



See a Social Security Number? Say Something!
Report Privacy Problems to <https://public.resource.org/privacy>
Or call the IRS Identity Theft Hotline at 1-800-908-4490



Return of Organization Exempt From Income Tax

2002

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

Open to Public Inspection

Department of the Treasury
Internal Revenue Service

The organization may have to use a copy of this return to satisfy state reporting requirements

A For the 2002 calendar year, or tax year beginning **01/01/02**, 2002, and ending **12/31/02**, 20

B Check if applicable:
 Address change
 Name change
 Initial return
 Final return
 Amended return
 Application pending

C Name of organization: **United Way of America**
 Number and street (or P O box if mail is not delivered to street address) Room/suite: **701 North Fairfax Street**
 City or town state or country and ZIP + 4: **Alexandria, VA 22314-2045**

D Employer identification number: **13 1635294**

E Telephone number: **(703) 836-7100**

F Accounting method: Cash Accrual
 Other (specify) ▶

H and **I** are not applicable to section 527 organizations
H(a) Is this a group return for affiliates? Yes No
H(b) If "Yes" enter number of affiliates ▶
H(c) Are all affiliates included? Yes No
 (If "No," attach a list See instructions)
H(d) Is this a separate return filed by an organization covered by a group ruling? Yes No
I Enter 4 digit GEN ▶

G Web site ▶ **www.unitedway.org**

J Organization type (check only one) ▶ 501(c) (**3**) ◀ (insert no) 4947(a)(1) or 527

K Check here ▶ if the organization's gross receipts are normally not more than \$25,000. The organization need not file a return with the IRS but if the organization received a Form 990 Package in the mail it should file a return without financial data. Some states require a complete return.

L Gross receipts Add lines 6b, 8b, 9b, and 10b to line 12 ▶ **35,687,950**

M Check ▶ if the organization is not required to attach Sch. B (Form 990, 990-EZ, or 990-PF)

Part I Revenue, Expenses, and Changes in Net Assets or Fund Balances (See page 17 of the instructions)

Revenue		Expenses		Net Assets	
1	Contributions, gifts, grants, and similar amounts received				
a	Direct public support	1a	7,683,628		
b	Indirect public support	1b			
c	Government contributions (grants)	1c	223,703		
d	Total (add lines 1a through 1c) (cash \$ <u>7,907,331</u> noncash \$ <u>0</u>)	1d			7,907,331
2	Program service revenue including government fees and contracts (from Part VII, line 93)	2			2,882,734
3	Membership dues and assessments	3			22,728,204
4	Interest on savings and temporary cash investments	4			172,641
5	Dividends and interest from securities	5			372,410
6a	Gross rents	6a	180,430		
b	Less rental expenses	6b			
c	Net rental income or (loss) (subtract line 6b from line 6a)	6c			180,430
7	Other investment income (describe ▶)	7			
8a	Gross amount from sales of assets other than inventory	(A) Securities	0	(B) Other	300
b	Less cost or other basis and sales expenses	8a	0	8b	0
c	Gain or (loss) (attach schedule) Stmt 1	8c	0	8c	300
d	Net gain or (loss) (combine line 8c, columns (A) and (B))	8d			300
9	Special events and activities (attach schedule)				
a	Gross revenue (not including \$ _____ of contributions reported on line 1a)	9a			
b	Less direct expenses other than fundraising expenses	9b			
c	Net income or (loss) from special events (subtract line 9b from line 9a)	9c			0
10a	Gross sales of inventory, less returns and allowances Stmt 2	10a	721,855		
b	Less cost of goods sold	10b	0		
c	Gross profit or (loss) from sales of inventory (attach schedule) (subtract line 10b from line 10a)	10c			721,855
11	Other revenue (from Part VII, line 103)	11			722,045
12	Total revenue (add lines 1d, 2, 3, 4, 5, 6c, 7, 8d, 9c, 10c, and 11)	12			35,687,950
13	Program services (from line 44, column (B))	13			43,131,008
14	Management and general (from line 44, column (C))	14			2,143,190
15	Fundraising (from line 44, column (D))	15			76,871
16	Payments to affiliates (attach schedule)	16			0
17	Total expenses (add lines 16 and 44, column (A))	17			45,351,069
18	Excess or (deficit) for the year (subtract line 17 from line 12)	18			-9,663,119
19	Net assets or fund balances at beginning of year (from line 73, column (A))	19			39,108,551
20	Other changes in net assets or fund balances (attach explanation) Stmt 3	20			-2,593,761
21	Net assets or fund balances at end of year (combine lines 18, 19, and 20)	21			26,851,671

RECEIVED
JUN 24 2003
 OGDEN, UT

JUN 30 2003
 JUN 30 2003

513 22

Part II Statement of Functional Expenses

All organizations must complete column (A). Columns (B), (C) and (D) are required for section 501(c)(3) and (4) organizations and section 4947(a)(1) nonexempt charitable trusts but optional for others. (See page 21 of the instructions.)

Table with 5 columns: Description, (A) Total, (B) Program services, (C) Management and general, (D) Fundraising. Rows include items like Grants and allocations, Specific assistance, Compensation of officers, etc., and a total line 44.

Joint Costs Check [] if you are following SOP 98-2

Are any joint costs from a combined educational campaign and fundraising solicitation reported in (B) Program services? [] Yes [X] No

If "Yes" enter (i) the aggregate amount of these joint costs \$ (ii) the amount allocated to Program services \$ (iii) the amount allocated to Management and general \$ and (iv) the amount allocated to Fundraising \$

Part III Statement of Program Service Accomplishments (See page 24 of the instructions)

What is the organization's primary exempt purpose? See Statement 7

All organizations must describe their exempt purpose achievements in a clear and concise manner. State the number of clients served, publications issued, etc. Discuss achievements that are not measurable (Section 501(c)(3) and (4) organizations and 4947(a)(1) nonexempt charitable trusts must also enter the amount of grants and allocations to others.)

Table for Program Service Accomplishments with 2 main columns: Description and Program Service Expenses. Rows include See Statement 7, Other program services, and Total of Program Service Expenses.

Part IV Balance Sheets (See page 24 of the instructions)

Note		Where required attached schedules and amounts within the description column should be for end-of year amounts only		(A) Beginning of year		(B) End of year
Assets	45	Cash—non-interest-bearing		8,462,782	45	12,145,732
	46	Savings and temporary cash investments		6,872,124	46	2,564,358
	47a	47a	Accounts receivable	781,397	772,621	760,946
	47b	47b	Less allowance for doubtful accounts	20,451		
	48a	48a	Pledges receivable	3,322,990	2,352,448	3,205,918
	48b	48b	Less allowance for doubtful accounts	117,072		
	49	Grants receivable		21,869,010	49	10,884,244
	50	Receivables from officers, directors, trustees, and key employees (attach schedule)			50	
	51a	51a	Other notes and loans receivable (attach schedule)		51c	0
	51b	51b	Less allowance for doubtful accounts			
	52	Inventories for sale or use			52	
	53	Prepaid expenses and deferred charges		275,426	53	359,814
	54	Investments—securities (schedule) Stmt 8 <input type="checkbox"/> Cost <input checked="" type="checkbox"/> FMV		0	54	2,525,000
	55a	55a	Investments—land, buildings and equipment basis		55c	0
	55b	55b	Less accumulated depreciation (attach schedule)			
56	Investments—other (attach schedule) Stmt 9		1,527,156	56	1,527,156	
57a	57a	Land, buildings and equipment basis	18,974,617	10,057,492	9,606,500	
57b	57b	Less accumulated depreciation (attach schedule) Stmt 10	9,368,117			
58	Other assets (describe ▶ See Statement 11)		8,747,663	58	4,921,468	
59	Total assets (add lines 45 through 58) (must equal line 74)		60,936,722	59	48,501,136	
Liabilities	60	Accounts payable and accrued expenses		1,271,367	60	3,235,497
	61	Grants payable		55,335	61	0
	62	Deferred revenue		2,767,158	62	3,001,084
	63	Loans from officers, directors, trustees, and key employees (attach schedule)			63	
	64a	Tax-exempt bond liabilities (attach schedule)			64a	
	64b	Mortgages and other notes payable (attach schedule)			64b	
	65	Other liabilities (describe ▶ See Statement 12)		17,734,311	65	15,412,885
66	Total liabilities (add lines 60 through 65)		21,828,171	66	21,649,465	
Net Assets or Fund Balances	Organizations that follow SFAS 117, check here <input checked="" type="checkbox"/> and complete lines 67 through 69 and lines 73 and 74					
	67	Unrestricted		8,097,051	67	5,669,119
	68	Temporarily restricted		28,511,500	68	18,682,552
	69	Permanently restricted		2,500,000	69	2,500,000
	Organizations that do not follow SFAS 117, check here <input type="checkbox"/> and complete lines 70 through 74					
	70	Capital stock, trust principal, or current funds			70	
	71	Paid-in or capital surplus, or land, building, and equipment fund			71	
	72	Retained earnings, endowment, accumulated income, or other funds			72	
73	Total net assets or fund balances (add lines 67 through 69 OR lines 70 through 72, column (A) must equal line 19, column (B) must equal line 21)		39,108,551	73	26,851,671	
74	Total liabilities and net assets / fund balances (add lines 66 and 73)		60,936,722	74	48,501,136	

Form 990 is available for public inspection and for some people, serves as the primary or sole source of information about a particular organization. How the public perceives an organization in such cases may be determined by the information presented on its return. Therefore, please make sure the return is complete and accurate and fully describes, in Part III, the organization's programs and accomplishments.

