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Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

2001

Open to Public Inspection

Department of the Treasury Internal Revenue Service

The organization may have to use a copy of this return to satisfy state reporting requirements

A For the 2001 calendar year, or tax year beginning 01/01/01, 2001, and ending 12/31/01, 20

- B Check if applicable: Address change, Name change, Initial return, Final return, Amended return, Application pending

C Name of organization: United Way of America. Number and street: 701 North Fairfax Street. City: Alexandria, VA 22314-2045

D Employer identification number: 13-1635294. E Telephone number: (703) 836-7100. F Accounting method: Accrual

Section 501(c)(3) organizations and 4947(a)(1) nonexempt charitable trusts must attach a completed Schedule A (Form 990 or 990-EZ)

G Web site: www.unitedway.org

J Organization type: 501(c)(3)

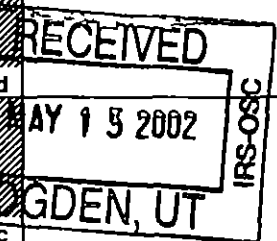
K Check here if the organization's gross receipts are normally not more than \$25,000

H and I are not applicable to section 527 organizations. H(a) Is this a group return for affiliates? H(b) if "Yes" enter number of affiliates. H(c) Are all affiliates included? H(d) Is this a separate return filed by an organization covered by a group ruling?

L Gross receipts: Add lines 6b, 8b, 9b, and 10b to line 12: 37,105,451. M Check if the organization is not required to attach Sch B (Form 990, 990-EZ, or 990-PF)

Part I Revenue, Expenses, and Changes in Net Assets or Fund Balances (See Specific Instructions on page 16)

Table with columns for Revenue, Expenses, and Net Assets. Rows include: 1 Contributions (6,490,296), 2 Program service revenue (3,459,778), 3 Membership dues (22,324,743), 4 Interest on savings (872,155), 5 Dividends (850,000), 6a Gross rents (212,448), 7 Other investment income, 8a-8d Sales of assets, 9 Special events (543,784), 10a-10c Inventory sales (543,784), 11 Other revenue (1,806,116), 12 Total revenue (37,105,451), 13-17 Expenses (41,648,566 total), 18 Excess or deficit (-6,979,454), 19-21 Net Assets (39,108,551).



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Part II Statement of Functional Expenses All organizations must complete column (A). Columns (B), (C), and (D) are required for section 501(c)(3) and (4) organizations and section 4947(a)(1) nonexempt charitable trusts but optional for others. (See Specific Instructions on page 21.)

Do not include amounts reported on line 6b, 8b, 9b, 10b, or 16 of Part I		(A) Total	(B) Program services	(C) Management and general	(D) Fundraising
22	Grants and allocations (attach schedule) Stmt 3 (cash \$ <u>11,027,544</u> noncash \$ <u>0</u>)	11,027,544	11,027,544		
23	Specific assistance to individuals (schedule)	0			
24	Benefits paid to or for members (schedule)	0			
25	Compensation of officers, directors, etc.	518,382	357,363	160,174	845
26	Other salaries and wages	11,837,231	10,910,863	925,048	1,320
27	Pension plan contributions	2,183,492	1,950,470	232,702	320
28	Other employee benefits	788,098	693,658	94,333	107
29	Payroll taxes	853,027	748,634	104,272	121
30	Professional fundraising fees	0	0	0	0
31	Accounting fees	128,871		128,871	
32	Legal fees	379,796	360,576	18,656	564
33	Supplies	653,055	625,608	26,875	572
34	Telephone	370,274	354,750	15,137	387
35	Postage and shipping	246,527	233,110	13,322	95
36	Occupancy	733,028	681,117	50,681	1,230
37	Equipment rental and maintenance	485,700	442,694	42,209	797
38	Printing and publications	366,023	364,521	1,502	
39	Travel	1,273,679	1,244,107	29,370	202
40	Conferences, conventions, and meetings	1,868,004	1,861,788	6,141	75
41	Interest	0			
42	Depreciation, depletion, etc (schedule) Stmt 4	1,133,383	1,082,680	48,209	2,494
43	Other expenses not covered above (itemize) a	9,238,791	8,709,083	463,468	66,240
	b See Statement 5				
	c				
	d				
	e				
44	Total functional expenses (add lines 22 through 43) Organizations completing columns (B)-(D), carry these totals to lines 13-15	44,084,905	41,648,566	2,360,970	75,369

Joint Costs Check if you are following SOP 98-2

Are any joint costs from a combined educational campaign and fundraising solicitation reported in (B) Program services? Yes No
 If "Yes," enter (i) the aggregate amount of these joint costs \$ _____, (ii) the amount allocated to Program services \$ _____,
 (iii) the amount allocated to Management and general \$ _____, and (iv) the amount allocated to Fundraising \$ _____

Part III Statement of Program Service Accomplishments (See Specific Instructions on page 24)

What is the organization's primary exempt purpose? ▶ See Statement 5	Program Service Expenses (Required for 501(c)(3) and (4) orgs. and 4947(a)(1) trusts but optional for others.)
a See Statement 6 (Grants and allocations \$ _____)	
b (Grants and allocations \$ _____)	
c (Grants and allocations \$ _____)	
d (Grants and allocations \$ _____)	
e Other program services (attach schedule) (Grants and allocations \$ _____)	
f Total of Program Service Expenses (should equal line 44, column (B) Program services) ▶	41,648,566

Part IV Balance Sheets (See Specific Instructions on page 24)

Note		Where required attached schedules and amounts within the description column should be for end-of-year amounts only		(A) Beginning of year		(B) End of year	
Assets	45	Cash—non-interest-bearing		1,673,620	45	8,462,782	
	46	Savings and temporary cash investments		6,355,251	46	6,872,124	
	47a	47a	788,322	3,118,390	47c	772,621	
		47b	15,701				
	48a	48a	2,514,736	4,125,719	48c	2,352,448	
		48b	162,288				
	49	Grants receivable		30,774,641	49	21,869,010	
	50	Receivables from officers, directors, trustees and key employees (attach schedule)		0	50		
	51a	Other notes and loans receivable (attach schedule)					
		51a		0	51c	0	
		51b	0	0	51c	0	
	52	Inventories for sale or use		0	52	0	
	53	Prepaid expenses and deferred charges		3,139,183	53	275,426	
	54	Investments—securities (schedule) <input type="checkbox"/> Cost <input type="checkbox"/> FMV		3,769,479	54	0	
	55a	Investments—land, buildings, and equipment basis		0			
		55a	0				
		55b	0		55c	0	
	56	Investments—other (attach schedule) Stmt 7		1,527,156	56	1,527,156	
57a	Land, buildings, and equipment basis		18,192,709				
	57a	18,192,709					
	57b	8,135,217	10,217,913	57c	10,057,492		
58	Other assets (describe <input type="checkbox"/> See Statement 9)			58	8,747,663		
59	Total assets (add lines 45 through 58) (must equal line 74)		64,701,352	59	60,936,722		
Liabilities	60	Accounts payable and accrued expenses		2,746,487	60	1,271,367	
	61	Grants payable		66,045	61	55,335	
	62	Deferred revenue		2,167,687	62	2,767,158	
	63	Loans from officers, directors, trustees, and key employees (attach schedule)			63		
	64a	Tax-exempt bond liabilities (attach schedule)			64a		
		64b	Mortgages and other notes payable (attach schedule)			64b	
	65	Other liabilities (describe <input type="checkbox"/> See Statement 10)		9,464,496	65	17,734,311	
66	Total liabilities (add lines 60 through 65)		14,444,715	66	21,828,171		
Net Assets or Fund Balances	Organizations that follow SFAS 117, check here <input checked="" type="checkbox"/> and complete lines 67 through 69 and lines 73 and 74						
	67	Unrestricted		10,068,170	67	8,097,051	
	68	Temporarily restricted		37,688,467	68	28,511,500	
	69	Permanently restricted		2,500,000	69	2,500,000	
	Organizations that do not follow SFAS 117, check here <input type="checkbox"/> and complete lines 70 through 74						
	70	Capital stock, trust principal, or current funds			70		
	71	Paid-in or capital surplus, or land, building, and equipment fund			71		
	72	Retained earnings, endowment, accumulated income or other funds			72		
	73	Total net assets or fund balances (add lines 67 through 69 OR lines 70 through 72, column (A) must equal line 19, column (B) must equal line 21)		50,256,637	73	39,108,551	
	74	Total liabilities and net assets / fund balances (add lines 66 and 73)		64,701,352	74	60,936,722	

Form 990 is available for public inspection and for some people, serves as the primary or sole source of information about a particular organization. How the public perceives an organization in such cases may be determined by the information presented on its return. Therefore, please make sure the return is complete and accurate and fully describes, in Part III, the organization's programs and accomplishments.

