Seattle, WA 98104	Vice President 40	102,127	5,106.	0
Whiteford, Cynthia M 2610 University Ave Ste 300 St Paul, MN 55114	Vice President 40	126,395	6,320	0
Brehm, Laura 116 New Montgomery, 4th Fl San Francisco, CA 94105	Vice President 40	126,395	6,320	0
Gage, Michael J 418 Montezuma Ave Santa Fe, NM 87501	Vice President 40	136,506	6,825	0
Dean, Jay 116 New Montgomery, 4th Fl San Francisco, CA 94105	Vice President 40	121,339	6,067	0
Hoesterey, Roger 1011 Western Ave, Ste 605 Seattle, WA 98104	Vice President 40	110,823	5,541	0
Guthrie, Joyce 116 New Montgomery, 4th Fl San Francisco, CA 94105	Asst Secretary 40	49,133	2,457	0
Total		3,484,437	174,008	0

Schedule of Gains and Losses from Sale of Assets
Sale of Other Assets

Description	Date Acquired and Method	Date Sold and to Whom	Gross Sales Price	Cost, other basis or FMV when donated	
Consolidated Exchange III	06/12/89	05/06/02	54,000	Cost	
				Depreciation	
				Basis	60,000
				Donation FMV	
Thornton IV	05/31/02	05/31/02	178,164	Cost	
				Depreciation	
				Basis	197,960
				Donation FMV	

Schedule of Gains and Losses from Sale of Assets Continued

Sale of Other Assets

Description	Date Acquired and Method	Date Sold and to Whom	Gross Sales Price	Cost, other basis or FMV when donated	
Magnolia	04/26/01	06/27/02	0	Cost	
				Depreciation	
				Basis	2
				Donation FMV	
Castle Trail	10/28/02	10/28/02	247,000	Cost	
				Depreciation	
				Basis	247,000
				Donation FMV	
Warren RI / Attemann	11/07/02	11/15/02	210,000	Cost	
				Depreciation	
				Basis	210,000
				Donation FMV	
Warren RI / Friedman	11/07/02	11/08/02	280,000	Cost	
				Depreciation	
				Basis	280,000
				Donation FMV	
Warren RI / Old Warren Marina LLC	11/07/02	11/21/02	370,000	Cost	
				Depreciation	
				Basis	370,000
				Donation FMV	
Warren RI/Tony's Wharf LLC	11/07/02	11/21/02	325,000	Cost	
				Depreciation	
				Basis	325,000
				Donation FMV	
Warren RI / Collins/Heckert	11/07/02	12/19/02	325,000	Cost	
				Depreciation	
				Basis	325,000
				Donation FMV	
Pond of Safety / Reichert	11/27/01	12/23/02	7,980	Cost	
				Depreciation	
				Basis	7,980
				Donation FMV	
Neponset / Forbes Woods	06/28/02	12/20/02	441,750	Cost	
				Depreciation	
				Basis	465,000
				Donation FMV	
Georgetown (Geballe)	08/20/01	03/14/03	227,500	Cost	
				Depreciation	
				Basis	250,000
				Donation FMV	
Totals			2,666,394.		2,737,942

Supporting Statement of·

Form 990 p 1/Line 20

Description	Amount
Unrealized gain (loss) on investments carried at market value	-607,045
Total	-607,045

Supporting Statement of

Form 990 p 2/Line 30 column (D)

Description	Amount
GL Account #81070	41,547
Vendor #1388 - Catherine Connolly (from GL#81100)	84,000
Total	125,547