Part IV-A Reconciliation of Revenue per Audited Financial Statements with Revenue per Return (See page 26 of the instructions)

Part IV-B Reconciliation of Expenses per Audited Financial Statements with Expenses per Return

a Total revenue, gains, and other support per audited financial statements	a 35,712,950
b Amounts included on line a but not on line 12, Form 990	
(1) Net unrealized gains on investments \$ 25,000	
(2) Donated services and use of facilities \$	
(3) Recoveries of prior year grants \$	
(4) Other (specify)	
\$	
Add amounts on lines (1) through (4)	b 25,000
c Line a minus line b	c 35,687,950
d Amounts included on line 12, Form 990 but not on line a	
(1) Investment expenses not included on line 6b, Form 990 \$	
(2) Other (specify)	
\$	
Add amounts on lines (1) and (2)	d 0
e Total revenue per line 12 Form 990 (line c plus line d)	e 35,687,950

a Total expenses and losses per audited financial statements	a 45,351,069
b Amounts included on line a but not on line 17, Form 990	
(1) Donated services and use of facilities \$	
(2) Prior year adjustments reported on line 20, Form 990 \$	
(3) Losses reported on line 20 Form 990 \$	
(4) Other (specify)	
\$	
Add amounts on lines (1) through (4)	b 0
c Line a minus line b	c 45,351,069
d Amounts included on line 17, Form 990 but not on line a	
(1) Investment expenses not included on line 6b, Form 990 \$	
(2) Other (specify)	
\$	
Add amounts on lines (1) and (2)	d 0
e Total expenses per line 17, Form 990 (line c plus line d)	e 45,351,069

Part V List of Officers, Directors, Trustees, and Key Employees (List each one even if not compensated, see page 26 of the instructions)

(A) Name and address	(B) Title and average hours per week devoted to position	(C) Compensation (if not paid, enter -0-)	(D) Contributions to employee benefit plans & deferred compensation	(E) Expense account and other allowances
See Statement 13				

75 Did any officer director, trustee or key employee receive aggregate compensation of more than \$100,000 from your organization and all related organizations, of which more than \$10,000 was provided by the related organizations? Yes No
If "Yes" attach schedule—see page 26 of the instructions

Part VI Other Information (See page 27 of the instructions)

		Yes	No	N/A
76	Did the organization engage in any activity not previously reported to the IRS? If "Yes," attach a description of each activity		✓	
77	Were any changes made in the organizing or governing documents but not reported to the IRS? If "Yes," attach a conformed copy of the changes		✓	
78a	Did the organization have unrelated business gross income of \$1,000 or more during the year covered by this return?	✓		
b	If "Yes," has it filed a tax return on Form 990-T for this year?	✓		
79	Was there a liquidation, dissolution, termination, or substantial contraction during the year? If "Yes," statement		✓	
80a	Is the organization related (other than by association with a statewide or nationwide organization) through common membership, governing bodies, trustees, officers, etc. to any other exempt or nonexempt organization?		✓	
b	If "Yes," enter the name of the organization: _____ and check whether it is <input type="checkbox"/> exempt OR <input type="checkbox"/> nonexempt			
81a	Enter direct or indirect political expenditures. See line 81 instructions. 81a 0			
b	Did the organization file Form 1120-POL for this year?		✓	
82a	Did the organization receive donated services or the use of materials, equipment, or facilities at no charge or at substantially less than fair rental value?		✓	
b	If "Yes," you may indicate the value of these items here. Do not include this amount as revenue in Part I or as an expense in Part II (See instructions in Part III) 82b			
83a	Did the organization comply with the public inspection requirements for returns and exemption applications?	✓		
b	Did the organization comply with the disclosure requirements relating to quid pro quo contributions?	✓		
84a	Did the organization solicit any contributions or gifts that were not tax deductible?		✓	
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?			N/A
85	501(c)(4), (5), or (6) organizations a Were substantially all dues nondeductible by members?			N/A
b	Did the organization make only in-house lobbying expenditures of \$2,000 or less? If "Yes" was answered to either 85a or 85b, do not complete 85c through 85h below unless the organization received a waiver for proxy tax owed for the prior year			N/A
c	Dues, assessments, and similar amounts from members 85c N/A			
d	Section 162(e) lobbying and political expenditures 85d N/A			
e	Aggregate nondeductible amount of section 6033(e)(1)(A) dues notices 85e N/A			
f	Taxable amount of lobbying and political expenditures (line 85d less 85e) 85f N/A			
g	Does the organization elect to pay the section 6033(e) tax on the amount on line 85f?			N/A
h	If section 6033(e)(1)(A) dues notices were sent, does the organization agree to add the amount on line 85f to its reasonable estimate of dues allocable to nondeductible lobbying and political expenditures for the following tax year?			N/A
86	501(c)(7) orgs Enter a Initiation fees and capital contributions included on line 12 86a N/A			
b	Gross receipts, included on line 12, for public use of club facilities 86b N/A			
87	501(c)(12) orgs Enter a Gross income from members or shareholders 87a N/A			
b	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them) 87b N/A			
88	At any time during the year, did the organization own a 50% or greater interest in a taxable corporation or partnership, or an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? If "Yes," complete Part IX		✓	
89a	501(c)(3) organizations Enter Amount of tax imposed on the organization during the year under section 4911 0, section 4912 0, section 4955 0			
b	501(c)(3) and 501(c)(4) orgs Did the organization engage in any section 4958 excess benefit transaction during the year or did it become aware of an excess benefit transaction from a prior year? If "Yes," attach a statement explaining each transaction		✓	
c	Enter Amount of tax imposed on the organization managers or disqualified persons during the year under sections 4912, 4955, and 4958 0			
d	Enter Amount of tax on line 89c, above, reimbursed by the organization 0			
90a	List the states with which a copy of this return is filed See Statement 14			
b	Number of employees employed in the pay period that includes March 12, 2002 (See instructions) 90b 190			
91	The books are in care of Controller Telephone no () 703-836-7100 Located at 701 North Fairfax Street, Alexandria, VA ZIP + 4 22314-2045			
92	Section 4947(a)(1) nonexempt charitable trusts filing Form 990 in lieu of Form 1041—Check here and enter the amount of tax-exempt interest received or accrued during the tax year 92 N/A			

Part VII Analysis of Income-Producing Activities (See page 31 of the instructions)

Note Enter gross amounts unless otherwise indicated

	Unrelated business income		Excluded by section 512 513 or 514		(E) Related or exempt function income
	(A) Business code	(B) Amount	(C) Exclusion code	(D) Amount	
93 Program service revenue					
a Conference Fees					999,786
b Course Tuitions					906,642
c Program Participation Fees					921,202
d Service Income	524298	40,694			
e Studio Rental	812900	14,410			
f Medicare/Medicaid payments					
g Fees and contracts from government agencies					
94 Membership dues and assessments					22,728,204
95 Interest on savings and temporary cash investments			14	172,641	
96 Dividends and interest from securities			14	372,410	
97 Net rental income or (loss) from real estate					
a debt-financed property					
b not debt-financed property			16	180,430	
98 Net rental income or (loss) from personal property					
99 Other investment income					
100 Gain or (loss) from sales of assets other than inventory			26	300	
101 Net income or (loss) from special events					
102 Gross profit or (loss) from sales of inventory					721,855
103 Other revenue			15	670,055	
a Royalty Income					
b Cash Discounts					531
c Miscellaneous Revenue					51,459
d					
e					
104 Subtotal (add columns (B) (D), and (E))		55,104		1,395,836	26,329,679
105 Total (add line 104, columns (B), (D) and (E))					27,780,619