Part VI Other Information (See Specific Instructions on page 27)		Yes	No	NA
76	Did the organization engage in any activity not previously reported to the IRS? If "Yes" attach a description of each activity		<input checked="" type="checkbox"/>	
77	Were any changes made in the organizing or governing documents but not reported to the IRS? If "Yes," attach a conformed copy of the changes		<input checked="" type="checkbox"/>	
78a	Did the organization have unrelated business gross income of \$1,000 or more during the year covered by this return?	<input checked="" type="checkbox"/>		
b	If "Yes," has it filed a tax return on Form 990-T for this year?	<input checked="" type="checkbox"/>		
79	Was there a liquidation, dissolution, termination, or substantial contraction during the year? If "Yes," statement		<input checked="" type="checkbox"/>	
80a	Is the organization related (other than by association with a statewide or nationwide organization) through common membership governing bodies, trustees, officers, etc., to any other exempt or nonexempt organization?		<input checked="" type="checkbox"/>	
b	If "Yes," enter the name of the organization: _____ and check whether it is <input type="checkbox"/> exempt OR <input type="checkbox"/> nonexempt			
81a	Enter direct or indirect political expenditures. See line 81 instructions. 81a 0			
b	Did the organization file Form 1120-POL for this year?		<input checked="" type="checkbox"/>	
82a	Did the organization receive donated services or the use of materials, equipment, or facilities at no charge or at substantially less than fair rental value?		<input checked="" type="checkbox"/>	
b	If "Yes," you may indicate the value of these items here. Do not include this amount as revenue in Part I or as an expense in Part II. (See instructions in Part III.) 82b			
83a	Did the organization comply with the public inspection requirements for returns and exemption applications?	<input checked="" type="checkbox"/>		
b	Did the organization comply with the disclosure requirements relating to quid pro quo contributions?	<input checked="" type="checkbox"/>		
84a	Did the organization solicit any contributions or gifts that were not tax deductible?		<input checked="" type="checkbox"/>	
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?			
85	501(c)(4), (5) or (6) organizations a Were substantially all dues nondeductible by members?			
b	Did the organization make only in-house lobbying expenditures of \$2,000 or less? If "Yes" was answered to either 85a or 85b, do not complete 85c through 85h below unless the organization received a waiver for proxy tax owed for the prior year			
c	Dues, assessments, and similar amounts from members 85c			
d	Section 162(e) lobbying and political expenditures 85d			
e	Aggregate nondeductible amount of section 6033(e)(1)(A) dues notices 85e			
f	Taxable amount of lobbying and political expenditures (line 85d less 85e) 85f			
g	Does the organization elect to pay the section 6033(e) tax on the amount on line 85f? 85g			
h	If section 6033(e)(1)(A) dues notices were sent, does the organization agree to add the amount on line 85f to its reasonable estimate of dues allocable to nondeductible lobbying and political expenditures for the following tax year? 85h			
86	501(c)(7) orgs Enter a Initiation fees and capital contributions included on line 12 86a			
b	Gross receipts, included on line 12, for public use of club facilities 86b			
87	501(c)(12) orgs Enter a Gross income from members or shareholders 87a			
b	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them) 87b			
88	At any time during the year, did the organization own a 50% or greater interest in a taxable corporation or partnership, or an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? If "Yes" complete Part IX		<input checked="" type="checkbox"/>	
89a	501(c)(3) organizations Enter Amount of tax imposed on the organization during the year under section 4911 0 section 4912 0 section 4955 0			
b	501(c)(3) and 501(c)(4) orgs Did the organization engage in any section 4958 excess benefit transaction during the year or did it become aware of an excess benefit transaction from a prior year? If "Yes" attach a statement explaining each transaction		<input checked="" type="checkbox"/>	
c	Enter Amount of tax imposed on the organization managers or disqualified persons during the year under sections 4912, 4955, and 4958 0			
d	Enter Amount of tax on line 89c above reimbursed by the organization 0			
90a	List the states with which a copy of this return is filed See Statement 12			
b	Number of employees employed in the pay period that includes March 12, 2001 (See instructions) 90b 198			
91	The books are in care of Controller Telephone no () 703-836-7100 Located at 701 North Fairfax Street, Alexandria, VA ZIP + 4 22314-2045			
92	Section 4947(a)(1) nonexempt charitable trusts filing Form 990 in lieu of Form 1041 —Check here <input type="checkbox"/> and enter the amount of tax-exempt interest received or accrued during the tax year 92			

Part VII Analysis of Income-Producing Activities (See Specific Instructions on page 32)

	Unrelated business income		Excluded by section 512 513 or 514		(E) Related or exempt function income
	(A) Business code	(B) Amount	(C) Exclusion code	(D) Amount	
93 Program service revenue					
a Conference Fees					976,845
b Course Tuitions					1,083,112
c Program Participation Fees					792,990
d Service Income	524298	28,938			549,061
e Studio Rental	532000	28,832			
f Medicare/Medicaid payments					
g Fees and contracts from government agencies					22,324,743
94 Membership dues and assessments					
95 Interest on savings and temporary cash investments			14	872,155	
96 Dividends and interest from securities			14	850,000	
97 Net rental income or (loss) from real estate					
a debt-financed property					
b not debt-financed property			16	212,448	
98 Net rental income or (loss) from personal property					
99 Other investment income					
100 Gain or (loss) from sales of assets other than inventory					
101 Net income or (loss) from special events					
102 Gross profit or (loss) from sales of inventory					543,784
103 Other revenue a Cash discounts					274
b Miscellaneous Revenue					87,440
c Resolution of Pension Obligation Dispute					1,718,402
d					
e					
104 Subtotal (add columns (B), (D), and (E))		57,770		1,934,603	28,076,651
105 Total (add line 104 columns (B), (D) and (E))					30,069,024

Note Line 105 plus line 1d, Part I should equal the amount on line 12, Part I

Part VIII Relationship of Activities to the Accomplishment of Exempt Purposes (See Specific Instructions on page 32)

Line No	Explain how each activity for which income is reported in column (E) of Part VII contributed importantly to the accomplishment of the organization's exempt purposes (other than by providing funds for such purposes)
▼	See Statement 13

Part IX Information Regarding Taxable Subsidiaries and Disregarded Entities (See Specific Instructions on page 33)

(A) Name, address and EIN of corporation, partnership, or disregarded entity	(B) Percentage of ownership interest	(C) Nature of activities	(D) Total income	(E) End-of-year assets
See Statement 14	%			
	%			
	%			
	%			

Part X Information Regarding Transfers Associated with Personal Benefit Contracts (See Specific Instructions on page 33)

- (a) Did the organization, during the year, receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? Yes No
- (b) Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? Yes No
- Note If "Yes" to (b), file Form 8870 and Form 4720 (see instructions)

Under penalties of perjury I declare that I have examined this return including accompanying schedules and statements and to the best of my knowledge and belief it is true, correct and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge

Please Sign Here

Signature of officer: *Edward J. Christie, Jr.* Date: 5/24/02

Edward J. Christie, Jr., Treasurer/CFO

Type or print name and title

Paid Preparer's Use Only

Preparer's signature: *Harold & Carla* Date: 5/12/02

Check if self-employed

Firm's name (or yours if self-employed): Arthur Andersen LLP

Address and ZIP: 8000 Towers Crescent Drive, Vienna, VA 22182

EIN: _____

Phone no: 703 962-2100



SCHEDULE A
(Form 990 or 990-EZ)

Organization Exempt Under Section 501(c)(3)

OMB No 1545 0047

(Except Private Foundation) and Section 501(e), 501(f), 501(k),
501(n) or Section 4947(a)(1) Nonexempt Charitable Trust

2001

Department of the Treasury
Internal Revenue Service

▶ **MUST be completed by the above organizations and attached to their Form 990 or 990-EZ.**

Supplementary Information—(See separate instructions)

Name of the organization
United Way of America

Employer identification number
13 1635294

Part I Compensation of the Five Highest Paid Employees Other Than Officers, Directors, and Trustees
(See page 1 of the instructions List each one If there are none, enter "None ")

(a) Name and address of each employee paid more than \$50,000	(b) Title and average hours per week devoted to position	(c) Compensation	(d) Contributions to employee benefit plans & deferred compensation	(e) Expense account and other allowances
Deborah Foster 701 North Fairfax Street, Alexandria, VA 22314	Exec Vice President 50	218,310	22,998	0
Dorothea Heiden 701 North Fairfax Street, Alexandria, VA 22314	Grp Vice President 50	179,033	27,903	0
Douglas Yeiser 701 North Fairfax Street, Alexandria, VA 22314	Interm Grp Vice Pres 50	146,646	24,035	0
Brian Lachance 701 North Fairfax Street, Alexandria, VA 22314	Chief of Staff 50	143,437	15,911	0
Alyce Walker 701 North Fairfax Street, Alexandria, VA 22314	Senior Vice Pres 50	133,153	14,777	0
Total number of other employees paid over \$50,000 ▶	97			

Part II Compensation of the Five Highest Paid Independent Contractors for Professional Services
(See page 2 of the instructions List each one (whether individuals or firms) If there are none, enter "None ")

(a) Name and address of each independent contractor paid more than \$50,000	(b) Type of service	(c) Compensation
Deloitte Consulting PO Box 60000, San Francisco, CA 94160	Software & Management Services	1,126,100
Mr White Production Company 7966 Beverly Blvd, Los Angeles, CA 90048	Commercial Production Services	990,807
Fraser Communications 201 Santa Monica Blvd, Santa Monica, CA 90401	Commercial Production Services	563,545
Arthur Andersen LLP PO Box 13882, Newark, NJ 07188	Financial Audit & Business Consulting	387,425
Mad River Post 1600 Rosecrans Avenue, Manhattan Beach, CA 90266	Commercial Production Services	300,166
Total number of others receiving over \$50,000 for professional services ▶	16	

Part III Statements About Activities (See page 2 of the instructions)

	Yes	No
1 During the year has the organization attempted to influence national state or local legislation including any attempt to influence public opinion on a legislative matter or referendum? If Yes enter the total expenses paid or incurred in connection with the lobbying activities ▶ \$ <u>4,050</u> (Must equal amounts on line 38, Part VI-A or line 1 of Part VI-B) Organizations that made an election under section 501(h) by filing Form 5768 must complete Part VI-A Other organizations checking "Yes" must complete Part VI-B AND attach a statement giving a detailed description of the lobbying activities	✓	
2 During the year has the organization, either directly or indirectly, engaged in any of the following acts with any substantial contributors, trustees directors, officers creators key employees or members of their families or with any taxable organization with which any such person is affiliated as an officer director trustee majority owner or principal beneficiary? (If the answer to any question is Yes attach a detailed statement explaining the transactions)		
a Sale exchange, or leasing of property?		✓
b Lending of money or other extension of credit?		✓
c Furnishing of goods services or facilities?		✓
d Payment of compensation (or payment or reimbursement of expenses if more than \$1 000)?	✓	
e Transfer of any part of its income or assets?		✓
3 Does the organization make grants for scholarships fellowships student loans etc? (See Note below)	✓	
4 Do you have a section 403(b) annuity plan for your employees?		✓
Note Attach a statement to explain how the organization determines that individuals or organizations receiving grants or loans from it in furtherance of its charitable programs qualify to receive payments		

See Statement 15

Part IV Reason for Non-Private Foundation Status (See pages 3 through 6 of the instructions)

The organization is not a private foundation because it is (Please check only ONE applicable box)

- 5** A church convention of churches or association of churches Section 170(b)(1)(A)(i)
- 6** A school Section 170(b)(1)(A)(ii) (Also complete Part V)
- 7** A hospital or a cooperative hospital service organization Section 170(b)(1)(A)(iii)
- 8** A Federal state or local government or governmental unit Section 170(b)(1)(A)(v)
- 9** A medical research organization operated in conjunction with a hospital Section 170(b)(1)(A)(iii) Enter the hospital's name, city, and state ▶
- 10** An organization operated for the benefit of a college or university owned or operated by a governmental unit Section 170(b)(1)(A)(iv) (Also complete the **Support Schedule** in Part IV-A)
- 11a** An organization that normally receives a substantial part of its support from a governmental unit or from the general public Section 170(b)(1)(A)(vi) (Also complete the **Support Schedule** in Part IV-A)
- 11b** A community trust Section 170(b)(1)(A)(vi) (Also complete the **Support Schedule** in Part IV-A)
- 12** An organization that normally receives (1) more than 33 1/3% of its support from contributions membership fees, and gross receipts from activities related to its charitable etc functions—subject to certain exceptions and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30 1975 See section 509(a)(2) (Also complete the **Support Schedule** in Part IV-A)
- 13** An organization that is not controlled by any disqualified persons (other than foundation managers) and supports organizations described in (1) lines 5 through 12 above, or (2) section 501(c)(4) (5) or (6), if they meet the test of section 509(a)(2) (See section 509(a)(3))

Provide the following information about the supported organizations (See page 5 of the instructions)

(a) Name(s) of supported organization(s)	(b) Line number from above

- 14** An organization organized and operated to test for public safety Section 509(a)(4) (See page 6 of the instructions)

Part IV-A Support Schedule (Complete only if you checked a box on line 10, 11, or 12) *Use cash method of accounting*

Note You may use the worksheet in the instructions for converting from the accrual to the cash method of accounting

Calendar year (or fiscal year beginning in)	(a) 2000	(b) 1999	(c) 1998	(d) 1997	(e) Total
15 Gifts, grants, and contributions received (Do not include unusual grants. See line 28.)	4,306,558	55,551,914	11,582,276	2,813,037	74,253,785
16 Membership fees received	21,746,265	20,874,000	20,018,516	18,868,397	81,507,178
17 Gross receipts from admissions, merchandise sold or services performed or furnishing of facilities in any activity that is related to the organization's charitable etc., purpose	5,135,809	5,488,558	4,268,440	5,189,517	20,082,324
18 Gross income from interest, dividends, amounts received from payments on securities loans (section 512(a)(5)), rents, royalties, and unrelated business taxable income (less section 511 taxes) from businesses acquired by the organization after June 30, 1975	2,620,286	1,887,108	1,304,496	1,313,755	7,125,645
19 Net income from unrelated business activities not included in line 18	54,471	38,919	44,961	59,007	197,358
20 Tax revenues levied for the organization's benefit and either paid to it or expended on its behalf					0
21 The value of services or facilities furnished to the organization by a governmental unit without charge. Do not include the value of services or facilities generally furnished to the public without charge.					0
22 Other income. Attach a schedule. Do not include gain or (loss) from sale of capital assets.	781,459	446,000	332,531	100,074	1,660,064
23 Total of lines 15 through 22	34,644,848	84,286,499	37,551,220	28,343,787	184,826,354
24 Line 23 minus line 17	29,509,039	78,797,941	33,282,780	23,154,270	164,744,030
25 Enter 1% of line 23	346,448	842,865	375,512	283,438	

26 Organizations described on lines 10 or 11	a Enter 2% of amount in column (e), line 24	▶	26a	3,294,881
b Prepare a list for your records to show the name of and amount contributed by each person (other than a governmental unit or publicly supported organization) whose total gifts for 1997 through 2000 exceeded the amount shown in line 26a. Do not file this list with your return. Enter the total of all these excess amounts.	▶	26b	56,116,150	
c Total support for section 509(a)(1) test. Enter line 24, column (e).	▶	26c	164,744,030	
d Add amounts from column (e) for lines 18, 19, 22	18 <u>7,125,645</u> 19 <u>197,358</u> 22 <u>1,660,064</u> 26b <u>56,116,150</u>	▶	26d	65,099,217
e Public support (line 26c minus line 26d total)	▶	26e	99,644,813	
f Public support percentage (line 26e (numerator) divided by line 26c (denominator))	▶	26f	60%	

27 Organizations described on line 12 a For amounts included in lines 15, 16, and 17 that were received from a "disqualified person," prepare a list for your records to show the name of and total amounts received in each year from each "disqualified person." Do not file this list with your return. Enter the sum of such amounts for each year.