Note Line 105 plus line 1d, Part I should equal the amount on line 12, Part I

Part VIII Relationship of Activities to the Accomplishment of Exempt Purposes (See page 32 of the instructions)

Line No	Explain how each activity for which income is reported in column (E) of Part VII contributed importantly to the accomplishment of the organization's exempt purposes (other than by providing funds for such purposes)
▼	See Statement 15

Part IX Information Regarding Taxable Subsidiaries and Disregarded Entities (See page 32 of the instructions)

(A) Name address and EIN of corporation partnership, or disregarded entity	(B) Percentage of ownership interest	(C) Nature of activities	(D) Total income	(E) End-of-year assets
See Statement 16	%			
	%			
	%			
	%			

Part X Information Regarding Transfers Associated with Personal Benefit Contracts (See page 33 of the instructions)

- (a) Did the organization, during the year, receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? Yes No
- (b) Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? Yes No

Note If "Yes" to (b), file Form 8870 and Form 4720 (see instructions)

Please Sign Here

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

Signature of officer: *Edward J. Christie, Jr.* Date: 6/18/03

Edward J. Christie, Jr., Treasurer/CFO

Type or print name and title

Paid Preparer's Use Only

Preparer's signature: *JEFFREY SCHWAB* Date: 6/12/03

Check if self-employed:

Preparer's SSN or PTIN (See Gen. Inst. W)

Firm's name (or yours if self-employed): Ernst & Young LLP

Address and ZIP + 4: 8484 Westpark Drive, McLean, VA 22102

EIN: 34 6565596

Phone no: (703) 747-1000



SCHEDULE A
(Form 990 or 990-EZ)

Organization Exempt Under Section 501(c)(3)

(Except Private Foundation) and Section 501(e), 501(f), 501(k),
501(n), or Section 4947(a)(1) Nonexempt Charitable Trust

OMB No 1545-0047

2002

Department of the Treasury
Internal Revenue Service

▶ **MUST be completed by the above organizations and attached to their Form 990 or 990-EZ**

Name of the organization
United Way of America

Employer identification number
13 1635294

Part I Compensation of the Five Highest Paid Employees Other Than Officers, Directors, and Trustees
(See page 1 of the instructions List each one If there are none, enter "None")

(a) Name and address of each employee paid more than \$50,000	(b) Title and average hours per week devoted to position	(c) Compensation	(d) Contributions to employee benefit plans & deferred compensation	(e) Expense account and other allowances
Betty S Beene 701 N Fairfax Street, Alexandria, VA 22314	Former President/CEO	1,537,837	0	0
Deborah Foster 701 N Fairfax Street, Alexandria, VA 22314	Executive Vice President 50	230,475	36,224	0
Michael Schreiber 701 N Fairfax Street, Alexandria, VA 22314	Executive Vice President 50	212,618	13,147	0
Michael Brennan 701 N Fairfax Street, Alexandria, VA 22314	Executive Vice President 50	174,983	235,219	0
Douglas Yeiser 701 N Fairfax Street, Alexandria, VA 22314	Director 50	144,235	23,822	0
Total number of other employees paid over \$50,000 ▶	124			

Part II Compensation of the Five Highest Paid Independent Contractors for Professional Services
(See page 2 of the instructions List each one (whether individuals or firms) If there are none, enter "None")

(a) Name and address of each independent contractor paid more than \$50,000	(b) Type of service	(c) Compensation
Mr White Production Company 7966 Beverly Blvd, Los Angeles, CA 90048	Commercial Production Services	1,058,419
McCann Erickson 622 Third Avenue, New York, NY 10017	Research, Development and Production Services	404,958
Mad River Post 1600 Rosecrans Avenue, Manhattan Beach, CA 90266	Commercial Production Services	329,396
E2K Productions 801 High Street, Palo Alto, CA 94301	Commercial Production Services	316,768
Ogilvy Public Relations 1901 L Street, NW, Washington, DC 20036	Public Relations Consultant	298,659
Total number of others receiving over \$50,000 for professional services ▶	24	

Part III Statements About Activities (See page 2 of the instructions)

Yes No

1 During the year, has the organization attempted to influence national, state, or local legislation, including any attempt to influence public opinion on a legislative matter or referendum? If "Yes," enter the total expenses paid or incurred in connection with the lobbying activities ▶ \$ 11,659 (Must equal amounts on line 38, Part VI A, or line 1 of Part VI B)

1 ✓

Organizations that made an election under section 501(h) by filing Form 5768 must complete Part VI-A. Other organizations checking "Yes" must complete Part VI-B AND attach a statement giving a detailed description of the lobbying activities.

2 During the year, has the organization either directly or indirectly engaged in any of the following acts with any substantial contributors, trustees, directors, officers, creators, key employees, or members of their families, or with any taxable organization with which any such person is affiliated as an officer, director, trustee, majority owner, or principal beneficiary? (If the answer to any question is "Yes," attach a detailed statement explaining the transactions.)

[Hatched area]

a Sale, exchange, or leasing of property?

2a ✓

b Lending of money or other extension of credit?

2b ✓

c Furnishing of goods, services, or facilities?

2c ✓

d Payment of compensation (or payment or reimbursement of expenses if more than \$1,000)?

Form 990, Part V

2d ✓

e Transfer of any part of its income or assets?

2e ✓

3 Does the organization make grants for scholarships, fellowships, student loans, etc.? (See Note below.)

3 ✓

4 Do you have a section 403(b) annuity plan for your employees?

4 ✓

Note: Attach a statement to explain how the organization determines that individuals or organizations receiving grants or loans from it in furtherance of its charitable programs "qualify" to receive payments.

Sum 11

Part IV Reason for Non-Private Foundation Status (See pages 3 through 5 of the instructions)

The organization is not a private foundation because it is: (Please check only ONE applicable box.)

- 5** A church, convention of churches, or association of churches. Section 170(b)(1)(A)(i).
- 6** A school. Section 170(b)(1)(A)(ii). (Also complete Part V.)
- 7** A hospital or a cooperative hospital service organization. Section 170(b)(1)(A)(iii).
- 8** A Federal, state, or local government or governmental unit. Section 170(b)(1)(A)(v).
- 9** A medical research organization operated in conjunction with a hospital. Section 170(b)(1)(A)(iii). Enter the hospital's name, city, and state ▶
- 10** An organization operated for the benefit of a college or university owned or operated by a governmental unit. Section 170(b)(1)(A)(iv). (Also complete the **Support Schedule** in Part IV-A.)
- 11a** An organization that normally receives a substantial part of its support from a governmental unit or from the general public. Section 170(b)(1)(A)(vi). (Also complete the **Support Schedule** in Part IV-A.)
- 11b** A community trust. Section 170(b)(1)(A)(vii). (Also complete the **Support Schedule** in Part IV-A.)
- 12** An organization that normally receives (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its charitable, etc., functions—subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See section 509(a)(2). (Also complete the **Support Schedule** in Part IV-A.)
- 13** An organization that is not controlled by any disqualified persons (other than foundation managers) and supports organizations described in (1) lines 5 through 12 above, or (2) section 501(c)(4), (5), or (6) if they meet the test of section 509(a)(2). (See section 509(a)(3).)

Provide the following information about the supported organizations. (See page 5 of the instructions.)

(a) Name(s) of supported organization(s)	(b) Line number from above

14 An organization organized and operated to test for public safety. Section 509(a)(4). (See page 5 of the instructions.)