(2000) (1999) (1998) (1997)

b For any amount included in line 17 that was received from each person (other than "disqualified persons") prepare a list for your records to show the name of, and amount received for each year, that was more than the larger of (1) the amount on line 25 for the year or (2) \$5,000. (Include in the list organizations described in lines 5 through 11, as well as individuals.) Do not file this list with your return. After computing the difference between the amount received and the larger amount described in (1) or (2), enter the sum of these differences (the excess amounts) for each year.

(2000) (1999) (1998) (1997)

c Add amounts from column (e) for lines 15, 16, 17, 20, 21	▶	27c	
d Add line 27a total and line 27b total	▶	27d	
e Public support (line 27c total minus line 27d total)	▶	27e	
f Total support for section 509(a)(2) test. Enter amount from line 23, column (e).	▶	27f	
g Public support percentage (line 27e (numerator) divided by line 27f (denominator))	▶	27g	%
h Investment income percentage (line 18, column (e) (numerator) divided by line 27f (denominator))	▶	27h	%

28 Unusual Grants For an organization described in line 10, 11, or 12 that received any unusual grants during 1997 through 2000, prepare a list for your records to show for each year the name of the contributor, the date and amount of the grant, and a brief description of the nature of the grant. Do not file this list with your return. Do not include these grants in line 15.

Part V Private School Questionnaire (See page 7 of the instructions)
(To be completed ONLY by schools that checked the box on line 6 in Part IV)

	Yes	No
29 Does the organization have a racially nondiscriminatory policy toward students by statement in its charter bylaws other governing instrument or in a resolution of its governing body?		
30 Does the organization include a statement of its racially nondiscriminatory policy toward students in all its brochures catalogues and other written communications with the public dealing with student admissions programs and scholarships?		
31 Has the organization publicized its racially nondiscriminatory policy through newspaper or broadcast media during the period of solicitation for students or during the registration period if it has no solicitation program, in a way that makes the policy known to all parts of the general community it serves? If "Yes," please describe, if "No," please explain (If you need more space attach a separate statement)		
32 Does the organization maintain the following		
a Records indicating the racial composition of the student body faculty and administrative staff?		
b Records documenting that scholarships and other financial assistance are awarded on a racially nondiscriminatory basis?		
c Copies of all catalogues brochures, announcements and other written communications to the public dealing with student admissions, programs and scholarships?		
d Copies of all material used by the organization or on its behalf to solicit contributions? If you answered "No" to any of the above please explain (If you need more space, attach a separate statement)		
33 Does the organization discriminate by race in any way with respect to		
a Students rights or privileges?		
b Admissions policies?		
c Employment of faculty or administrative staff?		
d Scholarships or other financial assistance?		
e Educational policies?		
f Use of facilities?		
g Athletic programs?		
h Other extracurricular activities? If you answered "Yes" to any of the above please explain (If you need more space, attach a separate statement)		
34a Does the organization receive any financial aid or assistance from a governmental agency?		
b Has the organization's right to such aid ever been revoked or suspended? If you answered "Yes" to either 34a or b please explain using an attached statement		
35 Does the organization certify that it has complied with the applicable requirements of sections 4 01 through 4 05 of Rev Proc 75-50 1975-2 C B 587 covering racial nondiscrimination? If "No " attach an explanation		

Part VI-A Lobbying Expenditures by Electing Public Charities (See page 9 of the instructions)
 (To be completed **ONLY** by an eligible organization that filed Form 5768)

Check **a** if the organization belongs to an affiliated group Check **b** if you checked "a" and "limited control" provisions apply

Limits on Lobbying Expenditures		(a) Affiliated group totals	(b) To be completed for ALL electing organizations
(The term "expenditures" means amounts paid or incurred)			
36	Total lobbying expenditures to influence public opinion (grassroots lobbying)		0
37	Total lobbying expenditures to influence a legislative body (direct lobbying)		4,050
38	Total lobbying expenditures (add lines 36 and 37)	0	4,050
39	Other exempt purpose expenditures		44,080,855
40	Total exempt purpose expenditures (add lines 38 and 39)	0	44,084,905
41	Lobbying nontaxable amount. Enter the amount from the following table—		
	If the amount on line 40 is—	The lobbying nontaxable amount is—	
	Not over \$500,000	20% of the amount on line 40	
	Over \$500,000 but not over \$1,000,000	\$100,000 plus 15% of the excess over \$500,000	
	Over \$1,000,000 but not over \$1,500,000	\$175,000 plus 10% of the excess over \$1,000,000	
	Over \$1,500,000 but not over \$17,000,000	\$225,000 plus 5% of the excess over \$1,500,000	
	Over \$17,000,000	\$1,000,000	
41		0	1,000,000
42	Grassroots nontaxable amount (enter 25% of line 41)	0	250,000
43	Subtract line 42 from line 36. Enter -0- if line 42 is more than line 36	0	0
44	Subtract line 41 from line 38. Enter -0- if line 41 is more than line 38	0	0

Caution If there is an amount on either line 43 or line 44, you must file Form 4720

4-Year Averaging Period Under Section 501(h)

(Some organizations that made a section 501(h) election do not have to complete all of the five columns below. See the instructions for lines 45 through 50 on page 11 of the instructions.)

Calendar year (or fiscal year beginning in) ▶	Lobbying Expenditures During 4-Year Averaging Period				
	(a) 2001	(b) 2000	(c) 1999	(d) 1998	(e) Total
45	1,000,000	1,000,000	1,000,000	1,000,000	4,000,000
46					6,000,000
47	4,050	6,714	4,303	15,950	31,017
48	250,000	250,000	250,000	250,000	1,000,000
49					1,500,000
50	0	76	594	687	1,357

Part VI-B Lobbying Activity by Nonelecting Public Charities

(For reporting only by organizations that did not complete Part VI-A) (See page 12 of the instructions)

During the year, did the organization attempt to influence national, state, or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of	Yes	No	Amount
a. Volunteers			
b. Paid staff or management (Include compensation in expenses reported on lines c through h)			
c. Media advertisements			
d. Mailings to members, legislators, or the public			
e. Publications or published or broadcast statements			
f. Grants to other organizations for lobbying purposes			
g. Direct contact with legislators, their staffs, government officials, or a legislative body			
h. Rallies, demonstrations, seminars, conventions, speeches, lectures, or any other means			
i. Total lobbying expenditures (Add lines c through h)			

If "Yes" to any of the above, also attach a statement giving a detailed description of the lobbying activities.

Schedule B
(Form 990, 990-EZ,
or 990-PF)

Department of the Treasury
Internal Revenue Service

Schedule of Contributors

Supplementary Information for
line 1 of Form 990, 990-EZ and 990-PF (see instructions)

OMB No 1545 0047

2001

Name of organization

United Way of America

Employer identification number

13 1635294

Organization type (check one)

Filers of:

Section:

Form 990 or 990-EZ

501(c)(3) (enter number) organization

4947(a)(1) nonexempt charitable trust **not** treated as a private foundation

527 political organization

Form 990-PF

501(c)(3) exempt private foundation

4947(a)(1) nonexempt charitable trust treated as a private foundation

501(c)(3) taxable private foundation

Check if your organization is covered by the **General rule** or a **Special rule** (Note: Only a section 501(c)(7), (8), or (10) organization can check box(es) for both the General rule and a Special rule—see instructions)

General Rule—

- For organizations filing Form 990, 990-EZ or 990-PF that received, during the year, \$5,000 or more (in money or property) from any one contributor (Complete Parts I and II)

Special Rules—

- For a section 501(c)(3) organization filing Form 990, or Form 990-EZ, that met the 33 $\frac{1}{3}$ % support test of the regulations under sections 509(a)(1)/170(b)(1)(A)(vi) and received from any one contributor, during the year, a contribution of the greater of \$5,000 or 2% of the amount on line 1 of these forms (Complete Parts I and II)
- For a section 501(c)(7), (8), or (10) organization filing Form 990, or Form 990-EZ, that received from any one contributor during the year, aggregate contributions or bequests of more than \$1,000 for use *exclusively* for religious, charitable, scientific, literary, or educational purposes, or the prevention of cruelty to children or animals (Complete Parts I, II, and III)
- For a section 501(c)(7), (8), or (10) organization filing Form 990, or Form 990-EZ, that received from any one contributor, during the year, some contributions for use *exclusively* for religious, charitable, etc., purposes, but these contributions did not aggregate to more than \$1,000 (If this box is checked, enter here the total contributions that were received during the year for an *exclusively* religious, charitable, etc., purpose. Do not complete any of the Parts unless the General rule applies to this organization because it received nonexclusively religious, charitable, etc., contributions of \$5,000 or more during the year)

▶ \$ _____

Caution Organizations that are not covered by the General rule and/or the Special rules do not file Schedule B (Form 990, 990-EZ, or 990-PF), but they **must** check the box in the heading of their Form 990, Form 990-EZ, or on line 1 of their Form 990-PF, to certify that they do not meet the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF)

Name of organization
United Way of America

Employer identification number
13 1635294

Part I Contributors (See Specific Instructions)

(a) No	(b) Name, address and ZIP + 4	(c) Aggregate contributions	(d) Type of contribution
<u>1</u>		\$ 907,783 12	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II if there is a noncash contribution)
(a) No		(c) Aggregate contributions	(d) Type of contribution
<u>2</u>		\$ 451,359 00	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II if there is a noncash contribution)
(a) No		(c) Aggregate contributions	(d) Type of contribution
<u>3</u>		\$ 434,403 00	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II if there is a noncash contribution)
(a) No		(c) Aggregate contributions	(d) Type of contribution
<u>4</u>		\$ 400,000 00	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II if there is a noncash contribution)
(a) No	(b) Name, address and ZIP + 4	(c) Aggregate contributions	(d) Type of contribution
	\$	Person <input type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II if there is a noncash contribution)
(a) No	(b) Name, address and ZIP + 4	(c) Aggregate contributions	(d) Type of contribution
	\$	Person <input type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II if there is a noncash contribution)

Sales of Inventory

Gross Sales of Inventory

- 1 Publications
- 2 Film Sales
- 3 Other Sales Revenue

Gross Receipts

Amount

143,403 00
181,175 00
219,206 00

543,784 00

Statement 2
Form 990
Page 1
Part I
Question 20

United Way of America
13-1635294

Other changes in Net Assets or Fund Balances

Explanation	Amount
Minimum pension liability charge	-\$4,168,632.00
Total	-\$4,168,632.00

Part II, Line 22
List of Recipients of Grants

Description of Grant Recipient	Amount
Zero Health Disparities Program	
United Way of the Bay Area 50 California Street San Francisco CA 94111	\$10,000
Orange County's United Way 18012 Mitchell Avenue South Irvine, CA 92614	\$10,000
United Way of Lee County 7275 Concourse Drive Ft Myers, FL 33908	\$10,000
United Way of Miami-Dade 3250 SW Third Avenue Miami, FL 33129	\$10,000
United Way of the Central Savannah River Area PO Box 1724 Augusta, GA 30903	\$10,000
United Way of Central Georgia 277 M L King , Jr Blvd W Macon, GA 31201	\$10,000
United Way of Chaves County PO Box 301 Roswell, NM 88202	\$10,000
United Way of Santa Fe County 440 Cenillos Road Santa Fe, NM 87501	\$10,000
United Way of Blount County 421 High Street Maryville, TN 37804	\$10,000

United Way of Metropolitan Tarrant County
210 E 9th Street
Fort Worth, TX 76102

\$10,000

Volunteer Mobilization Grant

St Croix Area United Way
PO Box 305
Stillwater, MN 55082

\$9,250

United Way of Greenville County, Inc
301 University Ridge, Suite 5300
Greenville, SC 29601-4702

\$5,000

United Way of Tucson & Southern Arizona
PO Box 86750
Tucson AZ 85754

\$4,625

Music Zone Grant

United Way of Central Indiana
PO Box 88409
Indianapolis, IN 46208

\$20,000

United Way of Genesee & Lapeer Counties
202 E Boulevard Drive
Flint MI 48503

\$20,000

United Way of Washington County
4055 S Old Missouri Road
Springdale, AZ 72764

\$11,600

Orange County's United Way
18012 Mitchell Avenue South
Irvine, CA 92614

\$20,000

United Way of Sonoma-Mendocino
PO Box A
Santa Rosa, CA 95402

\$20,000

United Way of Central Naugatuck Valley
PO Box 2688
Waterbury, CT 06723

\$20,000

United Way of the Big Bend 307 E 7 th Avenue Tallahassee, FL 32303	\$20,000
United Way of Metropolitan Atlanta 100 Edgewood Avenue, NE Atlanta, GA 30303	\$19,550
United Way of Central Iowa 1111 Ninth Street Des Moines, IA 50314	\$20,000
United Way of Mid-Maine PO Box 91 Waterville, ME 04903	\$12,200
Greater Twin Cities United Way 404 S 8 th Street Minneapolis, MN 55404	\$20,000
United Way of Buffalo & Erie County 742 Delaware Avenue Buffalo, NY 14209	\$13,200
United Way of Dutchess County PO Box 832 Poughkeepsie NY 12602	\$19,100
United Way of SE Pennsylvania 7 Benjamin Franklin Parkway Philadelphia, PA 19103	\$20,000
Trident United Way PO Box 63305 North Charleston, SC 29419	\$16,300
United Way of Greater Knoxville PO Box 326 Knoxville, TN 37901	\$20,000
United Way of Rutherford County 836 Commercial Court Murfreesboro, TN 37133	\$20,000

Statement 3
Form 990

United Way of Metropolitan Nashville PO Box 280420 Nashville, TN 37228	\$20,000
United Way of Central Virginia PO Box 2434 Lynchburg, VA 24501	\$18,800
United Way of Staunton and W Augusta County PO Box 273 Staunton, VA 24402	\$19,200
United Way of King County 107 Cherry Street Seattle, WA 98104	\$20,000
United Way of Fox Cities 1820 Appleton Road Menasha, WI 54952	\$16,900
United Way of Southeastern New England 229 Waterman Street Providence, RI 02906	\$20,000
Volunteer Impact Initiative	
United Way of Tucson & Southern Arizona PO Box 86750 Tucson, AZ 85754	\$4,625
United Way of Monroe County PO Box 2910 Key West, FL 33045	\$1,200
St Croix Area United Way PO Box 305 Stillwater, MN 55082	\$9,250
United Way of Allen County PO Box 11784 Fort Wayne, IN 46860	\$2,010
Wilkes County United Way 910 C Street North Wilkesboro, NC 28659	\$2,100