Part IV-A Support Schedule (Complete only if you checked a box on line 10 11 or 12) *Use cash method of accounting*

Note You may use the worksheet in the instructions for converting from the accrual to the cash method of accounting

Calendar year (or fiscal year beginning in)	(a) 2001	(b) 2000	(c) 1999	(d) 1998	(e) Total
15 Gifts grants and contributions received (Do not include unusual grants See line 28)	6,490,296	4,306,558	55,551,914	11,582,276	77,931,044
16 Membership fees received	22,324,743	21,746,265	20,874,000	20,018,516	84,963,524
17 Gross receipts from admissions merchandise sold or services performed, or furnishing of facilities in any activity that is related to the organization's charitable etc purpose	3,945,792	5,135,809	5,488,558	4,268,440	18,838,599
18 Gross income from interest dividends, amounts received from payments on securities loans (section 512(a)(5)) rents royalties and unrelated business taxable income (less section 511 taxes) from businesses acquired by the organization after June 30 1975	1,934,603	2,620,286	1,887,108	1,304,496	7,746,493
19 Net income from unrelated business activities not included in line 18	57,770	54,471	38,919	44,961	196,121
20 Tax revenues levied for the organization's benefit and either paid to it or expended on its behalf					0
21 The value of services or facilities furnished to the organization by a governmental unit without charge Do not include the value of services or facilities generally furnished to the public without charge					0
22 Other income Attach a schedule Do not include gain or (loss) from sale of capital assets	1,806,116	781,459	446,000	332,531	3,366,106 Stmt 18
23 Total of lines 15 through 22	36,559,320	34,644,848	84,286,499	37,551,220	193,041,887
24 Line 23 minus line 17	32,613,528	29,509,039	78,797,941	33,282,780	174,203,288
25 Enter 1% of line 23	365,593	346,448	842,865	375,512	
26 Organizations described on lines 10 or 11	a Enter 2% of amount in column (e) line 24				26a 3,484,066
b Prepare a list for your records to show the name of and amount contributed by each person (other than a governmental unit or publicly supported organization) whose total gifts for 1998 through 2001 exceeded the amount shown in line 26a Do not file this list with your return Enter the total of all these excess amounts					26b 55,375,350
c Total support for section 509(a)(1) test Enter line 24, column (e)					26c 174,203,288
d Add Amounts from column (e) for lines	18 7,746,493	19 196,121			
	22 3,366,106	26b 55,375,350			26d 66,684,070
e Public support (line 26c minus line 26d total)					26e 107,519,218
f Public support percentage (line 26e numerator) divided by line 26c (denominator)					26f 62 %
27 Organizations described on line 12	a For amounts included in lines 15, 16 and 17 that were received from a "disqualified person," prepare a list for your records to show the name of, and total amounts received in each year from, each "disqualified person" Do not file this list with your return Enter the sum of such amounts for each year				
	(2001)	(2000)	(1999)	(1998)	
b For any amount included in line 17 that was received from each person (other than "disqualified persons") prepare a list for your records to show the name of, and amount received for each year, that was more than the larger of (1) the amount on line 25 for the year or (2) \$5,000 (Include in the list organizations described in lines 5 through 11 as well as individuals) Do not file this list with your return After computing the difference between the amount received and the larger amount described in (1) or (2), enter the sum of these differences (the excess amounts) for each year	(2001)	(2000)	(1999)	(1998)	
c Add Amounts from column (e) for lines	15 _____	16 _____			27c _____
	17 _____	20 _____	21 _____		
d Add Line 27a total _____ and line 27b total _____					27d _____
e Public support (line 27c total minus line 27d total)					27e _____
f Total support for section 509(a)(2) test Enter amount from line 23 column (e)					27f _____
g Public support percentage (line 27e numerator) divided by line 27f (denominator)					27g _____ %
h Investment income percentage (line 18, column (e) numerator) divided by line 27f (denominator)					27h _____ %
28 Unusual Grants For an organization described in line 10 11 or 12 that received any unusual grants during 1998 through 2001 prepare a list for your records to show for each year, the name of the contributor the date and amount of the grant and a brief description of the nature of the grant Do not file this list with your return Do not include these grants in line 15					

Part V Private School Questionnaire (See page 7 of the instructions)
(To be completed ONLY by schools that checked the box on line 6 in Part IV) N/A

	Yes	No
29 Does the organization have a racially nondiscriminatory policy toward students by statement in its charter bylaws other governing instrument or in a resolution of its governing body?		
30 Does the organization include a statement of its racially nondiscriminatory policy toward students in all its brochures catalogues and other written communications with the public dealing with student admissions programs and scholarships?		
31 Has the organization publicized its racially nondiscriminatory policy through newspaper or broadcast media during the period of solicitation for students or during the registration period if it has no solicitation program, in a way that makes the policy known to all parts of the general community it serves? If "Yes," please describe if "No" please explain (If you need more space attach a separate statement)		
32 Does the organization maintain the following		
a Records indicating the racial composition of the student body faculty and administrative staff?		
b Records documenting that scholarships and other financial assistance are awarded on a racially nondiscriminatory basis?		
c Copies of all catalogues brochures announcements and other written communications to the public dealing with student admissions programs and scholarships?		
d Copies of all material used by the organization or on its behalf to solicit contributions? If you answered "No" to any of the above please explain (If you need more space attach a separate statement)		
33 Does the organization discriminate by race in any way with respect to		
a Students rights or privileges?		
b Admissions policies?		
c Employment of faculty or administrative staff?		
d Scholarships or other financial assistance?		
e Educational policies?		
f Use of facilities?		
g Athletic programs?		
h Other extracurricular activities? If you answered "Yes" to any of the above please explain (If you need more space attach a separate statement)		
34a Does the organization receive any financial aid or assistance from a governmental agency?		
b Has the organization's right to such aid ever been revoked or suspended? If you answered "Yes" to either 34a or b please explain using an attached statement		
35 Does the organization certify that it has complied with the applicable requirements of sections 4 01 through 4 05 of Rev Proc 75-50, 1975-2 C B 587 covering racial nondiscrimination? If "No" attach an explanation		

Part VI-A Lobbying Expenditures by Electing Public Charities (See page 9 of the instructions)
 (To be completed **ONLY** by an eligible organization that filed Form 5768)

Check **a** if the organization belongs to an affiliated group Check **b** if you checked "a" and "limited control" provisions apply

Limits on Lobbying Expenditures		(a) Affiliated group totals	(b) To be completed for ALL electing organizations
(The term "expenditures" means amounts paid or incurred)			
36	Total lobbying expenditures to influence public opinion (grassroots lobbying)	36	1,168
37	Total lobbying expenditures to influence a legislative body (direct lobbying)	37	10,491
38	Total lobbying expenditures (add lines 36 and 37)	38 0	11,659
39	Other exempt purpose expenditures	39	45,339,410
40	Total exempt purpose expenditures (add lines 38 and 39)	40 0	45,351,069
41	Lobbying nontaxable amount. Enter the amount from the following table—		
	If the amount on line 40 is—		The lobbying nontaxable amount is—
	Not over \$500,000		20% of the amount on line 40
	Over \$500,000 but not over \$1,000,000		\$100,000 plus 15% of the excess over \$500,000
	Over \$1,000,000 but not over \$1,500,000		\$175,000 plus 10% of the excess over \$1,000,000
	Over \$1,500,000 but not over \$17,000,000		\$225,000 plus 5% of the excess over \$1,500,000
	Over \$17,000,000		\$1,000,000
41	Lobbying nontaxable amount (enter 25% of line 41)	41 0	1,000,000
42	Grassroots nontaxable amount (enter 25% of line 41)	42 0	250,000
43	Subtract line 42 from line 36. Enter -0- if line 42 is more than line 36	43 0	0
44	Subtract line 41 from line 38. Enter -0- if line 41 is more than line 38	44 0	0

Caution If there is an amount on either line 43 or line 44 you must file Form 4720

4-Year Averaging Period Under Section 501(h)

(Some organizations that made a section 501(h) election do not have to complete all of the five columns below. See the instructions for lines 45 through 50 on page 11 of the instructions.)

Calendar year (or fiscal year beginning in) ▶	Lobbying Expenditures During 4-Year Averaging Period				
	(a) 2002	(b) 2001	(c) 2000	(d) 1999	(e) Total
45	1,000,000	1,000,000	1,000,000	1,000,000	4,000,000
46					6,000,000
47	11,659	4,050	6,714	4,303	26,726
48	250,000	250,000	250,000	250,000	1,000,000
49					1,500,000
50	1,168	0	76	594	1,838

Part VI-B Lobbying Activity by Nonelecting Public Charities

(For reporting only by organizations that did not complete Part VI-A) (See page 11 of the instructions)

During the year, did the organization attempt to influence national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of:	Yes	No	Amount
a. Volunteers			
b. Paid staff or management (Include compensation in expenses reported on lines c through h)			
c. Media advertisements			
d. Mailings to members, legislators or the public			
e. Publications or published or broadcast statements			
f. Grants to other organizations for lobbying purposes			
g. Direct contact with legislators, their staffs, government officials, or a legislative body			
h. Rallies, demonstrations, seminars, conventions, speeches, lectures, or any other means			
i. Total lobbying expenditures (Add lines c through h)			

If "Yes" to any of the above, also attach a statement giving a detailed description of the lobbying activities

Part VII Information Regarding Transfers To and Transactions and Relationships With Noncharitable Exempt Organizations (See page 12 of the instructions)

51 Did the reporting organization directly or indirectly engage in any of the following with any other organization described in section 501(c) of the Code (other than section 501(c)(3) organizations) or in section 527 relating to political organizations?