United Way of Mifflin-Juniata
13 East Third Street
Lewistown PA 17044

\$1,500

United Way of the Midlands
PO Box 152
Columbia, SC 29202

\$2,100

United Way of Greenville County, Inc
301 University Ridge, Suite 5300
Greenville SC 29601-4702

\$5,000

United Way of Greater Wichita County
1105 Holiday Street
Wichita Falls, TX 76307

\$1,800

Training for Technology Grant

United Way of Chittenden Co
95 Saint Paul Street
Burlington, VT 05401

\$9,091

United Way, Inc
523 W 6th Street
Los Angeles CA 90014

\$9,091

Research Triangle United Way
PO Box 14428
Research Triangle, NC 27709

\$9,091

United Way Crusade of Mercy
560 W Lake Street
Chicago IL 60661

\$9,091

United Way of New York City
2 Park Avenue
New York, NY 10016

\$9,091

The United Way
50 California Street
San Francisco, CA 94111

\$9,091

United Way of Hillsboro City 1000 N Ashley Drive Tampa, FL 33602	\$9,091
United Way of Massachusetts Bay 245 Summer Street Boston MA 02210	\$9,091
United Way of Olmsted County 903 W Center Street Rochester, MN 55902	\$9,091
United Way of Metropolitan Tarrant County 210 E 9 th Street Fort Worth, TX 76102	\$9,091
Mile High United Way 2505 18 th Street Denver, CO 80211	\$9,091
United Way of the National Capital Area 95 M Street Washington, DC 20024	\$9,091
United Way Community Services 1212 Griswold Street Detroit MI 48226	\$9,091
United Way of Broome County PO Box 550 Binghamton NY 13902	\$9,091
United Way of SE Pennsylvania 7 Benjamin Franklin Parkway Philadelphia, PA 19103	\$9,091
United Way of Metro Atlanta PO Box 2692 Atlanta, GA 30301	\$9,091
Crisis Response Grant	
United Way of Greater Texarkana PO Box 106 Texarkana, TX 75504	\$9,000

\$9,000

United Way of Illinois
900 Jone Blvd
Oak Brook, IL 60523

\$47,700

United Way of Eastern Kentucky
PO Box 1446
Prestonsburg, KY 41653

\$39,500

United Ways of New Jersey
1415 Wyckoff Road
Farmingdale, NJ 07727

\$175,000

United Way of Essex & W Hudson
303-09 Washington Street
Newark, NJ 07102

\$30,000

United Way of Central Jersey
PO Box 210
Milltown, NJ 08850

\$9,000

United Way of Otero County
PO Box 14
Alamogordo, NM 88311

\$9,000

United Way of Central New Mexico
302 8th Street, NW
Albuquerque, NM 87102

\$9,000

Curry County United Way
PO Box 806
Clovis, NM 88102

\$9,000

United Way of McKinley County
PO Box 396
Gallup, NM 87305

\$9,000

United Way of Chaves County
PO Box 301
Roswell, NM 88202

\$50,000

United Way of Long Island
457 Commack Road
Deer Park, NY 11729

United Way of Rockland County PO Box 364 West Nyack, NY 10994	\$43,000
United Way of Westchester/Putnam 336 Central Park Avenue White Plains, NY 10606	\$49,380
Beaufort County United Way PO Box 1963 Washington NC 27889	\$25,000
Ohio United Way 88 E Broad Street Columbus, OH 43215	\$9,000
McAlester United Way PO Box 68 McAlester, OK 74502	\$50,000
United Ways of West Virginia One United Way Square Charleston, WV 25301	\$28,195
United Way of the Virginias PO Box 6279 Blue Prince Rd Bluefield WV 24701	\$45,838
United Way of Kanawha Valley One United Way Square Charleston, WV 25301	\$52,555
Success by 6 United Way of Greater Tucson & Southern Arizona PO Box 86750 Tucson AZ 85754	\$135,000
United Way of Southwest New Mexico PO Box 1347 Las Cruces, NM 88004-1347	\$100,000
United Way of Pinal County PO Box 10541 Casa Grande AZ 85230	\$30,300

United Way of Roanoke Valley, Inc 325 Campbell Ave SW Roanoke, VA 24016-3624	\$150,000
United Way of Siouxland PO Box 204 Sioux City, IA 51102-0204	\$50,000
United Way of North Central Iowa PO Box 1465 Mason City, IA 50402-1465	\$90,000
United Way Services PO Box 12209 Richmond, VA 23241-0209	\$175,000
Mesa United Way 225 East Main Street Mesa, AZ 85201	\$50,000
United Way of Calvert County PO Box 560 Prince Frederick, MD 20678-0560	\$90,000
United Way of the Piedmont Inc PO Box 5624 Spartanburg, SC 29304-5624	\$100,000
United Way of Brevard County 937 Dixon Blvd Cocoa, FL 32922-6806	\$75,000
United Way of Lexington-Rockbridge County PO Box 1094 Lexington, VA 24450-1094	\$85,000
United Way of Metro Oklahoma City PO Box 837 Oklahoma City, OK 73101-0837	\$240,000

United Way of Metropolitan Nashville
PO Box 280420
Nashville, TN 37228-0420

\$133,333

Tulare County United Way
1975 S Blackstone Street
Tulare CA 93274

\$25,200

United Way of Blount County
421 Hugh St
Maryville, TN 37804-5830

\$85,000

United Way of Greenville County, Inc
301 University Ridge, Suite 5300
Greenville, SC 29601-4702

\$175,000

United Way of Central Maryland, Inc
PO Box 1576
Baltimore MD 21203-1576

\$175,000

United Way of the Bay Area
50 California St Ste 200
San Francisco CA 94111-4696

\$240,000

United Way of Sarasota County
1445 Second Street
Sarasota, FL 34236

\$100,000

United Way of the Big Bend
307 East 7th Ave
Tallahassee, TN 32303

\$48,500

United Way of Greater St Louis, Inc
PO Box 14507
Saint Louis, MO 63178-0507

\$133,333

United Way of SW Georgia
PO Box 70429
Albany, GA 31708

\$35,000

United Way of Aiken County, Inc
PO Box 699
Aiken SC 29802-0699

\$85,000

\$30,000

Area Wide United Way
1858 Broadway St
Cape Girardeau, MO 63701-4553

\$175,000

United Way of Greater Knoxville
PO Box 326
Knoxville, TN 37901-0326

\$100,000

United Way-Thomas Jefferson Area
806 E High St
Charlottesville, VA 22902-5126

\$75,000

United Way of the Quad Cities Area
3247 East 35th Street Court
Davenport, IA 52807

\$125,000

Heart of Florida United Way
Dr Nelson Ying Center
Orlando, FL 32804-4714

\$115,000

United Way of the Midlands
PO Box 152
Columbia, SC 29202-0152

\$150,000

United Way of Lane County
3171 Gateway Loop
Springfield, OR 97477-1164

\$500,000

Salina Area United Way
PO Box 355
Salina, KS 67402

\$90,000

United Way of Greater St. Joseph
PO Box 188
Saint Joseph, MO 64502

\$175,000

United Way of the Columbia-Willamette
619 SW 11th Ave
Portland OR 97205-2646

\$100,000

United Way of Southern Nevada
PO Box 70720
Las Vegas, NV 89170

United Way of the National Capital Area 95 M Street SW Washington, DC 20024-3622	\$85,000
Heart of America United Way 1080 Washington Street Kansas City, MO 64105-2216	\$86,667
United Way of Central Florida PO Box 1357 Highland City, FL 33846-1357	\$86,667
United Way of Central New Mexico 302 8 th St NW Albuquerque NM 87102-3024	\$100,000
United Way of North Carolina PO Box 2886 Raleigh, NC 27602	\$90,000
United Way of Yakima County 116 S 4 th Street Yakima WA 98901-2902	\$100,000
United Way of Sumter, Clarendon and Lee Counties, Inc 215 N Washington Street Sumter, SC 29150-4204	\$110,000
United Way of Central Carolina 301 S Brevard St Charlotte, NC 28202	\$175,000
United Way of Greater Topeka PO Box 4188 Topeka, KS 66604-0188	\$77,460
United Way of Metropolitan Atlanta PO Box 2692 Atlanta GA 30301-2692	\$225,000
United Way of Gaston County PO Box 2597 Gastonia, NC 28053	\$40,000