	Yes	No
a Transfers from the reporting organization to a noncharitable exempt organization of		
(i) Cash		✓
(ii) Other assets		✓
b Other transactions		
(i) Sales or exchanges of assets with a noncharitable exempt organization		✓
(ii) Purchases of assets from a noncharitable exempt organization		✓
(iii) Rental of facilities, equipment, or other assets		✓
(iv) Reimbursement arrangements		✓
(v) Loans or loan guarantees		✓
(vi) Performance of services or membership or fundraising solicitations		✓
c Sharing of facilities, equipment, mailing lists, other assets, or paid employees		✓

d If the answer to any of the above is "Yes," complete the following schedule. Column (b) should always show the fair market value of the goods, other assets, or services given by the reporting organization. If the organization received less than fair market value in any transaction or sharing arrangement, show in column (d) the value of the goods, other assets, or services received. N/A

(a) Line no	(b) Amount involved	(c) Name of noncharitable exempt organization	(d) Description of transfers, transactions, and sharing arrangements

52a Is the organization directly or indirectly affiliated with, or related to, one or more tax-exempt organizations described in section 501(c) of the Code (other than section 501(c)(3)) or in section 527? Yes No

b If "Yes," complete the following schedule. N/A

(a) Name of organization	(b) Type of organization	(c) Description of relationship



Sale of Assets

<u>Gross Sale of Assets</u>	<u>Amount</u>
1 Gym equipment	300 00
Gross Amount	<u>300 00</u>

Sales of Inventory

<u>Gross Sales of Inventory</u>	<u>Amount</u>
1 Publications	90,586.46
2 Film Sales	173,915.00
3 Alexis De Toqueville	182,064.96
4 Volunteer Solutions	149,500.00
5 Public Opinion Poll	113,500.00
6 Other Sales Revenue	12,288.85
Gross Receipts	<u>721,855.27</u>

Other Changes in Net Assets or Fund Balances

Explanation	Amount
Minimum pension liability charge	\$ (2,618,761 00)
Unrealized gain from investments	\$ 25,000 00
Total	\$ (2,593,761 00)

Part II, Line 22
List of Recipients of Grants

Description of Grant Recipient	Amount
Strategic Alliances United Way of the Bay Area 50 California Street San Francisco, CA 94111	\$125,000
September 11th United Ways of New Jersey 3131 Princeton Pike Lawrenceville, NJ 08648	\$17,241
United Ways of Bergen County 690 Kinderkamack Road Oradell, NJ 07649	\$25,054
United Ways of Hudson County 857 Bergen Avenue Jersey City, NJ 07306	\$92,673
United Ways of North Essex 60 S Fullerton Avenue Montclair, NJ 07042	\$4,041
United Ways of Morris County P O Box 1948 Morristown, NJ 07962	\$3,502
United Ways of Essex & W Hudson 303-09 Washington Street Newark, NJ 07102	\$31,519
United Ways of Central Jersey 32 Ford Avenue Milltown, NJ 08850	\$38,254
United Ways of Passaic County 20 Mill Street Patterson, NJ 07501	\$8,890
United Ways of Somerset County	\$2,694

205 W Main Street
Somerville, NJ 08876

United Ways of Union County
33 W Grand Street
Elizabeth, NJ 07202

\$26,132

Disaster Relief Fund

United Way of the Virginias
502 Commerce Drive
Bluefield, WV 24605

\$2,713

Zero Health Disparities Program

United Way of Lee County
7275 Concourse Drive
Ft Myers, FL 33908

\$5,250

United Way of Central Georgia
277 M L King, Jr Blvd W
Macon, GA 31201

\$10,500

United Way of the Plains
PO Box 47208
Wichita, KS 67201

\$5,250

Capital Area United Way
4835 Revere
Baton Rouge, LA 70808

\$5,250

United Way of Santa Fe County
440 Cenillos Road
Santa Fe, NM 87501

\$5,250

United Way of Greenville County, Inc
301 University Ridge, Suite 5300
Greenville, SC 29601-4702

\$5,250

United Way of the MidSouth
P O Box 41897
Memphis, TN 38174-1897

\$5,250

United Way Services
PO Box 12209

\$5,250

Richmond, VA 23241-0209

Music Zone Grant

Valley of the Sun United Way
PO Box 10748
Phoenix, AZ 85064

\$35,000

United Way California Capital Region
8912 Volunteer Lane Ste 200
Sacramento, CA 95826-3224

\$30,000

United Way of the Bay Area
50 California Street
San Francisco, CA 94111

\$35,000

Orange County's United Way
18012 Mitchell Avenue South
Irvine, CA 92614

\$35,000

United Way of Sonoma-Mendocino
PO Box A
Santa Rosa, CA 95402

\$29,000

United Way of E Fairfield County
75 Washington Avenue
Bridgeport, CT 06604

\$35,000

United Way of Central Naugatuck Valley
PO Box 2688
Waterbury, CT 06723

\$35,000

United Way of Metropolitan Atlanta
100 Edgewood Avenue, NE
Atlanta, GA 30303

\$29,216

United Way of Central Indiana
PO Box 88409
Indianapolis, IN 46208

\$35,000

United Way of Central Iowa
1111 Ninth Street
Des Moines, IA 50314

\$35,000

United Way of the Plains
PO Box 47208

\$35,000

Statement 4
Form 990

United Way of America
13-1635294

Wichita, KS 67201	
United Way of Tr-County 46 Park Street Framingham, MA 01702	\$35,000
United Way of Genesee & Lapeer Counties 202 E Boulevard Drive Flint, MI 48503	\$34,917
Heart of West Michigan United Way 118 Commerce Avenue, SW Grand Rapids, MI 49503	\$35,000
Greater Twin Cities United Way 404 S 8 th Street Minneapolis, MN 55404	\$35,000
United Way of Passaic County 20 Mill Street Patterson, NJ 07501	\$35,000
United Way of Buffalo & Erie County 742 Delaware Avenue Buffalo, NY 14209	\$34,000
United Way of the Columbia-Williamette 619 SW 11 th Ave Portland, OR 97205-2646	\$35,000
United Way of the Greater Lehigh Valley 2200 Avenue A Bethlehem, PA 18017	\$31,076
United Way of Rhode Island 229 Waterman Street Providence, RI 02906	\$35,000
Trident United Way PO Box 63305 North Charleston, SC 29419	\$29,560
United Way of Greater Knoxville PO Box 326 Knoxville, TN 37901	\$35,000

United Way of Rutherford County 836 Commercial Court Murfreesboro, TN 37133	\$35,000
United Way of Central Virginia PO Box 2434 Lynchburg, VA 24501	\$32,200
United Way of Staunton and W Augusta County PO Box 273 Staunton, VA 24402	\$31,753
United Way of King County 107 Cherry Street Seattle WA 98104	\$35,000
United Way of Fox Cities 1820 Appleton Road Menasha, WI 54952	\$35,000
United Way of SE Pennsylvania 7 Benjamin Franklin Parkway Philadelphia, PA 19103	\$15,000
211 Initiative	
United Way of Connecticut 1344 Silas Deane Highway Rocky Hill, CT 06067	\$40,000
Alliance of Information and Referral Systems PO Box 31668 Seattle, Washington 98103	\$316,920
Covering the Uninsured Coalition	
Robert Wood Johnson Foundation Route 1 and College Road East Princeton, NJ 08543	\$250,000
Casey Fellowship Program	
United Way of San Diego County 4699 Murphy Canyon Road San Diego, CA 92123	\$5,000

Statement 4
Form 990

United Way of America
13-1635294

United Way of the Bay Area 50 California Street San Francisco, CA 94111	\$5,000
Mile High United Way 2505 16 th Street Denver CO 80211	\$5,000
United Way of the Capital Area 30 Laurel Street Hartford, CT 06106	\$5,000
United Way of the National Capital Area 95 M Street Washington, DC 20024	\$5,000
United Way of Metro Atlanta PO Box 2692 Atlanta GA 30301	\$5,000
United Way of the Coastal Bend PO Box 2946 Savannah, GA 31402	\$5,000
United Way of Central Indiana PO Box 88409 Indianapolis, IN 46208	\$5,000
United Way of Central Iowa 1111 Ninth Street Des Moines, IA 50314	\$5,000
Metro United Way PO Box 4488 Louisville, KY 40204	\$5,000
United Way for the Greater New Orleans Area 2515 Canal Street New Orleans, LA 70119	\$5,000
United Way of Central Maryland, Inc PO Box 1576 Baltimore, MD 21203-1576	\$5,000
United Way of Massachusetts Bay 245 Summer Street	\$5,000