United Way of Greater Greensboro PO Box 14998 Greensboro, NC 27415	\$4,000
United Way of Central Georgia Inc 277 Marlin Luther King Jr Blvd Macon GA 31201-3470	\$152,450
Bartlesville Regional United Way PO Box 7800 Bartlesville, OK 74005	\$50,000
Triangle Area United Way PO Box 14428 Triangle Park NC 27709-4428	\$175,000
Heart of Georgia United Way PO Box 857 Dublin, GA 31040-0857	\$75,000
Stillwater Area United Way PO Box 308 Stillwater, OK 74076	\$15,300
United Way of Greater Chattanooga PO Box 4027 Chattanooga, TN 37405-0027	\$100,000
United Way of W Tennessee PO Box 2086 Jackson, TN 38302	\$33,600
United Way of the Coastal Bend PO Box 9011 Corpus Chnsti TX 78469	\$175,000
United Way of San Antonio/Bexar PO Box 898 San Antonio, TX 78293-0898	\$50,000
United Way of Lawton-Ft Sill PO Box 66 Lawton, OK 73502	\$87,500

Foothills United Way PO Box 2067 Anderson, SC 29622-2067	\$100,000
United Way of Northern Arizona PO Box 577 Flagstaff, AZ 86002-0577	\$100,000
United Way of the MidSouth P O Box 41897 Memphis, TN 38174-1897	\$100,000
United Way of Spokane County P O Box 326 Spokane, WA 99210-0326	\$66,667
Treasure Valley United Way P O Box 7963 Boise, ID 83707-1963	\$65,000
United Way of San Joaquin County, Inc P O Box 1585 Stockton, CA 95201-3085	\$100,000
United Way of Benton & Franklin Counties 401 N Young Street Kennewick, WA 99336-7775	\$125,000
United Way Crusade of Mercy Inc 560 West Lake St Chicago, IL 60661-1420	\$100,000
United Way of Miami-Dade Ansin Bldg 3250 SW Third Avenue Miami, FL 33129-2712	\$195,000
United Way California Capital Region 8912 Volunteer Lane Site 200 Sacramento, CA 95826-3224	\$187,500
United Way of Rutherford County 836 Commercial Court Murfreesboro, TN 37133	\$35,000

United Way of Texas
823 Congress Avenue
Austin TX 78701

\$125,000

United Way of Florida
307 E. 7th Avenue
Tallahassee, FL 32303

\$73,500

United Way of Broward County
1300 S Andrews Avenue
Fort Lauderdale FL 33316

\$175,000

United Way of Brownsville
PO Box 511
Brownsville, TX 78522

\$50,000

United Way of Manon County
PO Box 1086
Ocala, FL 34478

\$75,000

United Way of Greater Wichita County
1105 Holiday Street
Wichita Falls TX 76307

\$35,000

Rappahannock United Way
PO Box 398
Fredericksburg, VA 22404

\$35,000

United Way of Hamsonburg and Rockingham County
PO Box 326
Hamsonburg, VA 22801

\$35,000

United Way of Latah/Moscow County
PO Box 8211
Moscow ID 83843

\$35,000

United Way of SE Idaho
PO Box 911
Pocatello, ID 83204

\$75,000

United Way of Magic Valley
PO Box 65
Twin Falls, ID 83303

\$50,000

United Way of Central Virginia
PO Box 2434
Lynchburg, VA 24501

\$35,000

United Way of Henry County and Martinsville
PO Box 951
Martinsville, VA 24114

\$16,300

United Way of So Hampton Roads
PO Box 41069
Norfolk VA 23541

\$50,000

United Way of Northern Shenandoah Valley
PO Box 460
Winchester, VA 22604

\$35,000

United Way of the Plains
PO Box 47208
Wichita KS 67201

\$75,000

United Way of Fort Smith Area
320 S 18th Street
Fort Smith, AR 72901

\$80,000

United Way of South Carolina
2711 Middleburg Drive
Columbia, SC 29204

\$125,000

Trident United Way
PO Box 63305
North Charleston, SC 29419

\$35,000

United Way of Greene County
PO Box 364
Greeneville, TN 37744

\$50,000

United Way of El Paso County
PO Box 3488
El Paso TX 79923

\$82,000

United Way/Texas Gulf Coast
PO Box 924507
Houston, TX 77292

\$70,000

United Way of Odessa PO Box 632 Odessa TX 79760	\$70,000
United Way of Tyler/Smith County 4000 Southpark Drive Tyler, TX 75703	\$135,000
United Way of Island County PO Box 798 Oak Harbor, WA 98277	\$50,000
United Way Inc 523 W 6 th Street Los Angeles, CA 90014	\$175,000
United Way of Monterey County 2511 Garden Road Monterey CA 93940	\$75,000
Orange County's United Way 18012 Mitchell Avenue South Irvine, CA 92614	\$175,000
United Way of Sonoma-Mendocino PO Box A Santa Rosa, CA 95402	\$35,000
United Way of Santa Cruz County PO Box 1458 Capitola, CA 95010	\$100,000
Total	<u>\$11,027,544</u>

Depreciation

<u>Description</u>	<u>Useful Life</u>	<u>Amount</u>
Land		2,102,080
Building	35 yrs	11,956,714
Building Improvements	5-15 yrs	389,579
Furniture Fixtures & Equipment	5 yrs	3,744,336
		18,192,709
Accumulated Depreciation - Straightline Method		(8,135,217)
Net Fixed Assets		10,057,492
Current Year Depreciation Expense		1,133,383

Attachment listing other expenses for Part II

Description	Total	Pgm Services	Mgt and General	Fundraising
Other Professional Fees	\$8,548,221.00	\$8,159,484.00	\$322,564.00	\$66,173.00
Subscriptions/Dues	\$280,086.00	\$270,345.00	\$9,675.00	\$66.00
Miscellaneous	\$410,484.00	\$279,254.00	\$131,229.00	\$1.00
Total	\$9,238,791.00	\$8,709,083.00	\$463,468.00	\$66,240.00

Primary Exempt Purpose

United Way of America's mission is to improve lives by mobilizing the caring power of communities

	Grants and Allocations	Program Service Expenses
a Campaign/Resource Development includes marketing, consultation, resource development programs, corporate development labor and diversity	15,000	8,043,281
b Communications/Advertising includes advertising and promotion, publishing and production of film and campaign materials, teleconferencing and production of the National Football League television spots	5,000	4,808,752
c Community impact includes community building, Mobilization for America's Children outcome measurement, public policy, special initiatives, grants development and research services and programs	10,992,544	19,645,568
d External Services includes specific services provided to member United Way organizations, including executive search and professional referral, personnel consultation, career counseling, government relations, quality programs pledge and information processing, and Second Century Management Software	7,000	3,955,627
e Training/Conferences includes training programs for volunteers and staff, and national conferences	3,000	3,200,867

f Field Relations includes consultative support to local
United Way member organizations and regional councils

5 000

1,994,471

Total Program Service Expenses

11,027,544

41,648,566

Investments-Other

Description	Valuation Method	Amount
Investment in Sales Service/America (subsidiary)	Cost	1,527,156
Total		1,527,156

Depreciation

<u>Description</u>	<u>Amount</u>
Cost	
Land	2,102,080
Building & Leaseholds	12,346,293
Furniture Fixtures & Equipment	3,744,336
	<u>18,192,709</u>
Less:	
Accumulated Depreciation	<u>(8,135,217)</u>
Book Value	<u><u>10,057,492</u></u>

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Other Assets

Asset Description	Amount
Pooled Income Fund & Charitable Gift Annuity	\$574,803 00
Custodial Funds	\$8,172,860 00
Total	\$8,747,663 00