Boston, MA 02210	
United Way of Greater St. Louis 1111 Olive Street St. Louis, MO 63101	\$5,000
United Way Camden County 196 Newton Avenue Camden, NJ 08103	\$5,000
United Way of SE Pennsylvania 7 Benjamin Franklin Parkway Philadelphia, PA 19103	\$5,000
United Way of Rhode Island 229 Waterman Street Providence, RI 02906	\$5,000
United Way of San Antonio/Bexar PO Box 898 San Antonio, TX 78293-0898	\$5,000
United Way of King County 107 Cherry Street Seattle, WA 98104	\$5,000
Training for Technology Grant	
United Way, Inc 523 W 6 th Street Los Angeles, CA 90014	\$12,032
United Way of the Bay Area 50 California Street San Francisco, CA 94111	\$12,032
Mile High United Way 2505 18 th Street Denver, CO 80211	\$12,032
United Way of the National Capital Area 95 M Street Washington, DC 20024	\$12,032

United Way of Hillsboro City 1000 N Ashley Drve Tampa, FL 33602	\$12,032
United Way of Metro Atlanta PO Box 2692 Atlanta GA 30301	\$12,032
United Way in Chicago 560 W Lake Street Chicago, IL 60661	\$12,032
United Way of Massachusetts Bay 245 Summer Street Boston MA 02210	\$12,032
United Way Community Services 1212 Gnswoild Street Detroit, MI 48226	\$12,032
United Way of Olmsted County 903 W Center Street Rochester, MN 55902	\$12,032
United Way of Broome County PO Box 550 Binghamton, NY 13902	\$12,032
United Way of New York City 2 Park Avenue New York, NY 10016	\$12,032
Triangle Area United Way PO Box 110387 Research Triangle NC 27709	\$12,032
United Way of Metropolitan Tarrant County 210 E 9 th Street Fort Worth, TX 76102	\$12,032
United Way of Chittenden Co 95 Saint Paul Street Burlington, VT 05401	\$12,032

United Way of SE Pennsylvania 7 Benjamin Franklin Parkway Philadelphia, PA 19103	\$12,032
Crisis Response Grant	
United Way of Northern Arizona 2821 N Fourth Street Flagstaff, AZ 86004	\$10,000
United Way of the National Capital Area 95 M Street, SW Washington, DC 20024	\$98,000
United Way of NE Florida PO Box 41428 Jacksonville, FL 32203	\$9,000
United Ways of Tift Area PO Box 557 Tifton, GA 31793	\$9,000
United Way of Chicago 50 West Lake Street Chicago, IL 60661	\$9,000
Cumberland Trails United Way PO Box 2092 Middlesboro, KY 40965	\$2,500
United Way of Eastern Kentucky PO Box 1446 Prestonsburg, KY 41653	\$55,860
United Way of Acadiana PO Box 52033 Lafayette, LA 70505	\$56,760
St Landry-Evangeline United Way PO Box 1105 Eunice, LA 70535	\$7,500
United Way of Michigan	\$9,000

1627 Lake Lansing Road
Lansing, MI 48912

United Ways of New Jersey
3131 Princeton Pike
Lawrenceville, NJ 08648

\$5,308

United Way of New York State
155 Washington Avenue
Albany, NY 12210

\$30,000

Cape Fear United Way
PO Box 1503
Wilmington, NC 28402

\$9,000

United Way of Enid & NW Oklahoma
321 West Cherokee
Enid, OK 73701

\$64,000

United Way of Ponca City
205 N. 2nd Street
Ponca City, OK 74601

\$95,000

United Way of Benton County
PO Box 242
Corvallis, OR 97339

\$9,000

United Way of Columbia County
71762 Columbia River Highway
Rainier, OR 97048

\$9,000

United Way/Texas Gulf Coast
PO Box 924507
Houston, TX 77292

\$302,853

United Way of Chittenden County
95 Saint Paul Street
Burlington, VT 05401

\$9,000

United Way of Roanoke Valley
325 Campbell Avenue, SW
Roanoke, VA 24016

\$18,000

United Way of the Virginias
502 Commerce Drive

\$86,971

Bluefield, WV 24605

United Way of Kanawha Valley
One United Way Square
Charleston, WV 25301

\$75,366

Success by 6

United Way of Pinal County
PO Box 10541
Casa Grande, AZ 85230

\$70,000

United Way of Northern Arizona
2821 N Fourth Street
Flagstaff AZ 86004

\$75,000

Mesa United Way
137 E University
Mesa, AZ 85201

\$85,000

Valley of the Sun United Way
PO Box 10748
Phoenix, AZ 85064

\$50,000

United Way of Tucson & Southern Arizona
PO Box 86750
Tucson AZ 85754

\$82,500

United Way of Independence County
PO Box 86750
Tucson, AZ 85754

\$40,000

United Way of Nevada County
140 Litton Drive
Grass Valley, CA 95945

\$60,000

United Way California Capital Region
8912 Volunteer Lane Ste 200
Sacramento, CA 95826-3224

\$112,500

United Way of the Bay Area
50 California St Ste 200
San Francisco, CA 94111-4696

\$225,000

Orange County's United Way
18012 Mitchell Avenue South

\$93,750

Statement 4
Form 990

United Way of America
13-1635294

Irvine, CA 92614

Orange County's United Way
18012 Mitchell Avenue South
Irvine, CA 92614

\$175,000

United Way of the Central Coast
PO Box 947
Santa Maria, CA 93456

\$40,000

United Way of Sonoma-Mendocino
PO Box A
Santa Rosa, CA 95402

\$85,000

Tulare County United Way
1975 S Blackstone Street
Tulare, CA 93274

\$35,200

United Way of Santa Cruz County
PO Box 1458
Capitola, CA 95010

\$56,250

United Way of Florida
307 E 7th Avenue
Tallahassee, FL 32303

\$120,000

United Way of Broward County
1300 S Andrews Avenue
Fort Lauderdale, FL 33316

\$112,500

United Way of Lee County
7275 Concourse Drive
Ft Myers, FL 33908

\$90,000

United Way of Central Florida
PO Box 1357
Highland City, FL 33846-1357

\$93,750

United Way of Miami-Dade
3250 SW Third Avenue
Miami, FL 33129-2712

\$125,000

United Way of Manon County
PO Box 1086
Ocala, FL 34478

\$110,000

Statement 4
Form 990

United Way of America
13-1635294

Heart of Florida United Way 1940 Traylor Blvd Orlando, FL 32804-4714	\$71,650
United Way of Escambia County 1301 W Government St Pensacola, FL 32501	\$65,000
United Way of Sarasota County 1445 2 nd Street Sarasota, FL 34236	\$125,000
United Way of Martin County PO Box 362 Stuart, FL 34995	\$32,000
United Way of SW Georgia PO Box 70429 Albany, GA 31708	\$60,000
United Way of Metropolitan Atlanta 100 Edgewood Avenue, NE Atlanta, GA 30303	\$220,000
United Way of Brunswick & Glynn County PO Box 937 Brunswick, GA 31521	\$39,000
Heart of Georgia United Way PO Box 857 Dublin, GA 31040-0857	\$56,250
Treasure Valley United Way P O Box 7963 Boise, ID 83707-1963	\$75,000
United Way of Latah/Moscow County PO Box 8211 Moscow, ID 83843	\$70,000
United Way of South Central Idaho PO Box 65 Twin Falls, ID 83303	\$75,000
United Way in Chicago	\$125,000

Statement 4
Form 990

United Way of America
13-1635294

560 West Lake St Chicago, IL 60661-1420	
United Way of the Quad Cities Area 3247 East 35 th Street Court Davenport, IA 52807	\$125,000
United Way of Central Iowa 1111 Ninth Street Des Moines, IA 50314	\$75,000
United Way of North Central Iowa PO Box 1465 Mason City, IA 50402-1465	\$67,500
United Way of Greater Topeka PO Box 4188 Topeka, KS 66604-0188	\$125,000
United Way of the Plains PO Box 47208 Wichita, KS 67201	\$48,250
United Way of Central Maryland, Inc PO Box 1576 Baltimore, MD 21203-1576	\$150,000
Area Wide United Way 1858 Broadway St Cape Girardeau, MO 63701-4553	\$65,000
Heart of America United Way 1080 Washington Street Kansas City, MO 64105-2216	\$125,000
United Way of Greater St Joseph PO Box 188 Saint Joseph, MO 64502	\$67,500
United Way of Greater St Louis 1111 Olive Street St Louis, MO 63101	\$50,000
United Way of Southern Nevada 1660 East Flamingo Road	\$50,000

Statement 4
Form 990

United Way of America
13-1635294

Las Vegas, NV 89119

San Juan United Way
PO Box 323
Farmington, NM 87499

\$40,000

United Way of Santa Fe County
440 Cenillos Road
Santa Fe, NM 87501

\$45,000

United Way of North Carolina
2615 Two Hanover Square
Raleigh, NC 27601

\$120,000

United Way of Alamance County
PO Box 1268
Burlington, NC 27216

\$40,000

United Way of Central Carolina
301 S Brevard St
Charlotte, NC 28202

\$75,000

United Way of Gaston County
PO Box 2597
Gastonia, NC 28053

\$55,000

United Way of Greater High Point
201 Church Avenue
High Point, NC 27262

\$100,000

Triangle Area United Way
PO Box 110387
Research Triangle, NC 27709

\$150,000

Cape Fear United Way
PO Box 1503
Wilmington NC 28402

\$45,000

Bartlesville Regional United Way
PO Box 7800
Bartlesville OK 74005

\$75,000

United Way of Lawton-Ft Sill
PO Box 66
Lawton, OK 73502

\$87,500

Statement 4
Form 990

United Way of America
13-1635294

United Way of Metro Oklahoma PO Box 837 Oklahoma City, OK 73101-0837	\$245,000
Stillwater Area United Way PO Box 308 Stillwater, OK 74076	\$80,000
Tulsa Area United Way PO Box 1859 Tulsa, OK 74101	\$100,000
United Way of Lane County 3171 Gateway Loop Springfield, OR 97477-1164	\$125,000
United Way of the Columbia-Williamette 619 SW 11 th Ave Portland, OR 97205-2646	\$150,000
United Way of South Carolina 2711 Middleburg Drive Columbia, SC 29204	\$120,000
United Way of Aiken County, Inc PO Box 699 Aiken, SC 29802-0699	\$90,000
Trident United Way PO Box 63305 North Charleston, SC 29419	\$100,000
United Way of the Midlands PO Box 152 Columbia, SC 29202-0152	\$90,000
United Way of Greenville County, Inc 301 University Ridge, Suite 5300 Greenville, SC 29601-4702	\$150,000
United Way of Greenwood County 110 Phoenix Street Greenwood, SC 29646	\$80,000

Statement 4
Form 990

United Way of America
13-1635294

United Way Ft Mill-Rock Hill PO Box 925 Rock Hill, SC 29731	\$75,000
United Way of Sumter, Clarendon and Lee Counties, Inc 215 N Washington Street Sumter, SC 29150-4204	\$63,750
United Way of Greater Chattanooga PO Box 4027 Chattanooga, TN 37405-0027	\$145,000
United Way of W Tennessee PO Box 2086 Jackson, TN 38302	\$50,000
United Way of Greater Knoxville 1301 Hannah Avenue Knoxville, TN 37921	\$112,500
United Way of Blount County 421 Hugh St Maryville TN 37804-5830	\$63,750
United Way of the MidSouth P O Box 41897 Memphis, TN 38174-1897	\$100,000
United Way of Rutherford County 836 Commercial Court Murfreesboro, TN 37133	\$70,000
United Way of Metropolitan Nashville PO Box 280420 Nashville, TN 37228-0420	\$50,000
United Ways of Texas 3724 Executive Center Austin, TX 78731	\$120,000
United Way of S Cameron County PO Box 511 Brownsville, TX 78522	\$85,000
Brazos County United Way	\$45,000

Statement 4
Form 990

United Way of America
13-1635294

PO Box 3802 Bryan TX 77805	
Montgomery County United Way PO Box 8965 The Woodlands, TX 77387	\$40,000
United Way of the Coastal Bend PO Box 9011 Corpus Chrstu, TX 78469	\$100,000
United Way of Lubbock 1655 Main Street Lubbock, TX 79401	\$50,000
United Way of Odessa PO Box 632 Odessa, TX 79760	\$75,000
United Way of the Concho Valley PO Box 3710 San Angelo, TX 76902	\$45,000
United Way of San Antonio/Bexar PO Box 898 San Antonio, TX 78293-0898	\$50,000
United Way of Tyler/Smith County 4000 Southpark Drive Tyler, TX 75703	\$110,000
North Texas Area United Way PO Box 660 Wichita Falls, TX 76301	\$50,000
United Way-Thomas Jefferson Area 806 E High St Charlottesville, VA 22902-5126	\$75,000
Rappahannock United Way PO Box 398 Fredericksburg, VA 22404	\$70,000
United Way of Lexington-Rockbndge County PO Box 1094	\$47,813

Statement 4
Form 990

United Way of America
13-1635294

Lexington, VA 24450-1094

United Way of Central Virginia
PO Box 2434
Lynchburg, VA 24501

\$55,000

United Way of Henry County and Martinsville
PO Box 951
Martinsville, VA 24114

\$55,000

United Way of So Hampton Roads
PO Box 41069
Norfolk, VA 23541

\$50,000

United Way Services
PO Box 12209
Richmond, VA 23241-0209

\$215,000

United Way of Roanoke Valley
325 Campbell Ave , SW
Roanoke, VA 24016

\$125,000

United Way of Northern Shenandoah Valley
PO Box 460
Winchester, VA 22604

\$70,000

United Way of Snohomish County
917 134th Street, SW
Everett, WA 98204

\$70,000

United Way of Benton & Franklin Counties
401 N Young Street
Kennewick, WA 98336-7775

\$100,000

United Way of Island County
PO Box 798
Oak Harbor, WA 98277

\$35,000

United Way of Thurston County
312 Fourth Avenue, East
Olympia, WA 98501

\$45,000

United Way of King County
107 Cherry Street
Seattle, WA 98104

\$50,000

Statement 4
Form 990

United Way of America
13-1635294

United Way of Spokane County
P O Box 326
Spokane, WA 99210-0326

\$75,000

Total

\$11,925,148

Depreciation

<u>Description</u>	<u>Useful Life</u>	<u>Amount</u>
Land		2,102,080
Building	35 yrs	12,355,256
Building Improvements	5-15 yrs	222,765
Furniture, Fixtures & Equipment	5 yrs	4,294,516
		<u>18,974,617</u>
Accumulated Depreciation - Straightline Method		<u>(9,368,117)</u>
Net Fixed Assets		<u>9,606,500</u>
Current Year Depreciation Expense		<u>1,232,899</u>

Attachment listing other expenses for Part II

Description	Total	Pgm Services	Mgt and General	Fundraising
Other Professional Fees	\$7,656,944 00	\$7,369,586 00	\$269,747 00	\$17,611 00
Subscriptions/Dues	\$213,433 00	\$198,951 00	\$13,991 00	\$491 00
Miscellaneous	\$555,241 00	\$321,463 00	\$232,510 00	\$1,268 00
Total	\$8,425,618 00	\$7,890,000 00	\$516,248 00	\$19,370 00

Primary Exempt Purpose

United Way of America's mission is to improve people's lives by mobilizing the caring power of communities

	Grants and Allocations	Program Service Expenses
a Philanthropic & Volunteer Leadership includes marketing, consultation, resource development programs, corporate development, labor and diversity	11,612	6,360,574
b Brand Strategy & Marketing includes advertising and promotion, publishing and production of film and campaign materials, teleconferencing and production of the National Football League television spots	7,442	6,818,241
c Civic Labs include community building, Mobilization for America's Children, outcome measurement, public policy, special initiatives, grants development and programs	11,883,582	17,160,625
d External Services includes specific services provided to member United Way organizations, including research, executive search and professional referral, personnel consultation, career counseling, government relations, quality programs, pledge and information processing, internet initiatives and campaign management software	13,271	5,239,949
e Training/Conferences includes training programs for volunteers and staff, and national conferences	3,375	4,096,134

f Field Relations includes consultative support to local
United Way member organizations and regional councils