Other Liabilities

<u>Description</u>	<u>Amount</u>
Deferred Compensation	111,578
Post Retirement Benefits	4,607,170
Accrued Pension	4,267,900
Custodial Liability	574,803
Custodial Funds	8,172,860
Total	<u>17,734,311</u>

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Officers, Directors, Trustees, and Key Employees

Name and Address	Title	Hrs	Comp	Benefits	Expenses
Christopher H Amundsen 701 N Fairfax Street Alexandria VA 22314	Interim President/CEO	50	\$374,540.00	\$33,479.00	\$0.00
Edward J Chrstie, Jr 701 N Fairfax Street Alexandria, VA 22314	Treasurer/CFO	50	\$143,842.00	\$25,641.00	\$0.00

Uncompensated Members of
Board of Governors

UNITED WAY OF AMERICA
UNCOMPENSATED
BOARD OF GOVERNORS

CHAIR

Elinor Johnstone Ferdon (2002)²

IMMEDIATE PAST CHAIR AND CHAIR, NOMINATING

Dirmon McFerson, Chairman (Retired), Nationwide

SECRETARY

Roberto E Santa Mana, Partner, PriceWaterhouse Coopers, LLP (Northeast, 2002)²

NATIONAL FOOTBALL LEAGUE LIAISON

Paula Harper Bethea, Business Development Officer, Bethea, Jordan & Griffin, P A (2001)²

CHAIR, COMMUNITY IMPACT

Barbara J Easterling, Secretary-Treasurer, Communications Workers of America (2003)²

CHAIR, COMPENSATION AND HUMAN RESOURCES COMMITTEE

Dorothy D Shaw, Director, Organization Planning and Staffing, Northrop Grumman Ship Systems (2001)²

CO-CHAIRS, DIVERSITY COMMITTEE

Daniel J Meyer, Retired Chairman and CEO, Milacron, Inc

Michael M Morgan, Esq Partner, Tonkon Torp, LLP (Western, 2001)¹

CHAIR, ETHICS COMMITTEE

Royetta K Sanford, Director Human Services Department, IBEW, AFL-CIO (2002)¹

CHAIR, FINANCE AND AUDIT COMMITTEE

Richard W Gushman, II, President, OKOA, Inc (Western, 2002)¹

CHAIR, INTERNET STRATEGIES INITIATIVE

Sherman McCorkle, President and CEO, Technology Ventures Corp (South Central), (2002)¹

CHAIR, LABOR PARTICIPATION

Linda Chavez-Thompson, Executive Vice President, AFL-CIO (2002)²

CHAIR, MARKETING COMMITTEE

Kent (Oz) C Nelson, Chairman and CEO (Retired), United Parcel Service (2001)²

CHAIR, MEMBER SERVICES COMMITTEE

Kerne Quinn Vice President, Washington Mutual Business Banking (Western, 2003)²

CHAIR, PUBLIC POLICY COMMITTEE

Michael L Lomax, Ph D , President, Dillard University (2003)²

CHAIR, REGIONAL COUNCIL CO-CHAIRS COMMITTEE

M Dean Cole, Chief Executive Officer Dresden Specialties, Inc (Mid-America 2002)¹

CHAIR, RESOURCE DEVELOPMENT COMMITTEE

Hoyt R "Barney" Barnett, Vice Chairman of the Board, Publix Super Markets, Inc (2003)²

CHAIR, NATIONAL ALEXIS deTOCQUEVILLE SOCIETY

Robert B Gwyn, Retired Chairman and CEO, Agricultural Minerals & Chemicals (2003)

EXECUTIVE COMMITTEE AT-LARGE MEMBER

Paul J Tagliabue, Commissioner, National Football League (2003)²

AT-LARGE BOARD MEMBERS

Robert E Berdelle, Vice President and CFO, Commonwealth Edison Company (2004)

Charlotte Lunsford Berry, (Southeast, 2003)¹

Robert W Bogle, President/CEO The Philadelphia Tribune (2003)²

Grace H Carpenter, Vice President, Davenport and Company (Southeast, 2001)¹

Mary E Finger, International Vice President (2003)¹

William H Gates Sr Co-Chairman and CEO, Bill and Melinda Gates Foundation (2003)¹

Cinda A Hallman, President and Chief Executive Officer, Sphenon (2003)¹

Thomas Y Hobart, Jr , President New York State United Teachers (Northeast 2004)

Robert O Kortkamp, Secretary-Treasurer Eminentus (South Central, 2001)¹

Robert K Kraft, Owner and Chief Executive Officer, The Kraft Group (2002)

W Jackson Letts, Chairman and CEO (Retired) (South Central, 2003)²

Jack Little, President, JEL Interests (2002)¹

Edward J McElroy, Secretary-Treasurer, American Federation of Teachers, AFL-CIO (2002)¹

Guy W Millner Chairman, Millner Holdings, Inc , and Founder, Norrell Corporation (2003)²

James F Moseley, Esq , President, Moseley, Warren, Pritchard & Parrish (Southeast, 2002)²

Scott Oki Chief Executive Officer, The Oki Developments, Inc (2002)¹

Leonard H Roberts, Chairman and Chief Executive Officer, RadioShack Corp (2002)¹

Richard L Scott, Richard L Scott Investments, LLC (2003)²

William G Tull Independent Financial Consultant, WGT Associates, Inc (2004)²¹

Tere Zubizarreta, President and Chief Executive Officer, Zubi Advertising Services, Inc (2002)²

STAFF ADVISOR

Christopher H Amundsen, Interim President and CEO, United Way of America

¹First Term

²Second Term

List of states with which a copy of United Way of America files copies of Form 990

- Alabama
- Arkansas
- California
- Connecticut
- District of Columbia
- Florida
- Georgia
- Illinois
- Kansas
- Kentucky
- Maine
- Maryland
- Massachusetts
- Michigan
- Minnesota
- Mississippi
- New Hampshire
- New Jersey
- New Mexico
- New York
- North Carolina
- North Dakota
- Ohio
- Oklahoma
- Oregon
- Pennsylvania
- Rhode Island
- South Carolina
- Tennessee
- Utah
- Virginia
- Washington
- West Virginia
- Wisconsin

Relationship of Activities

Line No	Relationship of Activities to the Accomplishment of Exempt Purposes
93a	Fees generated from conferences held to promote community problem solving and encourage volunteer and mentoring programs
93b	Tuition receipts related to training programs conducted by the organizational learning service area. Attendees at these National Academy of Volunteering training programs include both professional staff and volunteers from a wide variety of United Way Organizations throughout the United States
93c	Fees generated from participants in training and mentoring programs
93d	Fees for support services provided to local United Way organizations
93e	Fees generated from studio rentals provided to United Way organizations
94	Dues charged to local United Way organizations for the provision of services to them
102	Revenue generated from the sale of supplies and materials to local United Way organizations for fundraising
103a-c	Revenues generated which contribute to the accomplishment of the organization's exempt purpose

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Taxable Subsidiaries

Name and Address	EIN	Pct	Income	Assets
Sales Service/America 3680 Wheeler Avenue Alexandria, VA 22304-6403	62-1436182	100.00 %	\$311,755.00	\$3,325,169.00
Nature of Bus Activities	Sales and Fulfillment			

Statements About Activities

Explanation

Organizations with goals and activities similar to those of United Way of America (primarily local United Ways) are selected to receive grants based upon applications submitted. The purpose of the recipient organization should be to assist members and other charitable organizations to efficiently solicit, collect, manage and disburse funds for charitable, social or philanthropic programs and services

Other Income

Description	1999	1998	1997	1996
Cash Discounts	\$533 00	\$6,638 00	\$5,173 00	\$0 00
Interfund Transfers	\$430,796 00	\$255,617 00	\$116,871 00	\$0 00
Miscellaneous Revenue	\$350,130 00	\$183,745 00	\$210,487 00	\$100,074 00
Total	\$781,459 00	\$446,000 00	\$332,531 00	\$100,074 00