5,866

3,455,485

Total Program Service Expenses

11,925,148

43,131,008

Investments-Other

<u>Description</u>	<u>Valuation Method</u>	<u>Amount</u>
Federal Home Loan Bank Bond	FMV	2,525,000
Total		<u>2,525,000</u>

Investments-Other

<u>Description</u>	<u>Valuation Method</u>	<u>Amount</u>
Investment in Sales Service/America (subsidiary)	Cost	1,527,156
Total		<u>1,527,156</u>

Depreciation

<u>Description</u>	<u>Amount</u>
<u>Cost</u>	
Land	2,102,080
Building & Leaseholds	12,578,021
Furniture, Fixtures & Equipment	4,294,516
	<u>18,974,617</u>
<u>Less</u>	
Accumulated Depreciation	<u>(9,368,117)</u>
Book Value	<u>9,606,500</u>

Statement 11
Form 990
Page 3
Part IV
Question 58

United Way of America
13-1635294

Other Assets

Asset Description	Amount
Pooled Income Fund & Charitable Gift Annuity	\$1,016,956 64
Custodial Funds	\$3,904,511 15
Total	\$4,921,467 79

Other Liabilities

<u>Description</u>	<u>Amount</u>
Deferred Compensation	55,040
Post Retirement Benefits	4,988,991
Accrued Pension	5,447,386
Custodial Liability	1,016,957
Custodial Funds	3,904,511
Total	<u>15,412,885</u>

Statement 13

Form 990

Page 4

Part V

United Way of America
13-1635294

Officers, Directors, Trustees, and Key Employees

Name and Address	Title	Hrs	Comp	Benefits	Expenses
Brian A Gallagher 701 N Fairfax Street Alexandria, VA 22314	President/CEO	50	\$429,555 00	\$71,213 00	\$0 00
Edward J Christie, Jr 701 N Fairfax Street Alexandria, VA 22314	Treasurer/CFO	50	\$144,440 00	\$25,641 00	\$0 00
Christopher H Amundsen 701 N Fairfax Street Alexandria, VA 22314	Secretary/CAO	50	\$338,090 00	\$33,479 00	\$0 00

Uncompensated Members of
Board of Governors

UNITED WAY OF AMERICA
UNCOMPENSATED
BOARD OF GOVERNORS

CHAIR OF THE BOARD

Leonard H Roberts, Chairman and Chief Executive Officer, RadioShack Corp (2005)²

IMMEDIATE PAST CHAIR

Elinor Johnstone Ferdon (2003)¹

SECRETARY

Roberto E Santa Mana, Partner, PriceWaterhouse Coopers, LLP (Northeast 2003)

CHAIR, BOARD TRANSFORMATION PROJECT TEAM

Dimon McFerson, Chairman (Retired), Nationwide (2003)²

CHAIR, COMMUNITY IMPACT COMMITTEE

Barbara J Easterling, Secretary-Treasurer, Communications Workers of America (2003)²

CHAIR, COMPENSATION AND HUMAN RESOURCES COMMITTEE

Dorothy D Shaw, Director, Organization Planning and Staffing, Northrop Grumman Ship Systems (2003)¹

CHAIR, DIVERSITY COMMITTEE

Michael M Morgan, Esq., Partner, Tonkon Torp, LLP (Western, 2004)²

CHAIR, ETHICS COMMITTEE

Royetta K Sanford, Director, Human Services Department, IBEW, AFL-CIO (2003)¹

CHAIR, FINANCE AND AUDIT COMMITTEE

Robert E Bertelle Vice President and CFO, Commonwealth Edison Company (Mid-America, 2004)¹

CHAIR, INTERNET STRATEGIES INITIATIVE

Sherman McCorkle, President and CEO, Technology Ventures Corp (South Central, 2005)²

CHAIR, LABOR PARTICIPATION

Linda Chavez-Thompson, Executive Vice President, AFL-CIO (2003)¹

CHAIR, MEMBER SERVICES COMMITTEE

Kernie Quinn, Vice President, Washington Mutual Business Banking (Western, 2003)²

CHAIR, NOMINATING COMMITTEE

William H Gates Sr., Co-Chairman and CEO, Bill and Melinda Gates Foundation (2003)¹

CHAIR, PUBLIC POLICY COMMITTEE

Michael L. Lomax, Ph.D., President, Dillard University (2003)²

CHAIR, REGIONAL COUNCIL CO-CHAIRS COMMITTEE

M. Dean Cole, Chief Executive Officer, Dresden Specialties, Inc. (Mid-America, 2005)²

CHAIR, RESOURCE DEVELOPMENT COMMITTEE

Hoyt R. "Bamey" Barnett, Vice Chairman of the Board, Publix Super Markets, Inc. (2003)²

CHAIR, NATIONAL ALEXIS de TOCQUEVILLE SOCIETY

Guy W. Millner, Chairman, Millner Holdings, Inc. (2003)²

AT-LARGE BOARD MEMBERS

Charlotte Lunsford Berry (Southeast, 2003)¹

Robert W. Bogle, President/CEO, The Philadelphia Tribune (2003)²

Grace H. Carpenter, Vice President, Davenport and Company (Southeast, 2004)²

Mary E. Finger, International Vice President (2003)¹

Robert B. Gwyn, Retired Chairman and CEO, Agricultural Minerals & Chemicals (2003)¹

Cinda A. Hailman, President and Chief Executive Officer, Spherion (2004)¹

Thomas Y. Hobart, Jr., President, New York State United Teachers (Northeast, 2004)¹

Robert O. Kortkamp, Secretary-Treasurer Emeritus (South Central, 2004)²

W. Jackson Letts, Chairman and CEO (Retired) (South Central, 2003)²

Edward J. McElroy, Secretary-Treasurer, American Federation of Teachers, AFL-CIO (2005)²

Scott Oki, Chief Executive Officer, The Oki Developments, Inc. (2005)²

Richard L. Scott, Richard L. Scott Investments, LLC (2003)²

STAFF ADVISOR

Brian A. Gallagher, President and CEO, United Way of America

¹First Term

²Second Term

* Elected to one-year term at the April 25, 2002, Annual Meeting

List of states with which United Way of America files copies of Form 990

- Alabama
- Arkansas
- California
- Connecticut
- District of Columbia
- Florida
- Georgia
- Illinois
- Kansas
- Kentucky
- Louisiana
- Maine
- Maryland
- Massachusetts
- Michigan
- Minnesota
- Mississippi
- New Hampshire
- New Jersey
- New Mexico
- New York
- North Carolina
- North Dakota
- Ohio
- Oklahoma
- Oregon
- Pennsylvania
- Rhode Island
- South Carolina
- Tennessee
- Utah
- Virginia
- Washington
- West Virginia
- Wisconsin

Relationship of Activities

Line No	Relationship of Activities to the Accomplishment of Exempt Purposes
93a	Fees generated from conferences held to promote community problem solving and encourage volunteer and mentoring programs
93b	Tuition receipts related to training programs conducted by the organizational continuing education center Attendees at these National Academy of Volunteersm training programs include both professional staff and volunteers from a wide variety of United Way Organizations throughout the United States
93c	Fees generated from participants in training and mentoring programs
94	Dues charged to local United Way organizations for membership in the United Way system and provision of services
102	Revenue generated from the sale of supplies and materials to local United Way organizations for fundraising, and continuing education
103a-c	Revenues generated which contribute to the accomplishment of the organization's exempt purpose

Taxable Subsidiaries

Name and Address	EIN	Pct	Income	Assets
Sales Service/America 3680 Wheeler Avenue Alexandria, VA 22304-6403	62-1436182	100 00%	\$66 129 00	\$3,173,262 00
Nature of Bus Activities	Sales and fulfillment of branded and logo promotional products			

Statements About Activities

Explanation

Organizations with goals and activities similar to those of United Way of America (primarily local United Ways) are selected to receive educational scholarships and/or fellowships based upon applications submitted. The purpose is to enhance the education of the recipient organization and individuals to have greater impact on community problems.

Other Income

Description	2001	2000	1999	1998
Cash Discounts	\$274.00	\$533.00	\$6,638.00	\$5,173.00
Interfund Transfers	\$0.00	\$430,796.00	\$255,617.00	\$116,871.00
Miscellaneous Revenue	\$87,440.00	\$350,130.00	\$183,745.00	\$210,487.00
Resolution of Pension Obligation Dispute	\$1,718,402.00	\$0.00	\$0.00	\$0.00
Total	\$1,806,116.00	\$781,459.00	\$446,000.00	\$332,531.00